EXHIBIT 4

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Page 1
                  IN THE UNITED STATES DISTRICT COURT
1
                     NORTHERN DISTRICT OF NEW YORK
2
      PACIFIC EMPLOYMENT INSURANCE )
3
      COMPANY,
                                     )
                Plaintiff,
                                     )
 4
                                     ) NO. 1:11-CV-0912 (TJM/RFT)
5
      -against-
 6
      TROY BELTING & SUPPLY COMPANY,)
7
      THE HARTFORD INSURANCE COMPANY)
      AND ABC COMPANIES 1 THROUGH
8
      20,
                                     )
9
                Defendants.
                                     )
10
      TROY BELTING & SUPPLY COMPANY,)
11
           Third-Party Plaintiff,
                                     )
12
13
      -against-
14
      UNIGARD INSURANCE COMPANY,
      QBE AMERICAS, INC., THE
15
      TRAVELERS COMPANIES, INC.,
      CNA FINANCIAL CORPORATION,
      FIREMAN'S FUND INSURANCE
16
      COMPANY, THE NORTH RIVER
17
      INSURANCE COMPANY, CRUM &
      FORSTER HOLDINGS CORP.,
18
      LIBERTY MUTUAL GROUP, INC.,
      HARLEYSVILLE GROUP, INC.,
19
      HARLEYSVILLE INSURANCE
      COMPANY, HARLEYSVILLE
20
      INSURANCE COMPANY OF NEW YORK,)
      BERKSHIRE MUTUAL INSURANCE
      GROUP,
21
22
           Third-Party Defendants.
23
                          ORAL DEPOSITION OF
24
                        JAMES E. O'MALLEY, JR.
                           JANUARY 26, 2016
25
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D 2	D. A
Page 2	Page 4 1 FOR THE THIRD-PARTY DEFENDANTS, THE NORTH RIVER INSURANCE
1 ORAL DEPOSITION OF JAMES E. O'MALLEY, JR.,	COMPANY AND CRUM & FORSTER HOLDING CORP.:
2 produced as a witness at the instance of the DEFENDANTS,	2 Ms. Carol Crummey O'CONNOR, O'CONNOR LAW FIRM
3 UNIGARD INSURANCE COMPANY AND QBE AMERICAS, INC., and duly	3 20 Corporate Woods Boulevard
4 sworn, was taken in the above-styled and numbered cause on	Albany, New York 12211 4 518-465-0400
5 the 26th day of January, 2016, from 10:15 a.m. to	crummey@oobf.com
6 4:15 p.m., before Kathryn R. Baker, CSR, RPR, in and for	5 (Appearing telephonically) 6
7 the State of Texas, reported by machine shorthand, at the	FOR THE THIRD-PARTY DEFENDANTS, HARLEYSVILLE GROUP, INC., 7 HARLEYSVILLE INSURANCE COMPANY, HARLEYSVILLE INSURANCE
8 offices of Hyatt Regency North Dallas, 701 East Campbell	COMPANY OF NEW YORK, AND BERKSHIRE MUTUAL INSURANCE GROUP:
9 Road, in the City of Richardson, State of Texas, pursuant	8 Ms. Margriet A. Schaberg RIKER, DANZIG LAW FIRM
10 to the Federal Rules of Civil Procedure.	9 Headquarters Plaza
11	One Speedwell Avenue 10 Post Office Box 1981
12	Morristown, New Jersey 07962-1981
13	11 973-538-0800
14	mschaberg@riker.com 12 (Appearing telephonically)
15	13 FOR THE THIRD PARTY DEFENDANT CONTINENTAL CASUALTY
	FOR THE THIRD-PARTY DEFENDANT, CONTINENTAL CASUALTY 14 COMPANY:
16	Ms. Joanna L. Young 15 CARROLL, MCNULTY LAW FIRM
17	120 Mountain View Boulevard
18	16 Basking Ridge, New Jersey 07920 908-848-6300
19	17 jyoung@cmk.com
20	(Appearing telephonically)
21	19
22	20 21
23	22
24	23 24
25	25
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1 APPEARANCES 2	1 INDEX 2 Appearances 3
3 FOR THE PLAINTIFF: Mr. Brian Fox	3 Stipulations 8
4 SIEGAL & PARK LAW FIRM	4 JAMES E. O'MALLEY, JR. 5 Examination by Mr. Kotula 8
533 Fellowship Road 5 Suite 120	5 Examination by Mr. Kotula 8 6 Examination by Mr. Leasure 164
Mt. Laurel, New Jersey 08054	7 Examination by Mr. Fox 209
6 856-380-8900 brian.fox@mclolaw.com	8 Signature and Changes 238 9 Reporter's Certification 240
7	10
8 FOR THE DEFENDANT/THIRD-PARTY PLAINTIFF, TROY BELTING &	10
SUPPLY COMPANY AND THE WITNESS:	11 EXHIBITS
9 Mr. Timothy S. Brennan	11 EXHIBITS 12 NO./DESCRIPTION PAGE
9 Mr. Timothy S. Brennan PHELAN, PHELAN & DANEK, LLP 10 300 Great Oaks Boulevard	11 EXHIBITS 12 NO./DESCRIPTION PAGE 13 Exhibit 1 8 Unigard Insurance Company's and QBE
9 Mr. Timothy S. Brennan PHELAN, PHELAN & DANEK, LLP 10 300 Great Oaks Boulevard Suite 315	11 EXHIBITS 12 NO./DESCRIPTION PAGE 13 Exhibit 1
9 Mr. Timothy S. Brennan PHELAN, PHELAN & DANEK, LLP 10 300 Great Oaks Boulevard Suite 315 11 Albany, New York 12203 518-640-6900	11 EXHIBITS 12 NO./DESCRIPTION PAGE 13 Exhibit 1 8 Unigard Insurance Company's and QBE
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9 Mr. Timothy S. Brennan PHELAN, PHELAN & DANEK, LLP 10 300 Great Oaks Boulevard Suite 315 11 Albany, New York 12203 518-640-6900 12 tim@ppdlawfirm.com 13 FOR THE DEFENDANTS, UNIGARD INSURANCE COMPANY AND QBE 14 AMERICAS, INC.: Mr. Michael A. Kotula 15 RIVKIN RADLER, LLP 926 RXR Plaza 16 Uniondale, New York 11556 516-357-3000 17 michael.kotula@rivkin.com 18	11 EXHIBITS 12 NO./DESCRIPTION PAGE 13 Exhibit 1 8 Unigard Insurance Company's and QBE 14 Americas, Inc.'s Notice to Take Deposition of James E. O'Malley 15 Exhibit 2 37 Expert Report 16 Exhibit 3 54 Amendment of Declaration Items 4 & 5 17 Exhibit 4 57 Comprehensive General Liability Policy for 18 Jamestown Mutual Insurance Company Exhibit 5 93 19 Deposition Excerpt of Michael Moran, Taken January 7, 2015
9 Mr. Timothy S. Brennan PHELAN, PHELAN & DANEK, LLP 10 300 Great Oaks Boulevard Suite 315 11 Albany, New York 12203 518-640-6900 12 tim@ppdlawfirm.com 13 FOR THE DEFENDANTS, UNIGARD INSURANCE COMPANY AND QBE 14 AMERICAS, INC.: Mr. Michael A. Kotula 15 RIVKIN RADLER, LLP 926 RXR Plaza 16 Uniondale, New York 11556 516-357-3000 michael.kotula@rivkin.com 18 FOR THE DEFENDANTS, HARTFORD ACCIDENT & INDEMNITY COMPANY,	11 EXHIBITS 12 NO./DESCRIPTION PAGE 13 Exhibit 1
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1 INDEX 2 (CONTINUED)	1 PROCEEDINGS
3 EXHIBITS	THE REPORTER: Any agreements?
NO./DESCRIPTION PAGE	3 MR. BRENNAN: Usual stipulations. We'd
5 Exhibit 9 102	4 like to review and sign.
6 Deposition Excerpt of Peter Ranalli, Taken June 23, 2015	5 JAMES E. O'MALLEY, JR.,
7 Exhibit 10	6 having been first duly sworn, testified as follows:
8 James L. Dixon	7 EXAMINATION
Exhibit 11	8 BY MR. KOTULA:
Mr. William R. Field 10 Exhibit 12	9 Q. Good morning, Mr. O'Malley.
Deposition Excerpt of William Field, Taken 11 June 30, 2015	10 A. Morning.
Exhibit 13 120	11 Q. I represent the Defendants Unigard Insurance
12 Deposition Excerpt of Peter Ranalli, Taken June 23, 2015	12 Company and QBE Americas, Inc., in this case brought by
13 Exhibit 14	13 Troy Belting.
14 et al., Notice Exhibit 15	14 Would you be kind enough to state your full
15 Appendix Five, United States Fidelity and	15 name for the record for us.
Guaranty Company, et al, vs. SOCO WEST, Inc., 16 et al.	
Exhibit 16	16 A. James Edward O'Malley, Junior.
Exhibit 17	17 MR. KOTULA: Let's mark that as O'Malley
Meeting	18 Exhibit 1.
19 Exhibit 18	19 (Exhibit 1 marked.)
20 Plaintiff's Argument on the Other Insurance Clause and in Opposition to Gluf Underwriters	20 Q. (BY MR. KOTULA) Sir, we placed before you what
21 Insurance Company's Motion for Rule 11	21 the court reporter has kindly marked as O'Malley Exhibit
Sanctions 22 Exhibit 19	22 1.
1194 WL 16067272 (C.A.5)(Appellate Brief) 23 Exhibit 20	MR. KOTULA: For the record, it is Unigard
Commercial General Liability Coverage and 24 Declaration	24 Insurance Company and QBE Anericas' notice to take
25	25 deposition of James O'Malley. It's dated December 4, 2005
Page 7	Page 9
1 REQUESTED DOCUMENTS/INFORMATION	1 (sic).
I -	_ ` `
2 (NONE) 3	Q. (BY MR. KOTULA) Have you ever seen this document before?
3	3 document before?
3 4 CERTIFIED QUESTIONS	3 document before?4 A. I think so. It's been a while.
3 4 CERTIFIED QUESTIONS 5 (NONE)	 3 document before? 4 A. I think so. It's been a while. 5 Q. Are you appearing today to give deposition
3 4 CERTIFIED QUESTIONS 5 (NONE)	 3 document before? 4 A. I think so. It's been a while. 5 Q. Are you appearing today to give deposition 6 testimony pursuant to this deposition notice?
3 4 CERTIFIED QUESTIONS 5 (NONE) 6 7	 3 document before? 4 A. I think so. It's been a while. 5 Q. Are you appearing today to give deposition 6 testimony pursuant to this deposition notice? 7 A. Yes.
3 4 CERTIFIED QUESTIONS 5 (NONE) 6 7 8	 3 document before? 4 A. I think so. It's been a while. 5 Q. Are you appearing today to give deposition 6 testimony pursuant to this deposition notice? 7 A. Yes. 8 Q. You were asked to produce, at the time of your
3 4 CERTIFIED QUESTIONS 5 (NONE) 6 7 8 9	 3 document before? 4 A. I think so. It's been a while. 5 Q. Are you appearing today to give deposition 6 testimony pursuant to this deposition notice? 7 A. Yes. 8 Q. You were asked to produce, at the time of your 9 deposition, all books, records, and papers in your
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3 4 CERTIFIED QUESTIONS 5 (NONE) 6 7 8 9 10 11 12 13 14 15 16 17	3 document before? 4 A. I think so. It's been a while. 5 Q. Are you appearing today to give deposition 6 testimony pursuant to this deposition notice? 7 A. Yes. 8 Q. You were asked to produce, at the time of your 9 deposition, all books, records, and papers in your 10 custody, possession, or control that may be relevant to 11 the issues discussed in your expert report and any 12 materials you reviewed in preparing your report or in 13 forming your opinions. 14 Do you understand that? 15 A. Yes.
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3 4 CERTIFIED QUESTIONS 5 (NONE) 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	3 document before? 4 A. I think so. It's been a while. 5 Q. Are you appearing today to give deposition 6 testimony pursuant to this deposition notice? 7 A. Yes. 8 Q. You were asked to produce, at the time of your 9 deposition, all books, records, and papers in your 10 custody, possession, or control that may be relevant to 11 the issues discussed in your expert report and any 12 materials you reviewed in preparing your report or in 13 forming your opinions. 14 Do you understand that? 15 A. Yes. 16 Q. And have you brought something for us here 17 today? 18 MR. BRENNAN: It's on disk. 19 A. Yes. 20 MR. BRENNAN: For the record, he has it on 21 disk; it's all digital. The list is the list that's in
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3 4 CERTIFIED QUESTIONS 5 (NONE) 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	3 document before? 4 A. I think so. It's been a while. 5 Q. Are you appearing today to give deposition 6 testimony pursuant to this deposition notice? 7 A. Yes. 8 Q. You were asked to produce, at the time of your 9 deposition, all books, records, and papers in your 10 custody, possession, or control that may be relevant to 11 the issues discussed in your expert report and any 12 materials you reviewed in preparing your report or in 13 forming your opinions. 14 Do you understand that? 15 A. Yes. 16 Q. And have you brought something for us here 17 today? 18 MR. BRENNAN: It's on disk. 19 A. Yes. 20 MR. BRENNAN: For the record, he has it on 21 disk; it's all digital. The list is the list that's in

Page 10 Page 12 1 need to make a copy? 1 Mr. Hughes as to what Mr. Hughes was to opine on and what THE WITNESS: I guess he can have it. I 2 2 you were to opine on? A. Yes. 3 don't know. It's got the --3 MR. BRENNAN: Can I make a copy and mail it O. What's that division? 5 out tomorrow morning? Fair enough? A. Well, I was to opine on claims handling, and I MR. KOTULA: Yep. 6 don't know what -- I don't really know what Bob Hughes' 7 Q. (BY MR. KOTULA) Are your billing statements on 7 role is. I haven't discussed it with him at all. Q. You haven't? 8 that disk, sir? 9 A. No. A. No. I mean, I knew he was doing it, but I did 10 Q. All right. Are your billing -- let me start --10 not go into any detail at all. Q. In connection with your offering of opinions on 11 by whom are you currently employed? 12 A. I'm an independent contractor, and I'm 12 claims handling, that's basically the nature of your 13 associated with Robert Hughes Associates in Richardson. 13 assignment here? Q. And Richardson is here in Texas, right? A. Yes. 15 A. Yes. You're in Richardson right now. 15 Q. In that regard, did you review all of the 16 Q. Thank you. And what's the nature of your 16 evidence of alleged policies that Troy Belting alleges 17 relationship or association with Robert Hughes Associates? 17 were issued by Jamestown Mutual Insurance Company or A. I'm an associate there. I just office there and Unigard Insurance Company? 18 19 do work out of the Robert Hughes Associates offices. 19 MR. BRENNAN: Objection. 20 Q. And how long have you worked with Robert Hughes? 20 A. I did not see any of those policies. 21 A. About 25 years now. I think it was 1991 or 21 Q. (BY MR. KOTULA) Right. So let me -- that 22 something like that. 22 wasn't quite the question I was asking. 23 Q. So you've been associated with Robert Hughes 23 But let me ask you: To your knowledge, 24 since about 1991? 24 does Troy Belting have copies of any of its insurance 25 A. Yes. 25 policies that were issued to it prior to 1974? Page 11 Page 13 Q. Do you know, are your billing statements 1 MR. BRENNAN: Objection. 1 2 combined with Mr. Hughes' billing statements that go to 2 A. Not that I'm aware of, no. 3 Troy Belting or its counsel? Q. (BY MR. KOTULA) So you haven't reviewed any A. You know, I don't know, because I don't really 4 insurance policies that were issued to Troy Belting by 5 anyone prior to 1974; is that right? 5 see the billing statements. I give them, you know, a 6 record of what I've done, and then they produce it and A. That's right. 7 send it on. I suspect that it might be, but I don't know. 7 Q. And can we agree that an insurance policy is Q. You've never seen any of your billing 8 primary evidence of the policy itself? 9 statements? 9 MR. BRENNAN: Objection. 10 A. Well, that's primary evidence, yes. There's 10 A. Yeah, I have seen some of them, but I haven't 11 secondary evidence as well, of course. 11 seen -- I haven't seen any in this particular case. 12 Q. You haven't seen any in this matter --12 Q. (BY MR. KOTULA) Right. And I'll get to that. 13 A. No. 13 14 Q. -- or this employment by Troy Belting? Q. But the primary evidence of the policy is the 15 A. No. 15 policy itself, correct? 16 Q. Do you understand that Mr. Robert Hughes has 16 A. Yes. 17 also offered expert opinions in this matter on behalf of 17 Q. And is the policy itself the best evidence of 18 Troy Belting? 18 what the agreements of the insurance company were? 19 A. Yes. 19 MR. BRENNAN: Objection; asked and 20 Q. Have you read his report? 20 answered. 21 21 A. Well, obviously, it is the evidence. But, I 22 Q. Have you read his deposition transcript in this 22 mean, it can be reconstructed through other secondary 23 matter? 23 evidence. 24 24 Q. (BY MR. KOTULA) Right. But is it the best A. No. 25 25 evidence? Q. Is there a division of labor between you and

Page 14

1 MR. BRENNAN: Objection.

- 2 A. Of course.
- 3 Q. (BY MR. KOTULA) So Troy doesn't have any of
- 4 the policies prior to 1974, as far as you know, right?
- 5 MR. BRENNAN: Objection.
- 6 A. As far as I know, no.
- 7 Q. (BY MR. KOTULA) Now, have you testified as a
- 8 lost policy expert before?
- 9 A. No, I don't think I've ever had any testimony
- 10 about that. And, you know, I've been in over 300 cases,
- 11 and I -- you know, it's possible that there was some
- 12 somewhere, and I had some testimony about it, but I don't
- 13 recall any.
- 14 Q. So you don't recall ever having been retained to
- 15 serve as a lost policy expert?
- 16 A. No.
- 17 Q. And have you been retained as a lost policy
- 18 expert in this case?
- 19 MR. BRENNAN: Object to form.
- 20 A. No.
- 21 Q. (BY MR. KOTULA) Okay. Have you been asked to
- 22 opine about what secondary evidence there is of alleged
- 23 policies that may have been issued to Troy Belting?
- 24 MR. BRENNAN: Objection. You have his
- 25 report.

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- A. Well, I've looked at the secondary evidence and,
- 2 you know, what was involved as far as correspondence and
- 3 that sort of thing.
- 4 Q. (BY MR. KOTULA) Okay. Can you broadly
- 5 describe for us the secondary evidence that you looked at?
- 6 A. Of course. Are you talking about Unigard; is
- 7 that who you're referring to?
- 8 Q. About any missing policies or alleged policies
- 9 that Troy alleges were issued to it prior to 1974.
- 10 MR. BRENNAN: Objection.
- 11 A. The secondary evidence that I saw was, of
- 12 course, correspondence between the agent and Unigard and
- 13 Pacific Employers, basically.
- MR. KOTULA: Could you read that back?
- 15 (The requested portion was read.)
- 16 A. There were also -- I'm sorry. There's also some
- 17 archeology people that have put together a chart that
- 18 shows Jamestown and Unigard.
- 19 Q. (BY MR. KOTULA) And you looked at that?
- 20 A. Yes. I looked at the chart, yes.
- 21 Q. Did you look at ledger entries?
- 22 A. Yes.
- Q. Did you look at expense account documents?
- A. I don't recall expense account documents. There
- 25 may have been. I looked at hundreds of documents in this

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- 1 case. So, I mean, I don't know that I can describe each 2 particular one.
- Q. Are you offering opinions in this matter on the
- 4 basis of secondary evidence apart from claims
- 5 correspondence?
- 6 MR. BRENNAN: Object to the form.
- A. Well, I mean, that's basically what I looked at
- 8 was, you know, the claims correspondence and the
- 9 correspondence from the agency and, you know, saying that
- 10 they had -- in particular, Unigard and Jamestown, they had
- 11 coverage prior to that period of time, '74.
- 12 Q. (BY MR. KOTULA) So what I'm trying to get at
- 13 is: Are you going to rely on secondary evidence besides
- 14 this claims correspondence from either a broker or an
- 15 agent and Pacific Employers and Unigard?
- MR. BRENNAN: Object to the form. He's got
- 17 a list of the documents he's considered, and it's been
- 18 provided to counsel. It's not a memory test.
- 19 Q. (BY MR. KOTULA) You can answer.
- 20 A. Yeah. Everything that I looked at, ledgers, you
- 21 know, and the chart and everything, that's all part of my
- 22 opinion.

24

- 23 Q. You're relying on all of that?
 - A. All of that, yes.
- 25 Q. Are you aware of any evidence in this case that

- 1 documents that Jamestown Mutual Insurance Company issued a
- 2 comprehensive general liability policy to Troy Belting?
- 3 A. Well, only by the secondary evidence. I see
- 4 that they were interested in the asbestos claims in the
- 5 Pennell file. And, obviously, they would have had some
- 6 kind of a liability policy, and they would have been
- 7 interested in getting the pleadings, getting the medical.
- 8 Q. Aside from the correspondence regarding the
- 9 Pennell file, are you aware of any evidence that Jamestown
- 10 Mutual issued a comprehensive general liability policy to
- 11 Troy Belting at any time?
- 12 MR. BRENNAN: Object to form.
- 13 A. That's all I have is the secondary evidence.
- 14 Q. (BY MR. KOTULA) And strictly the claims
- 15 correspondence regarding the Pennell claim; is that right?
- 16 MR. BRENNAN: Objection as to form.
- 17 A. That's right. And, also, I think there's a --
- 18 there was a claim that was -- I can't remember the lady's
- 19 name. Her hair was caught in a pulley or something like
- 20 that.
- 21 Q. (BY MR. KOTULA) Is that the Dario case?
- 22 A. I believe that was the name of it.
- 23 Q. So aside from the Pennell and Dario claims
- 24 correspondence, are you aware of any evidence that
- 25 Jamestown Mutual Insurance Company issued a comprehensive

1 general liability policy to Troy Belting?

- 2 A. No, that's -- that's --
- 3 MR. BRENNAN: Objection, form.
- 4 A. My opinion is formed by the secondary evidence
- 5 that I saw in the claims files and correspondence.
- 6 Q. (BY MR. KOTULA) To your knowledge, is there
- 7 any evidence of any policy number of any alleged Jamestown
- 8 Mutual Insurance Company policy issued to Troy Belting?
- A. I think there was an indication of a policy
- 10 number, but I think people couldn't trace it down. I
- 11 can't recall whether it was Jamestown or Unigard's.
- 12 Q. Do you know, does Troy Belting allege that
- 13 Jamestown Mutual issued policies to Troy Belting, or does
- 14 it allege that Unigard issued policies to Troy Belting?
- 15 MR. BRENNAN: Objection.
- 16 A. Well, I think that it was initially Jamestown.
- 17 At what point, I don't know, that Unigard came on. I
- 18 think that they apparently are in that area somewhere.
- 19 I'm not aware of the exact policy period. But it's my
- 20 understanding that Unigard bought Jamestown and took over
- 21 all of their liabilities.
- 22 Q. (BY MR. KOTULA) What's your understanding
- 23 about what Troy Belting alleges who was the issuing
- 24 company of these alleged policies?
- 25 A. My understanding, it was Jamestown.

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Page 20
1 one on their own. So, I mean, that's all I can go by.

- Q. (BY MR. KOTULA) And you don't have any other
- 3 information about that, right?
- 4 A. No.
- 5 Q. So if Unigard was a successor to Jamestown
- 6 Mutual, then Unigard would be corresponding with respect
- 7 to claims under alleged Jamestown Mutual policies,
- 8 correct?
- 9 MR. BRENNAN: Objection.
- 10 A. Yes.
- 11 Q. (BY MR. KOTULA) And that wouldn't indicate
- 12 that Unigard Insurance Company itself issued any policy to
- 13 Troy Belting, right?
- 14 MR. BRENNAN: Objection.
- 15 A. No, not specifically. My only recollection is
- 16 there's something about a policy period in there that
- 17 Unigard was on. I might be mistaken. It doesn't matter
- 18 if they take over Jamestown; it's the same thing. So
- 19 whether they had a policy or didn't have a policy,
- 20 Jamestown and Unigard are the same.
- Q. (BY MR. KOTULA) Well, since Troy Belting is
- 22 alleging that it's entitled to coverage under 25 years of
- 23 missing policies that it doesn't have to show in support
- 24 of its claim, I think we need to be precise as to names of
- 25 companies that are alleged to have issued policies and
- Page 19
- Q. So it's Troy Belting's allegation that Jamestown
- 2 Mutual, and not Unigard Insurance Company, issued policies
- 3 that are alleged in this case?
- 4 MR. BRENNAN: Objection.
- 5 A. What I'm saying is that there may have been --
- 6 at the tail end of that period, there may have been a
- 7 Unigard policy itself. I don't recall it specifically.
- 8 Q. (BY MR. KOTULA) Are you aware of any evidence
- 9 that Unigard itself issued a policy; not as Jamestown, but 10 as Unigard?
- 11 A. No.
- 11 A. NO.
- 12 MR. BRENNAN: Objection, form.
- 13 A. Other than what the secondary evidence might
- 14 show as far as who was on it at that time. I think there
- 15 was a period of time that, I think, they were on it. I
- 16 can't recall specifically, though, what policy period.
- 17 Q. (BY MR. KOTULA) Is there any secondary
- 18 evidence that Unigard Insurance Company itself, and not as
- 19 a successor to Jamestown Mutual Insurance Company, issued
- 20 any policy to Troy Belting?
- 21 MR. BRENNAN: Objection.
- A. Well, the only thing is, is they were
- 23 corresponding back and forth to Pacific Employers through
- 24 Unigard, and Unigard corresponds. So I have to assume
- 25 that either they were taking it to Jamestown or they had

- 1 names of companies that are associated with secondary
- 2 evidence.
- 3 So I understand your statement that, from a
- 4 legal standpoint, Unigard might be a successor to any
- 5 liabilities of Jamestown Mutual.
 - A. Yeah.
- Q. But I would ask that we differentiate and be
- 8 specific about which company specifically was associated
- 9 with secondary evidence.
- 10 A. Yeah.
- 11 MR. BRENNAN: Objection.
- 12 A. The only thing I can tell you is that I thought
- 13 I saw something either on the archeology printout or
- 14 somewhere that Unigard was in a policy period. I might be
- 15 mistaken; I don't know.
- 16 Q. (BY MR. KOTULA) And that's the only thing you
- 17 can think of is --
- 18 A. That's the only thing I can think of right now,
- 19 yes.
- 20 Q. -- is an Insurance Archaeology Group document?
- 21 A. Yeah.
- Q. Is that right?
- 23 A. Yes
- 24 MR. BRENNAN: Objection.
- 25 Q. (BY MR. KOTULA) Are you aware of any secondary

Page 22 Page 24 1 evidence that exists that indicates what policy limits A. Well, I was -- I suspect -- I think Bob Hughes 2 were in place from 1949 to 1974 under alleged missing 2 recommended me to Tim Brennan's firm. And they called me 3 policies? 3 and asked me if I would be interested in looking at it. I 4 MR. BRENNAN: Objection; beyond the scope. 4 think that's how, initially, I was involved in it. 5 A. No, I do not. Q. Did you enter a separate signed agreement with Q. (BY MR. KOTULA) And are you aware of any 6 Troy Belting or its attorneys? 7 secondary evidence that relates to alleged policy periods A. I don't enter into signed agreements; that's 8 of alleged missing policies from 1949 to 1974? 8 Robert Hughes Associates that does that. I'm not sure MR. BRENNAN: Objection. 9 9 whether they did a separate one or not. 10 A. Only by the Archaeology printout on the chart 10 Q. Is it your belief that there is a written 11 that there were different policy periods, is the only 11 agreement regarding your retention as an expert by Troy 12 thing I recall. 12 Belting or its attorneys in this case? Q. (BY MR. KOTULA) And as I recall, that document 13 A. I suspect there is. I mean, there's some 14 had asterisks next to all of the policy periods for 14 agreement. I don't know if it's written or not. 15 Jamestown Mutual, and said that those were assumed dates; Q. Can you tell us, once you were recommended to 16 did it not? 16 serve as an expert on behalf of Troy Belting, what, if 17 MR. BRENNAN: Objection. 17 anything, you did next? 18 A. Yes, it did. A. Well, they sent me some documents, and I 18 19 O. (BY MR. KOTULA) So that document itself 19 reviewed depositions and documents that were sent to me. 20 pointed out that that was a fiction, correct? 20 Q. Who sent you documents? 21 MR. BRENNAN: Objection. 21 A. Tim Brennan's firm. 22. A. Pointed out that it was a fiction? 22 Q. And Tim Brennan is representing you here today 23 Q. (BY MR. KOTULA) Yes, sir. 23 as counsel, correct? 24 A. No. I don't think it's a fiction, no. 24 A. Yes. 25 Q. An assumed date means they don't have evidence 25 Q. And he represents Troy Belting, to your Page 23 Page 25 1 understanding, correct? 1 of it; does it not? 2 2 MR. BRENNAN: Objection. A. Yes. 3 Q. So Tim Brennan and his firm sent you documents 3 A. May not have hard evidence of it, but they had 4 some evidence of it or they wouldn't have had it down 4 to review in connection with your retention as an expert? 5 A. Yes. 5 there. Q. And what did he send you? 6 Q. (BY MR. KOTULA) Do you know what evidence they 7 had? A. Several depositions in the Pennell case and some 8 documents on the Archaeology people. 8 MR. BRENNAN: Objection. 9 Q. That's Insurance Archaeology Group? 9 A. I didn't go through all the Archaeology files. 10 A. Yes. 10 I mean, it was that thick (indicating). Q. And he sent you correspondence from the Pennell Q. (BY MR. KOTULA) Didn't the document say what 11 12 case? 12 the source evidence was in a separate column? Didn't the 13 insurance Archaeology document you're thinking of source 13 A. Yeah, the Pennell case. 14 Q. Do you recall which depositions you reviewed? 14 it? 15 A. I can't remember all of them, but Ranalli and 15 A. I think it did, yes. Q. Okay. So whatever source documents were 16 Fields and Barcum and several others, but I don't have 17 indicated, that's your understanding of what the basis for 17 them on the tip of my tongue. 18 Q. Did you personally review those depositions? 18 that is, right? 19 A. Yes. A. Pardon me? 19 20 Q. And you're not aware of anything besides that? 20 Q. Did you personally review the depositions? 21 MR. BRENNAN: Objection. 21 A. Oh, yeah. 22 Q. And the exhibits? 22 A. No. 23 Q. (BY MR. KOTULA) Can you explain the 23 A. Oh, yes. 24 Q. Did you make any written product from your 24 circumstances of how you were retained as an expert by 25 review of those depositions? 25 Troy Belting & Supply Company in this case?

Page 26 Page 28 1 A. Well, I made the report that I made. 1 be here. And I talked to him sometime in December to tell

- 2 Q. Other than your expert report, did you make any
- 3 other written product?
- 4 A. No.
- Q. Or notes?
- A. No.
- 7 Q. Did you also review all the exhibits to the
- 8 depositions?
- A. Pardon me?
- 10 Q. Did you review all the deposition exhibits as
- 11 well?
- 12 A. Yes.
- 13 Q. Did you meet with anyone to discuss your
- 15 A. Visited with Tim over the phone, and that's
- 16 about all.
- 17 Q. And when did you visit with Tim on the phone?
- A. Sometime after I had gotten the depositions; I'm 18
- 19 not quite sure when that was. I left for Lima, Peru, in
- 20 the first -- right after -- just before Christmas, and I
- 21 had talked to him at that time, just before Christmas.
- 22 Q. Just before Christmas of 2015?
- 23 A. Right.
- 24 Q. So sometime in December of 2015, you spoke with
- 25 Tim?

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- A. Yeah. 1
- 2 Q. Did you speak with Tim in preparing your expert
- 3 report?
- 4 A. No, not necessarily. I mean, I talked to him
- 5 about what I was going to do, but I didn't -- what I was
- 6 going to say.
- 7 Q. So you spoke with him --
- A. Yeah, I told him --
- Q. -- about what you were going to opine about --
- 10 A. Yeah.
- 11 Q. -- in your report --
- 12 A. Right.
- 13 Q. -- prior to issuing the report, correct?
- 14
- 15 Q. And then this call you had with Tim in December
- 16 of 2015, was that in connection with preparing the report
- 17 or was that in connection with preparing for a deposition
- 18 in this case?
- 19 A. No, I think the report was -- what was -- I
- 20 can't remember what the time -- it was September. Yeah,
- 21 it was September.
- 22 Q. So what was the purpose of the call in December
- 23 of 2015?
- A. Just to tell him -- actually, they had set the
- 25 deposition on the 7th of January, which I wasn't going to

- 2 him that I wasn't going to be here. We basically talked
- 3 about the case and about my report and so forth. And I
- 4 probably talked to him more than one time.
- Q. How long did you speak to him?
- 6 A. I don't know. 15 minutes, maybe. I don't
- 7 remember.
- Q. It was a brief call? 8
- 9 A. Pardon me?
- 10 Q. It was a brief call?
- 11 A. Well, at that time, yes. I'm not saying that
- 12 was the only time I've talked to him. I mean, I talked to
- 13 him before the report and after he received the report and
- 14 that sort of thing, but briefly about what it was about
- 15 and that sort of thing.
- Q. And what, if anything, did you do to prepare for
- 17 your deposition today?
- A. I went back through all the depositions and the 18
- 19 exhibits, spoke with Tim some.
- 20 Q. Did you meet with Tim?
- 21 A. No. Because of the -- we had decided to meet
- 22 yesterday, but because he couldn't get out of the airport,
- 23 we did it over the phone.
- 24 Q. And how long did you speak with him over the
- 25 phone?
 - A. Well, one of our associates had passed away at
- 2 Robert Hughes Associates, and we had a funeral yesterday
- 3 as well. So I talked to Tim about an hour in the morning,
- 4 something like that, and probably an hour-and-a-half or
- 5 something in the afternoon.
- Q. This was yesterday?
- A. Yes.
- Q. Sir, are you an attorney?
- 9
- 10 Q. Did you go to law school?
- 11 A. Yes.
- 12 Q. For how long?
- 13 A. One year.
- 14 Q. Did you receive a law degree?
- 15 A. No.

17

19

- 16 Q. Why did you not complete law school?
 - MR. BRENNAN: Objection.
- 18 A. Well --
 - THE WITNESS: Did you say something?
- 20 MR. BRENNAN: No, go ahead. I said
- 21 "objection."
- 22 Go ahead.
- 23 A. Well, I had gotten married, and I really needed
- 24 a job, so I went to work for Northwestern Mutual Insurance
- 25 Company, who later became Unigard. And I was married, and

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- 1 we were having children.
- Q. (BY MR. KOTULA) So do I understand your
- 3 testimony correctly that you have never served as a lost
- 4 policy expert in your entire career?
- MR. BRENNAN: Objection.
- 6 A. I don't recall that. I mean, as a -- it might
- 7 have been a side thing somewhere, but I never have done it 8 as primary.
- Q. (BY MR. KOTULA) Have you ever been an 10 underwriter?
- 11 A. I was in charge of the underwriting department,
- 12 but I was not a desk underwriter.
- Q. And has a court ever recognized you as a lost
- 14 policy expert, to your knowledge?
- 15 A. Not that I -- no.
- 16 Q. Do you have an understanding about who has the
- 17 burden of proving a lost or missing policy?
- 18 MR. BRENNAN: Objection.
- 19 A. Well, I think it's a team effort as to, you
- 20 know, who the carrier might be, the agent, and the
- 22 Q. (BY MR. KOTULA) So, wait. Who has the burden 22 include the party seeking coverage, the insurance agent,
- 23 of proving --
- 24 A. I think it's a team effort to find out how...
- 25 Q. And who's part of that team?

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- 1 A. Well, you have the policyholder; you have the
- 2 agent; you have the insurance carrier.
- 3 MR. BRENNAN: I think you guys are on a 4 different page, Mike.
- Q. (BY MR. KOTULA) So I'm not going to call a
- 6 party a policyholder, because that assumes the conclusion
- 7 of the dispute. In other words, if there's a dispute over
- 8 whether a policy was issued to them, calling them a
- 9 policyholder assumes that there was, in fact, a policy.
- 10 So I'm going to refer to that entity as the party claiming
- 11 coverage.
- 12 Will you understand me when I say -- refer
- 13 to them as the party claiming coverage?
- A. Yeah. Or Troy Belting; whatever you want to
- 15 say. I don't know. Whatever.
- Q. Let's refer to someone who's seeking coverage
- 17 under a lost or missing policy as the party seeking
- 18 coverage, okay?
- 19 A. Okay.
- Q. Do you have an understanding that a party 20
- 21 seeking coverage under a lost or missing policy has the
- 22 burden of proving that policy?
- 23 MR. BRENNAN: Objection.
- 24 A. Well, certainly, they are involved in it.
- 25 There's other people involved in it as well; the agency

1 and the carrier that they're alleging has the policy.

- Q. (BY MR. KOTULA) Is it your opinion that the
- 3 insurance agent of a party claiming coverage under a lost 4 or missing policy has the burden of proving the existence
- 5 and the terms of the lost or missing policy?
- MR. BRENNAN: Objection.
- 7 A. Well, he's one of the partners in the thing. I
- 8 mean, he has -- obviously, he's got records.
- 9 Q. (BY MR. KOTULA) And is it your testimony and
- 10 opinion that the alleged insurance company that issued the
- 11 lost or missing policy has the burden of proving the
- 12 existence and the terms of the missing policy?
- 13 MR. BRENNAN: Objection.
- 14 A. They're one of the parties that needs to look at
- 15 their own records, certainly, when there's an allegation.
- 16 Q. (BY MR. KOTULA) So is that a yes?
- 17 MR. BRENNAN: Objection.
- 18 A. Yes.
- 19 Q. (BY MR. KOTULA) So it's your belief that a
- 20 number of parties have the burden of proving the existence
- 21 and terms of a lost or missing insurance policy, and they
- 23 and the insurance company that allegedly issued the
- 24 policy?
- 25 MR. BRENNAN: Object to the form.

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- A. Yeah. I think it's a combination of those
- 2 people that need to look and see whether there is coverage
- 3 if there's an allegation by the policyholder that there is
- 4 some coverage, yes. All of those people need to be
- 5 involved.
- Q. (BY MR. KOTULA) Do you know, in a court of
- 7 law, who the Court places the burden of proving the
- 8 existence of the terms of an alleged or missing policy
- 9 upon?
- 10 MR. BRENNAN: Objection.
- A. No. I'm not a lawyer. I don't know who they 11
- 12 are or are not.
- Q. (BY MR. KOTULA) You don't know that? 13
- 14
- 15 Q. So you don't know any standards that may apply
- 16 to proving a lost or missing policy?
- 17 MR. BRENNAN: Objection.
- 18 A. No. I don't have that legal -- it wasn't my --
- 19 it wasn't my role in this case.
- 20 Q. (BY MR. KOTULA) Do you know whether courts
- 21 require a party claiming coverage to prove a lost or
- 22 missing policy by clear and convincing evidence or a
- 23 preponderance of the evidence?
- 24 MR. BRENNAN: Objection.
- 25 A. No, I don't know that. I don't know what the

Page 34 Page 36 1 legal standard is. All I know is what I see in the Q. Okay. Again, that wasn't an answer to my 2 Pennell file, particularly, that Unigard certainly had a 2 question. I was asking a general question, not about Troy 3 role, and it appears obvious that they had coverage at 3 Belting. We will get to Troy Belting. But that's -- you 4 some point. 4 didn't answer my question, is all I'm saying. I was Q. (BY MR. KOTULA) Okay. We'll get to that. 5 asking you a general question. 6 That wasn't my question, but we'll get to that. MR. BRENNAN: Do you want to read back the 7 Do you have an understanding that a party 7 question? 8 seeking coverage under a lost or missing policy has a 8 THE WITNESS: Please. 9 burden to demonstrate that the policy existed? 9 (The requested portion was read.) 10 MR. BRENNAN: Objection. 10 Q. (BY MR. KOTULA) That was my question. It was 11 A. They're one of the ones. Like I said before, I 11 a general question, not about Troy Belting. 12 mean, obviously, they tried to demonstrate. They tried to 12 A. I thought I said "no," but I went on to tell... 13 demonstrate through their ledgers, through their agent, 13 Q. After you said "no," you weren't answering my 14 through anything that they could reconstruct, yes. 14 question is all I'm saying. Q. (BY MR. KOTULA) Okay. I'm not asking about 15 A. Okay. 16 Troy now; I'm asking just a general question. 16 MR. BRENNAN: Objection. 17 A. Oh. 17 MR. KOTULA: So I move to strike that. 18 Q. So you believe that a party seeking coverage has 18 Q. (BY MR. KOTULA) Do you know who has the burden 19 a role -- I think is what you said -- as part of a team 19 of proving the terms of an alleged lost or missing policy? 20 effort in proving the existence of an alleged lost or 20 MR. BRENNAN: Objection. 21 missing policy, correct? 21 A. Well, again, you know, whatever -- if it's a --22 MR. BRENNAN: Objection. 22 in this particular case, and that's the only one I'm 23 A. Yes. 23 familiar with, obviously, if it's -- there's evidence that 24 Q. (BY MR. KOTULA) But you also believe that that 24 there's liability coverage and then there's a 25 party's insurance agent has a role as part of a team 25 comprehensive general liability coverage, I mean, it's Page 35 Page 37 1 effort in proving the existence of a lost or missing 1 pretty evident what the terms are going to be. 2 policy? Q. (BY MR. KOTULA) Okay. I wasn't asking about 3 MR. BRENNAN: Objection. 3 this case; I was asking as a general proposition. A. Certainly, they have -- you know, they should be Are you aware of which party has the burden 5 helpful in providing that information, if they have it. 5 of proving the alleged terms of a lost or missing policy? 6 Which, in this particular case, they did. MR. BRENNAN: Objection. Q. (BY MR. KOTULA) And you also believe that an A. Well, obviously, the primary one would be the 8 insurance company that is alleged to have issued a lost or 8 policyholder, or the alleged policyholder, as you said. 9 missing policy has a role to play, as part of a team 9 But as I also reiterated, it's a team effort between the 10 effort, in proving the existence of an alleged lost or 10 policyholder, what the agent said he wrote, and what the 11 missing policy? 11 alleged -- or what the insurance carrier has. 12 MR. BRENNAN: Objection. 12 Q. (BY MR. KOTULA) And you don't know whether a 13 A. Yes. They need to go back through their 13 court agrees with that as the proper legal standard in a 14 records. 14 court of law, right? 15 Q. (BY MR. KOTULA) And you don't know whether 15 MR. BRENNAN: Objection. 16 courts agree with what you just testified about as to who 16 A. I don't know the legal standard to that, no. 17 has the burden of proving the existence of an alleged lost 17 Q. (BY MR. KOTULA) Okay. 18 or missing policy --MR. KOTULA: Mark that as Exhibit 2. 18 19 MR. BRENNAN: Objection. 19 (Exhibit 2 marked.) 20 Q. (BY MR. KOTULA) -- correct? 20 MR. KOTULA: For the record, Exhibit 2 A. I don't know the legal standard on that, no. 21 is an October 1, 2015, correspondence from Marta Bruner, 22 What I'm saying is, from my review of the documents, it's 22 administrative assistant to Mr. Timothy Brennan, 23 very obvious that Unigard had some liability coverage and 23 at Phelan, Phelan & Danek, LLP, attaching a

24 September 30, 2015, letter report from James O'Malley,

25 Junior, to Timothy Brennan in the matter of Pacific

24 that they should -- they were on the policy, either

25 through their own or through Jamestown.

Page 38 Page 40 1 Employers Insurance Company vs. Troy Belting & Supply 1 Q. An M&C policy. 2 A. Yes. 2 Company. 3 Q. And those are all forms of liability policies, 3 Q. (BY MR. KOTULA) Have you ever seen Exhibit 2, 4 sir? 4 correct? 5 A. This is my report? 5 A. Yes. 6 Q. If someone says they have a liability insurance Q. Yes, it is. 7 A. Yes, I have. 7 policy, do you know which kind of liability insurance 8 policy they have? 8 Q. And does it appear to you to be a true and A. Not unless they tell me, no. 9 complete copy of your expert report in this matter? 10 Q. It could be any of those, correct? 10 A. It appears to be, yes. 11 A. It could be. 11 Q. In offering your opinions about whether 12 Jamestown Mutual or Unigard Insurance Company issued lost 12 Q. And if someone says they have liability 13 insurance coverage, is that another way of saying that 13 or missing policies to Troy Belting, did you consider 14 whether the evidence in this case meets a clear and 14 they have a liability insurance policy? 15 A. I would think so, yes. 15 convincing evidence standard? 16 MR. BRENNAN: Objection. 16 MR. BRENNAN: Objection. 17 Q. (BY MR. KOTULA) Now, referring you to Exhibit 17 A. To me, it did, yes. Q. (BY MR. KOTULA) Did you consider that in 18 2, which is your expert report in this case, do you have 18 19 forming your opinion? 19 any opinions in this matter that have not been set forth 20 in O'Malley Exhibit 2, your expert report? A. Of course. I looked at the information, 21 documents. Very obvious that they had liability 21 22 insurance. 22 Q. So you're not going to offer any opinions that 23 aren't already set forth somewhere in your expert report 23 Q. (BY MR. KOTULA) Okay. What's "liability 24 that we've marked as Exhibit 2, correct? 24 insurance"? 25 25 MR. BRENNAN: Objection. A. What do you mean? Page 39 Page 41 1 Q. What is it? You just used the phrase --A. Unless I am asked to, and given additional 1 2 A. It's an agreement. It's a policy that has an 2 documentation, no, that's what I'm -- that's what I intend 3 insuring agreement that agrees to protect the policyholder 3 to testify about. 4 from any claims made against it, generally. I mean, Q. (BY MR. KOTULA) Have you been given any 5 additional fact information or documents since you issued 5 that's it generally. Q. And is there only one type of liability 6 this report September 30, 2015, in this case? 7 7 insurance policy? A. No. A. No. Q. And that's true as to anybody? No one of any Q. What types of liability insurance policies are 9 sort has given you any additional fact information or 10 there, to your knowledge? 10 documents, correct? A. Automobile liability; there's comprehensive 11 A. No. 12 general liability; there's -- I don't know. There's 12 Q. So no one has? 13 several. 13 A. No. No, they haven't. Q. Any others that you can think of? 14 Q. Sometimes --A. There's manufacturers and contractors. 15 15 A. Okay. 16 Q. Any others? 16 Q. -- you say "no," and it's not clear that we're 17 A. Not off the top of my head. I mean, I can't 17 agreeing. 18 think of any right now. There's personal liability; 18 You're agreeing with me, you haven't 19 there's umbrellas, and all kinds of stuff. 19 received any additional fact information or documents 20 Q. Have you ever heard of an owners, landlords, and 20 prior to -- after September 30th, right? 21 tenants policy, or an OLT policy? 21 A. Right. 22 A. Yes. 22 MR. FOX: When there's a good chance, can 23 Q. And a manufacturers and contractors liability 23 we take a quick break? 24 24 policy, is that also known as an M&C policy? MR. KOTULA: Sure. We can take a break 25 A. Known as what? 25 right now.

Page 42 Page 44 1 (Recess in the proceedings from 11:00 to O. You don't know what that would show? 2 11:06 a.m.) 2 A. What would show? 3 Q. (BY MR. KOTULA) Sir, we're back on the record. 3 O. If you did a search of the --4 Can you tell us approximately how much time A. No. 5 you spent reviewing materials and preparing your opinions 5 Q. -- policy, you don't know if Robert Hughes 6 in your expert report in this matter? 6 Associates has any policies that may have been issued by A. Up to this review here, about 40 to 50 hours; 7 Jamestown Mutual or Unigard Insurance Company to parties 8 something like that, 60 hours. I don't know what it's 8 other than Troy Belting? 9 been the last three or fours days; I've been kind of A. No. 10 looking at stuff. 10 Q. Do you know, is there a cost difference between 11 Q. So 50, 60 hours, you think? 11 purchasing an M&C policy, or manufacturers and contractors 12 A. Yeah. 12 liability policy, and a CGL, or comprehensive general 13 Q. And you're being compensated at the rate of \$400 13 liability or commercial general liability policy? 14 per hour; is that right? 14 MR. BRENNAN: Objection. 15 A. Yes. 15 A. A cost difference premium-wise? 16 Q. If you could turn in Exhibit 2 to Exhibit B. Q. (BY MR. KOTULA) Yes, sir. 16 17 A. (Witness complies.) A. I have no -- it would really depend upon who 17 18 Q. And it's titled, Documents Reviewed. 18 you're insuring. I have no idea. I've never rated any of 19 Do you have that? 19 them, so I wouldn't know. 20 A. Yeah. 20 Q. So you don't know if an M&C policy would be 21 Q. And so you set forth different materials that 21 cheaper than a CGL policy? 22 you reviewed in connection with preparing this report, 22 MR. BRENNAN: Objection. 23 correct? 23 A. It would all depend upon who you're insuring and 24 A. Yes. 24 how much -- what kind of products they have and that sort 25 Q. Did you review any materials other than or in 25 of thing. I mean... Page 43 Page 45 1 addition to those that are set forth on this exhibit? Q. (BY MR. KOTULA) Do you have an understanding 1 A. No, that was plenty. No. 2 whether a standard M&C policy on its own affords coverage 3 Q. Does Robert Hughes Associates have a library 3 for product liability claims? 4 with insurance materials? 4 MR. BRENNAN: Objection. 5 A. As completed and products coverage, if you buy A. Yes. Q. Did you use or refer to the library in 6 it, yes. 7 7 connection with preparing your report? Q. (BY MR. KOTULA) Do you have an understanding A. Not in this report, no. 8 that that's afforded on a rider or an endorsement basis? MR. BRENNAN: Objection. Q. Okay. And does the Robert Hughes Associates 10 library contain a policy or insurance policy bank? 10 A. Normally. A. Yeah, I think they have committed it to disks Q. (BY MR. KOTULA) And if an M&C policy doesn't 11 11 12 now: I'm not sure. 12 have that rider added to it, does the M&C policy afford Q. If I told you that Mr. Hughes testified that he 13 coverage for product liability claims? 14 has 6,000 or so insurance policies on file in his library, 14 MR. BRENNAN: Objection. 15 15 would that be consistent with your understanding? A. Well, no, not if it doesn't have it. A. Yeah, I don't know. It could very well be. I 16 Q. (BY MR. KOTULA) So a standard M&C policy on 17 its own doesn't afford coverage for product liability 17 mean, I know that they have thousands, but I don't know 18 claims, correct? 18 how many. Q. Did you check the policy library for policies 19 19 A. I have never seen an M&C policy that did not 20 that may have been issued by Jamestown Mutual or Unigard 20 have a products liability policy, completed operations and 21 Insurance Company to other parties? 21 products liability. But, I mean, obviously, if you didn't 22 22 buy it, you didn't buy it. A. No. 23 Q. So you don't know what that would indicate, 23 Q. Right. Have you, in your life, ever seen a 24 correct? 24 Jamestown Mutual Insurance Company policy? 25 A. Pardon me? 25 A. I don't think so. I don't think so.

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1 Q. And subset of that probably has to be true, but

- 2 I'll ask it: Have you ever seen a Jamestown Mutual
- 3 Insurance Company M&C policy?
- 4 A. No.
- 5 Q. And have you ever seen a Jamestown Mutual
- 6 Insurance Company CGL policy?
- 7 MR. BRENNAN: Objection.
- 8 A. No.
- 9 Q. (BY MR. KOTULA) In your background working in
- 10 the insurance industry and as an insurance consultant,
- 11 have you become aware that customers often make decisions
- 12 about purchasing insurance based on price or cost?
- 13 MR. BRENNAN: Objection.
- 14 A. What was the first part of that question? I'm
- 15 not quite sure what you're asking.
- MR. KOTULA: Can you read back?
- 17 A. Am I aware that they make decisions on policies
- 18 based on price?
- 19 Q. (BY MR. KOTULA) Yes, sir.
- 20 MR. BRENNAN: Objection.
- 21 A. I guess that's pretty obvious. But, I mean, I
- 22 don't -- I'm not -- you know, I don't have any awareness
- 23 of that at all
- 24 Q. (BY MR. KOTULA) But you think it's obvious
- 25 that it's true?

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- 1 MR. BRENNAN: Objection.
- A. Well, it's obvious from the standpoint that they
- 3 ask an agent to, you know, shop around and give them the
- 4 best quote they can from different carriers.
- $\,\,$ Q. (BY MR. KOTULA) $\,$ In your experience working in
- 6 the insurance industry and as an insurance consultant,
- 7 have you ever placed policies of insurance for customers,
- 8 policyholders?
- 9 A. As an agent, you mean?
- 10 Q. Yes, sir.
- 11 A. I was in charge of an agency with Union Standard
- 12 Insurance Company. I did not place them. I was president
- 13 of the corporation, but had underwriters that did that,
- 14 and I only passed upon large accounts.
- 15 Q. Is your experience as an insurance consultant
- 16 limited to testifying as an expert or serving as an
- 17 expert?
- 18 MR. BRENNAN: Objection.
- 19 A. No, I have done other work.
- 20 Q. (BY MR. KOTULA) What else have you done as an
- 21 insurance consultant?
- 22 A. I've done audits on the self-insurers. I have
- 23 done some work for some carriers regarding their claim
- 24 activity. I have done some work regarding compensation
- 25 for officers by people, whether they were getting more

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- 1 money by holding companies and so forth. I've done a lot
- 2 of different things -- excuse me -- besides claims.
- 3 Q. Can you be more specific in providing details
- 4 about your work for insurance companies with claims
- 5 activity, as you described it; what does that entail?
- 6 A. Well, just I went in -- myself and another
- 7 fella, we went in several times in the past and looked at
- 8 the -- some of the claims handling that they were doing,
- 9 or they had given it to somebody else to do, and wanted to
- 10 know whether we thought that it was proper or whether --
- 11 actually, we were looking at reserves and seeing if the
- 12 reserves were proper.
- 13 Q. Was it a claims handling audit?
- 14 A. Part of it was. Yeah, part of it was.
- 15 Q. And for what company?
- 16 A. Travelers was one of them. I think we did some
- 17 compensation for Liberty Mutual. I don't know. There
- 18 were, you know, several.
- 19 Q. Is it fair to say you've never assisted a
- 20 policyholder in purchasing a policy of insurance from
- 21 Jamestown Mutual Insurance Company?
- A. No, I have not.
- 23 Q. Have you ever assisted a policyholder in
- 24 purchasing an insurance policy from Unigard Insurance?
- 25 A. Assisted a policyholder? No.

- 1 Q. Have you personally, as you sit here today, ever
- 2 seen a Jamestown Mutual Insurance Company M&C policy
- 3 endorsement adding in coverage for products hazard?
- 4 MR. BRENNAN: Objection.
- 5 A. Well, I think there was an independent
- 6 contractor photocopy I saw in one of the exhibits.
- 7 Q. (BY MR. KOTULA) Right. But did that
- 8 endorsement add in products coverage to an M&C policy?
- A. I think it was just independent contractors.
- 10 Q. All right. So if you can answer my question.
- 11 A. No, I have not.
- 12 Q. Okay, thank you.
- Sir, can you tell us the types -- and this
- 14 is in general; not about Troy Belting.
- But in general, from your experience, can
- 16 you tell us the types of secondary evidence that can be
- 17 used to attempt to prove up a lost or missing policy?
- 18 MR. BRENNAN: Objection.
- 19 A. Well, obviously, expense reports from a
- 20 policyholder that shows that they paid insurance. There's
- 21 agents' files that indicate that they had coverages at
- 22 certain times through certain carriers. There's
- 23 correspondence that's generated between policyholders and
- 24 insurance carriers and agents. There's several different
- 25 things. Claims -- when you find claim files that have

Page 50 Page 52 1 coverage information in them. 1 or excess policies above missing policies in a gap period. Q. (BY MR. KOTULA) Is that -- have you exhausted 2 Do you have any understanding that that can 3 your knowledge of secondary evidence? 3 be secondary evidence? A. Oh, yeah, from what I can think of right now. I 4 A. Obviously, it would be, yes. 5 5 mean, you know... MR. BRENNAN: Objection. 6 MR. BRENNAN: Objection. 6 A. Because most excess carriers have some -- could 7 7 be. Q. (BY MR. KOTULA) Mr. Hughes testified that 8 secondary evidence can include actual policies issued by 8 Q. (BY MR. KOTULA) Do you know if Troy Belting 9 has any umbrella or excess policies above the gap period 9 the alleged insurer in the gap period where there are 10 missing policies that were issued before the gap period or 10 from 1949 to 1974? 11 after the gap period. 11 MR. BRENNAN: Objection. 12 Are you aware that that's a form of 12 A. No, I don't. 13 secondary evidence that's used by parties seeking 13 Q. (BY MR. KOTULA) Is it your understanding that 14 they don't have any policies like that? 14 coverage? 15 15 MR. BRENNAN: Objection. MR. BRENNAN: Objection. 16 A. I don't understand. Say that one more time. 16 A. That's my understanding, yes. 17 Let me -- let me -- I didn't quite follow you. 17 Q. (BY MR. KOTULA) And the same, it's your Q. (BY MR. KOTULA) Mr. Hughes testified that one 18 understanding that Troy Belting doesn't have any actual 19 form of secondary evidence that he's familiar with is 19 policies before the gap period in 1949 or after that 20 actual insurance policies that a party has issued by the 20 period ending in 1974? 21 insurer that allegedly issued policies in a gap period, 21 MR. BRENNAN: Objection. Are you referring 22 but where the actual policies were issued before that gap 22 to the Pacific ones, too? I think I'm getting confused. 23 Q. (BY MR. KOTULA) Issued by Jamestown or 23 period and after that gap period. 24 Unigard. Are you aware that is a form of secondary 25 evidence? 25 MR. BRENNAN: I just want to be clear. Page 51 Page 53 1 MR. BRENNAN: Objection. A. I'm not aware of that, no. A. I would have to -- you know, it sounds like it Q. (BY MR. KOTULA) So it's your understanding 3 would be. But, you know, I'm not testifying regarding a 3 that Troy Belting doesn't have such things, right? 4 lost policy. So, I mean -- that sounds reasonable to me. 4 MR. BRENNAN: Objection. Q. (BY MR. KOTULA) Do you know if Troy Belting 5 A. It's my understanding, yes. 6 has any actual policies in its possession issued by Q. (BY MR. KOTULA) Now, Mr. Hughes also testified 7 Jamestown Mutual or Unigard Insurance before the period of 7 that secondary evidence can include having notations of 8 1949 to 1974 or after that period? 8 policy numbers and policy prefixes and that that can 9 A. No, I'm not aware of that. 9 constitute secondary evidence. 10 10 MR. BRENNAN: Object to the form. After? Do you understand how that can constitute 11 Q. (BY MR. KOTULA) I'll unpack it. 11 secondary evidence? 12 12 Are you aware whether Troy Belting has any MR. BRENNAN: Objection. 13 actual policies issued by Jamestown Mutual or Unigard 13 A. Certainly could be, yes; I would think so. 14 Insurance Company before 1949 that were issued by Q. (BY MR. KOTULA) Mr. Hughes testified that 14 15 Jamestown Mutual or Unigard? 15 sometimes a policy number or policy prefix can identify an 16 A. No, I'm not aware of that. 16 insurer for that missing policy, the identity of that 17 MR. BRENNAN: Objection. 17 insurer. Q. (BY MR. KOTULA) And are you aware of any 18 Do you understand that? 19 evidence that Troy Belting has any actual policies issued 19 A. Yes. 20 by Jamestown Mutual or Unigard Insurance Company after the 20 MR. BRENNAN: Objection. 21 gap period ending in 1974? Q. (BY MR. KOTULA) And he also testified that 21 22 MR. BRENNAN: Objection. 22 that policy number or policy prefix can identify the type 23 A. I'm not aware of that. 23 of liability policy that may have been issued in that gap 24 Q. (BY MR. KOTULA) Mr. Hughes testified that 24 period.

25

Do you understand that?

25 another form of secondary evidence can be actual umbrella

Page 54 1 MR. BRENNAN: Objection. 1 Q. And at the top of the page, under Amendment of 2 A. Yes. 2 Declarations, Items 4 and 5, beneath that, what does it Q. (BY MR. KOTULA) Does Troy Belting have any 3 say in parentheticals? 4 evidence of policy numbers or policy prefixes that A. Are you talking about manufacturers and 5 indicate that -- the type of liability coverage that may 5 contractors liability policy? 6 have existed in the gap period from 1949 to 1974? Q. Yes, sir. 7 A. Yeah. MR. BRENNAN: Objection. 8 A. I thought there was a policy number, but I'm not 8 Q. That's what it says, right? 9 aware if they have it. 9 A. Right. 10 Q. (BY MR. KOTULA) Okay. If I told you that 10 Q. So this purports to be an amendment to a 11 there's one page of something purporting to be an 11 manufacturers and contractors liability policy; does it 12 endorsement to a manufacturers and contractors liability 12 not? 13 policy issued to Troy Belting by Jamestown Mutual 13 14 Insurance Company, do you have any awareness of that? 14 Q. And the policy number shown has an "M" in it, 15 correct? 15 A. Yes. 16 16 Q. And do you know that that document lists a A. Yes. 17 policy number that has a letter "M" on it? 17 Q. Are you aware that some insurance companies use 18 MR. BRENNAN: Objection. 18 the initial "M" in manufacturers and contractors, or M&C, 19 A. I didn't -- they could have. You'd have to show 19 policies? 20 it to me. 20 A. No, I'm not aware of that. 21 MR. KOTULA: Off the record. 21 MR. BRENNAN: Objection. 22 (Recess in the proceedings from 11:25 to Q. (BY MR. KOTULA) Mr. Hughes testified that he 22 23 23 was aware of that. 11:25 a.m.) 24 (Exhibit 3 marked.) 24 Do you have any reason to dispute Q. (BY MR. KOTULA) Sir, placed before you now is 25 25 Mr. Hughes? Page 57 Page 55 1 what the court reporter has kindly marked as O'Malley 1 MR. BRENNAN: Objection. 2 Exhibit 3. 2 A. No. 3 3 Have you ever seen O'Malley Exhibit 3 (Exhibit 4 marked.) 4 4 before? (Discussion held off the record 11:28 to 5 5 A. Yes. 11:29 a.m.) MR. KOTULA: And just for the record, this MR. BRENNAN: This is -- what's been marked 7 was previously marked as Hughes Exhibit 5. And it's a 7 -- Exhibit 4 is a document that we discussed a little bit 8 one-page document entitled, Amendment of Declaration, 8 at Mr. Hughes' deposition. As I indicated at that 9 Items 4 and 5. And there's a type-printed name, Troy 9 deposition, I had not seen anything about a redacted and 10 Belting & Supply Company, towards the top. And it says 10 less complete copy, I believe, of this particular policy. 11 it's issued by Jamestown Mutual Insurance Company of 11 So I just wanted to raise that issue and assert that 12 Jamestown, New York, this 15th day of September 1964. 12 objection for the record to questions pertaining to this 13 Q. (BY MR. KOTULA) Do you see that? 13 now unredacted version with, I believe, a few more pages 14 A. I'm trying to --14 than what was provided previously. Q. It's at the very bottom of the page. 15 15 With that, you can go ahead. Q. (BY MR. KOTULA) Okay. Sir, have you ever seen 16 A. Oh. Okay. 16 17 Q. You see that? 17 this document which we've marked as Exhibit 4? 18 18 A. Yeah. MR. KOTULA: For the record, it's titled, 19 19 Comprehensive General Liability Policy Jamestown Mutual Q. And do you see there's a box in the upper 20 right-hand corner, and the preprinted form says, Amending 20 Insurance Company Issued to Utica Radiator Corporation. 21 Policy Number? Do you see that? 21 MR. BRENNAN: Note my objection in my 22 22 previous qualification, but go ahead. A. Yes. 23 Q. And then the policy number is 63-M 29311, 23 MR. KOTULA: You can have a continuing 24 correct? 24 objection. 25 25 A. Yes. MR. BRENNAN: You just asked him if he ever

Page 58 Page 60 1 saw this before, and that's what I'm objecting to. Q. (BY MR. KOTULA) And there's an expense account 1 2 document that says "Jamestown" in a few places. A. I've never seen this, no. 3 Q. (BY MR. KOTULA) Okay. Have you ever seen any 3 Do you recall that? 4 part of this? A. Somewhat, yes. I think I do, but I don't 5 A. Not that I recall. 5 remember what it said. Q. All right. Do you have -- are you aware of (Witness reviews document.) Q. I'm just going to refer you to the very first 7 anything in the expense account documents that indicates a 8 page, which is, I believe, referred to as a declarations 8 policy number or a policy prefix for the policies 9 page. allegedly issued from 1949 to 1974 by Jamestown Mutual? 10 10 MR. BRENNAN: Objection. Or, in this case, it might be a window of 11 part of the policy that shows through a jacket cover, 11 A. No. 12 right? 12 Q. (BY MR. KOTULA) You can answer. 13 A. Are you talking about the first page here? 13 A. Pardon me? 14 O. Yes, sir. 14 Q. You can answer. 15 A. Yeah. 15 A. I said no. 16 Q. Do you see -- this purports to have been issued 16 Q. I wanted to make sure it was on the record? 17 17 by Jamestown Mutual Insurance Company, correct? So to summarize where we are, it's your 18 18 understanding Troy Belting doesn't have copies of any of A. Yes. 19 Q. And it states it's a comprehensive general 19 the liability policies that may have been issued to it up 20 liability policy? 20 to 1974, correct? 21 MR. BRENNAN: Objection. 22 Q. And do you see the policy number that's 22 A. That's my understanding, yes. 23 indicated contains -- it says policy number 61-CGL 7788? 23 Q. (BY MR. KOTULA) That Troy Belting doesn't have 24 any actual policies issued by Jamestown Mutual or Unigard A. Yes, I see that. 25 25 before 1949 or in 1974, at the end of that gap period? Q. And you see that a comprehensive general Page 59 Page 61 1 liability policy issued by Jamestown Mutual Insurance MR. BRENNAN: Objection. 1 2 Company has the initials "CGL" in the policy number, 2 A. No. Q. (BY MR. KOTULA) And further, Troy Belting 3 correct? 4 MR. BRENNAN: Objection. 4 doesn't have any umbrella or excess policies for the 5 5 period of 1949 to 1974 over that gap period? A. Right. Q. (BY MR. KOTULA) All right. Mr. Hughes was MR. BRENNAN: Objection. 7 7 asked if the initial "M" on Exhibit 3 (indicating) and the A. Not that I saw. 8 initials "CGL" in the policy number on Exhibit 4 denote Q. (BY MR. KOTULA) And further, it's also true 9 the type of liability policy. And he said, It may well. 9 that Troy Belting doesn't have any evidence, aside from 10 Do you have any reason to dispute that? 10 Exhibit 3, of any policy numbers for policies allegedly 11 issued by Jamestown Mutual or Unigard Insurance Company 11 MR. BRENNAN: Objection. 12 A. No. 12 from 1949 to 1974? Q. (BY MR. KOTULA) All right. Are you aware, 13 MR. BRENNAN: Objection. 14 aside from Exhibit 3, whether Troy Belting has any 14 A. Not that I'm aware of. 15 secondary evidence whatsoever with policy numbers or 15 Q. (BY MR. KOTULA) In fact, aside from Exhibit 3, 16 policy prefixes for the gap period from 1949 to 1974? 16 Troy Belting doesn't have any document that indicates the 17 MR. BRENNAN: Objection. 17 type of liability policy that was issued to it by 18 A. I'm not aware of any, no. 18 Jamestown Mutual or Unigard, allegedly, for the gap period 19 Q. (BY MR. KOTULA) And so none of the ledger 19 from 1949 to 1974, correct? 20 20 entries contain any reference of policy numbers; do they? MR. BRENNAN: Objection. 21 21 A. No. 22 Q. And none of the ledger entries contain any 22 Q. (BY MR. KOTULA) And by "no," you mean, yes, 23 policy prefixes such as "M" or "CGL," correct? 23 that is correct, correct? 24 MR. BRENNAN: Objection. 24 MR. BRENNAN: Objection. 25 25 A. No, not that I saw. Q. (BY MR. KOTULA) Am I right?

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- 1 A. Yeah. What was the question again? This is the 2 only evidence that they have.
- 3 Q. Right. And you're referring to Exhibit 3?
- 4 A. Right.
- Q. So sometimes when someone says "no," and the
- 6 question says "there isn't anything," and you say "no,"
- 7 it's not always clear that you're agreeing with the
- 8 statement.
- 9 You're agreeing -- you're agreeing that my
- 10 statement was correct?
- 11 A. Yes.
- 12 MR. BRENNAN: Objection. I don't even know
- 13 what we're talking about anymore. I mean it in the nicest
- 14 way possible.
- Q. (BY MR. KOTULA) We can read it back, if you'd 15
- 16 like.
- 17 A. No.
- 18 Q. You're satisfied you know what I'm talking
- 19 about?
- 20 A. Yes.
- 21 Q. Thank you.
- 22 Mr. O'Malley, did you do any searching for
- 23 documents or secondary evidence in connection with your
- 24 opinions on Troy Belting?
- 25 A. No.

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- 1 MR. BRENNAN: Objection.
- 2 Q. (BY MR. KOTULA) So is it a fair statement that
- 3 in your retention by Troy Belting as an expert in this
- 4 matter that you relied solely on Mr. Brennan and his law
- 5 firm to provide you with documents and materials for you
- 6 to review?
- 7 A. Yes.
- Q. And so you didn't do any of your own legwork to
- 9 contact anyone else to see what documents may exist?
- 10 A. No.
- 11 Q. You didn't do any sort of archaeological
- 12 searches for business records or claims documents or
- 13 anything else, for that matter, right?
- 14
- 15 Q. Mr. O'Malley, have you ever spoken with anyone
- 16 at Troy Belting with personal knowledge of insurance
- 17 policies that were allegedly purchased for the 1949 to
- 18 1974 gap period?
- 19 A. No.
- 20 MR. BRENNAN: Objection.
- Q. (BY MR. KOTULA) Have you ever spoken with
- 22 anyone at Troy Belting that told you that they reviewed
- 23 any policies issued to Troy Belting from -- for that 1949
- 24 to 1974 gap period?
- 25 A. No.

Q. Have you ever spoken with anyone who served as 1

- 2 an insurance agent or broker on behalf of Troy Belting
- 3 with personal knowledge of insurance policies Troy Belting
- 4 allegedly purchased for the 1949 to 1974 gap period?
- A. No.
- Q. So you haven't spoken with anyone who served as
- 7 an insurance agent or a broker for Troy Belting who told
- 8 you that they reviewed any insurance policies issued to
- 9 Troy Belting for the 1949 to 1974 gap period?
- 10 A. No.
- 11 MR. BRENNAN: Objection.
- 12 O. (BY MR. KOTULA) Am I correct from your
- 13 testimony that you haven't spoken with anyone who worked
- 14 for Troy Belting in the 1940s, 1950s, 1960s or 1970s?
- 15 A. No.
- 16 Q. I am correct?
- 17 A. You are correct, yes.
- 18 Q. Thank you.
- 19 A. You are correct.
- 20 MR. BRENNAN: Easier that way. Now I
- 21 follow you.
- 22 MR. KOTULA: I'll try to do that faster.
- 23 Q. (BY MR. KOTULA) And you've never spoken with
- 24 anyone who was involved in purchasing insurance policies
- 25 for Troy Belting in those periods of time?
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- 1 A. No, I haven't.
 - 2 Q. Just bear with me.
 - 3 So I'm going to refer you to your expert
 - 4 report, which we've marked as Exhibit 2.
 - 5 A. Yeah.
 - Q. Should be there under the --6
 - 7 A. Yeah.
 - 8 Q. -- other exhibits.
 - 9 You state in your report that you began
 - 10 your professional career in 1958 as a claims
 - 11 representative with Unigard Insurance Company in Tulsa,
 - 12 Oklahoma.
 - 13 Do you see that?
 - 14 A. Yes.
 - 15 Q. And can you tell us what Unigard's business was
 - 16 at that time?
 - 17 A. Actually, the company's name was Northwestern
 - 18 Mutual Insurance Company and Northwest Casualty. They
 - 19 were involved in all kinds of liability insurance and
 - 20 property insurance.
 - 21 Q. And did --
 - 22 A. I was a multiline adjustor.
 - 23 Q. Did the Northwest companies change their name at
 - 24 some point in time?
 - 25 A. It was my understanding -- while I was there, it

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- 1 was my understanding Northwestern Mutual Life Insurance
- 2 Company brought some kind of a suit against Northwestern
- 3 Mutual Insurance Company because they thought they had the
- 4 name first. So Northwestern Mutual Insurance Company went
- 5 to a consultant, Ruth Allen, and they came up with Unigard
- 6 as the new name.
- Q. And the new name was Unigard Insurance Company?
- 8 A. Yeah.
- 9 Q. And do you know when that name was taken?
- 10 A. Late '60s or early '70s; I can't recall exactly.
- 11 Q. Is it your understanding that at some point in
- 12 time, Unigard Insurance Company had some relationship with
- 13 Jamestown Mutual Insurance Company?
- A. Yes.
- 15 Q. What's your understanding of that?
- 16 A. Well, my understanding was that they -- I'm not
- 17 sure of the process where they -- but they -- I think they
- 18 converted Jamestown Mutual to a stock company, and then
- 19 purchased the stock. I don't know if that's exactly
- 20 right. But, anyway, they assumed the business from
- 22. Q. Do you know when that happened?
- A. Again, late '60s, early '70s; something like
- 24 that. I'm not sure. And I'm not sure that was the
- 25 process.

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- 2 Q. Who was the issuing company that issued
- 3 insurance policies that you handled claims under while you

Page 68

Page 69

4 were at Unigard Insurance Company?

A. Not that I recall, no.

- A. Unigard -- well, both; Northwestern Mutual
- 6 Insurance Company and Northwestern Casualty, which was
- 7 their two companies, and Unigard, which assumed -- which
- 8 changed the name.
- Q. So at some point in time, did Unigard begin
- 10 issuing policies on its own paper?
- 11 A. Yes.
- 12 O. And when was that?
- 13 A. Late '60s, early '70s; I don't recall. I was
- 14 here in Dallas at the time, but I don't recall when it
- 15 was.
- 16 Q. And the claims that you were handling in your
- 17 career at Unigard up until 1975, were those claims largely
- 18 from the Oklahoma/Texas area?
- 19 A. Before, yes -- well, the southwestern part of
- 20 it. They had Colorado, New Mexico, Arkansas, Louisiana,
- 21 several other states.
- 22 Q. Did you handle claims from New York?
- 23 A. No.
- 24 Q. Was that handled by a different unit in the
- 25 company?

- Q. And how long did you work at Unigard?
- 2 A. 17 years.
- 3 Q. And when did you leave Unigard?
- A. I didn't leave them. Unigard became financially
- 5 strapped and had to get rid of their -- a lot of their
- 6 premiums throughout the country. And they sold the
- 7 southwestern business to Berkley Corporation, who changed
- 8 the name and bought Unigard Security, which was the Texas
- 9 company for Unigard; domestic company, Unigard Security
- 10 And Berkley Corporation bought Unigard Security, along
- 11 with business throughout six, seven, or eight states,
- 12 maybe; I can't recall. And changed the name Unigard
- 13 Security to Union Standard Insurance Company.
- And at that time, they asked me to be vice
- 15 president of claims.
- 16 Q. And when was that?
- 17 A. That was 1975.
- 18 Q. In your work at Unigard Insurance Company,
- 19 before it was essentially acquired by W.R. Berkley
- 20 Corp. -- that unit was acquired by W.R. Berkley Corp. in
- 21 1975, did you ever have any connection with Jamestown
- 22 Mutual Insurance Company?
- 23 A. No, I did not.
- 24 Q. Did you ever handle claims for Jamestown Mutual
- 25 Insurance Company?

- A. Unigard had claims offices in New York. 1
- 2 Q. So it was handled by that unit?
- 3 A. Yes.
- Q. So is it fair to say you were with Union
- 5 Standard Insurance Company from 1975 until 1990?
- 7 Q. And then what happened in 1990?
- A. I left and went as an independent consultant and
- 9 expert witness.
- 10 Q. Now, your report says that you resigned as
- 11 president and CEO of Union Standard.
- 12 Were you asked to resign?
- 13 A. Yes. We had a conflict as to whether or not --
- 14 they had asked me to move to Connecticut to be in charge
- 15 of all the regional companies. At that time, I had a son
- 16 who was not very well, and we were having treatment here.
- 17 And I turned that down. Then they asked me to go to
- 18 Nebraska to take over one of their companies, Union
- 19 Insurance Company, that was in trouble, and I declined to
- 20 do that as well.
- 21 So I kind of lost favor with them. So they
- 22 asked me to resign. So I left.
- 23 Q. Okay. I'm going to refer you to your summary of
- 24 facts on page 2 of Exhibit 2.
- 25 Do you have that in front of you?

Page 70 Page 72 1 A. Page 2? 1 A. Can I cite a document? No. 2 Q. Yes, sir. 2 Q. (BY MR. KOTULA) A single source --3 A. Oh. 3 MR. BRENNAN: Objection. 4 Q. Do you have that in front of you? 4 Q. (BY MR. KOTULA) -- multiple sources? 5 5 A. Well, some of the depositions may have mentioned 6 it. But I didn't -- you know, at that point, I didn't Q. You describe in your summary of facts in 7 paragraph 1, second sentence: Troy Belting is a provider 7 know that it was that important. I didn't make very much 8 of maintenance, repair, and operation services, including 8 note of that. I think there were other people who 9 indicated what they were doing, but I didn't think that 9 parts and supplies. 10 Do you see that? 10 was anything that I needed to remember or try to 11 11 memorialize. A. Yes. 12 Q. At what point in time was that true? 12 O. Did you review any deposition testimony of A. You know, I don't know the process. I know 13 anyone who worked for Troy Belting during the period of 14 1949 to 1974? 14 atone time, they did some manufacturing. And then at 15 15 the -- in the other part, they did some enhancement of MR. BRENNAN: Objection. 16 other products that were brought in to them. And I don't 16 A. I don't recall. 17 know the exact dates on all that. 17 Q. (BY MR. KOTULA) If I told you that none of the Q. Okay. Is it your understanding Troy Belting was 18 depositions that you list on your Exhibit B to your expert 19 a distributor of products that were manufactured by other 19 report are of persons who were employed at Troy Belting 20 companies? 20 during that period, would you have any reason to disagree? 21 21 A. At one point, yes. A. That they were not? Q. All right. Is it your understanding that 22 Q. They were not during the period of 1949 to 1974. 22. 23 they've always been a distributor of parts that were 23 A. No, I would not disagree. 24 manufactured by other companies? 24 Q. In fact, for example, Mr. Barcum didn't start 25 A. Could be. I didn't -- you know, I don't really 25 working with Troy Belting until sometime in the 2000s. Page 71 Page 73 1 know what all their business was. I did know that they 1 A. Correct. 2 had -- at one time, were manufacturers. And then later, 2 Q. You understand that, right? 3 3 they became just enhancements of other people's property, A. Yes. 4 distributors of other people's business -- property. Q. I'm going to refer you to paragraph 6 in your Q. Do you have knowledge of at what point in time 5 summary of facts on page 2 of Exhibit 2. 6 Troy Belting got involved in different operations and Do you have that? 6 7 7 practices? A. Yes. A. No, I don't. Q. You say: Hartford and PEIC has been defending 8 Q. So you're not going to testify that Troy Belting 9 these lawsuits from approximately 1995 to the present. 10 was always maintaining, repairing, and providing operation 10 Do you see that? 11 services for its entire corporate history? 11 12 MR. BRENNAN: Objection. 12 Q. Is it your understanding that Hartford and/or A. Because I don't know the entire corporate 13 PEIC were defending lawsuits against Troy Belting going 13 14 history, I would not. 14 back into the late 1970s? Q. (BY MR. KOTULA) You're not saying that from 15 15 A. Yes. 16 1949 to 1974, they were doing all of that, right? 16 Q. So you didn't mean by saying "1995" to be --17 MR. BRENNAN: Objection. 17 MR. BRENNAN: Objection. 18 Q. (BY MR. KOTULA) -- the beginning date that 18 A. It's my understanding they were doing that. I 19 mean, I don't know how much of each maintenance or repair 19 those companies began defending Troy Belting; did you? 20 or operation services they were doing at each time. No, I 20 MR. BRENNAN: Objection. 21 don't know that. 21 22 O. (BY MR. KOTULA) In fact, can you cite us to a 22 Q. (BY MR. KOTULA) On page 3, paragraph 13 of 23 single document or exhibit that supports that Troy Belting 23 your report -- do you have it in front of you? 24 was doing all of those things from 1949 to 1974? 24

Q. You state: On several occasions, Troy Belting

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MR. BRENNAN: Objection.

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Page 74 Page 76 1 or its agents requested that PEIC and Hartford help it 1 probably came on when they were trying to get some pro 2 investigate its older insurance carriers and help it 2 rata money from them. 3 preserve its rights under older insurance policies. Q. Do you know when that began? 4 Do you see that? A. Not exactly, no. I think 2009, I think, when it A. Yes. 5 became pretty hot. Q. All right. What's your evidence to support that Q. And that's when Troy Belting began asking PEIC 7 statement? 7 and Hartford to help it investigate older insurance 8 A. I think that was in Barcum's deposition I saw 8 carriers? 9 that. 9 MR. BRENNAN: Objection, form. 10 Q. Again, I think you just testified that he didn't 10 A. Right. I think so. I think that's correct. Q. (BY MR. KOTULA) Okay. And you say: PEIC and 11 begin working for Troy Belting until sometime in the 11 12 2000s; was that right? 12 Hartford declined to perform these functions. 13 A. Right. 13 Do you see that? 14 Q. Did he have any knowledge about efforts before 14 A. Right. 15 he joined the company? 15 Q. What's your basis for that statement? 16 MR. BRENNAN: Objection. 16 A. I didn't see any evidence where they were going 17 A. Well, I think he was trying to find out -- I 17 back and trying to find these policies for them. 18 mean, when he came on and -- he was trying to get up to Q. Okay. 18 19 date and trying to get them to defend them on these cases. 19 A. And on the other -- on those multiple asbestos Q. (BY MR. KOTULA) But that was sometime in the 20 20 cases that they had, they had never tried to place Unigard 21 2000s, correct? 21 on notice on any of them. 22 A. Right. 22 Q. What's your basis for that? 23 MR. BRENNAN: Objection. 23 A. The evidence -- there wasn't any evidence that 24 Q. (BY MR. KOTULA) Mr. Barcum wasn't with Troy 24 they had. 25 Belting before that; was he? 25 Q. So it's your understanding that Jamestown Mutual Page 75 Page 77 1 and Unigard Insurance Company had never been placed on A. No. 1 2 MR. BRENNAN: Objection. 2 notice of these asbestos claims against Troy Belting? 3 MR. BRENNAN: Objection. 3 Q. (BY MR. KOTULA) So he wasn't doing anything to A. That's not what I said. I said -- what I said 4 help Troy Belting before he joined the company; was he? 5 was -- you were talking about Pacific Employers and 5 MR. BRENNAN: Objection. 6 Hartford. And I said they had never placed anybody on 6 A. No. 7 Q. (BY MR. KOTULA) Is there any other basis for 7 notice, except they did Unigard in the Pennell case. But 8 after that, I didn't see any evidence they placed anybody 8 that statement, besides what you just referred to? A. Well, I think there was some other depositions 9 on notice of any coverage. Q. (BY MR. KOTULA) Do you -- are you aware of 10 that were taken -- and I'm not quite sure -- I can't name 11 evidence that Troy Belting asked PEIC or Hartford to place 11 them off the top of my head -- that indicated that they 12 had tried to do that. 12 other insurance carriers on notice? 13 Q. Who did? 13 MR. BRENNAN: Objection. 14 A. Other than the depositions that I looked at, I 14 A. Troy Belting. 15 can't recall a specific case. 15 Q. Troy Belting? 16 A. You said -- are you on 13? Q. (BY MR. KOTULA) Did you see any documents 17 where Troy Belting asked either PEIC or Hartford to place 17 Q. Yes, sir. 18 other carriers on notice? 18 A. Yeah. 19 MR. BRENNAN: Objection. 19 Q. You stopped in your answer, so I didn't hear you 20 finish. 20 A. No, I don't recall. I don't recall right now. 2.1 Q. (BY MR. KOTULA) To your knowledge, in the 21 A. No, I'm saying -- I mean, I can't recall all of 22 insurance industry, does a company -- does an insurance 22 the depositions -- that I recall off the top of my head, 23 but there were other depositions that indicated to me that 23 company give notice of claims to other insurers when it 24 hasn't been asked specifically by the policyholder to do 24 they had tried to request Hartford and Pacific Employers

25 so?

25 investigate these older carriers. And I think that

Page 78 Page 80 1 A. Sure. 1 support that? Q. You don't think it's the prerogative of the A. I don't recall him saying that, no. 3 policyholder to determine who to put on notice of claims? 3 Q. Did he say that he had a recollection of MR. BRENNAN: Objection. 4 4 anything that happened in that meeting? A. I mean, it's a team effort, both of them. I A. It was pretty well documented that he said that 6 mean, obviously, they're going to try to get other 6 Unigard had the coverage. I mean, obviously, he looked at 7 carriers in there if it's concurrent coverage or if they 7 something. He didn't make it up. He said: Whatever I 8 think that they don't have all the coverage. They put 8 wrote is true. 9 them on notice all the time. Q. We're going to look at his deposition testimony. 10 Q. (BY MR. KOTULA) Paragraph 14, you say: 10 But isn't it fair to say that when he was 11 Various records obtained during discovery established that 11 deposed, he had no present recollection of what happened 12 both PEIC and Hartford were aware of evidence establishing 12 in connection with that? 13 that Troy Belting was insured by Unigard Insurance and/or 13 A. At the time he was deposed? 14 14 its predecessor, Jamestown Mutual Insurance, hereinafter Q. Yes, sir. 15 Unigard/Jamestown, from July 18, 1949, to October 3, 1974, 15 A. No, he did not. Do you see that? 16 16 Q. He did not have any present recollection, 17 A. Yes. 17 correct? 18 Q. What are those records? I'd like you to 18 A. No, he said he didn't. He said that was a long 19 identify them for me. 19 time ago. A. Well, the agent said that they were; Nicoll & 20 Q. Right. He didn't --21 MacChesney, whatever their name is. They were involved in 21 A. But there were documents in the file that show 22 the Pennell case for several months, and correspondence 22 he went over there and talked to the agent and said that 23 back and forth asking for information. It's my belief and 23 Unigard had coverage. I mean, that's all I can go by is 24 opinion that they were doing that to find out whether or 24 what the documents say. O. We'll look at that. 25 not the manifestation date was going to be within their 25 Page 79 Page 81 1 policy period. Is there anything else that you include, Q. Who was doing that to see --2 besides the broker letters -- the few broker letters and 3 A. Unigard. 3 Mr. Ranalli's memo to his file? 4 Q. Unigard was doing what? 4 A. Well, PEIC was corresponding with Unigard. A. Asking for documents from Pacific Employers. 5 Q. Anything else? Q. All right. So when you say various records MR. BRENNAN: Objection. 7 obtained during discovery established that both PEIC and 7 A. I can't recall off the top of my head. But the 8 Hartford were aware of evidence establishing that Troy 8 agent said that he had put Unigard on notice. Q. (BY MR. KOTULA) And the agent was Nicoll & 9 Belting was insured by Unigard Insurance and/or its 10 predecessor, Jamestown Mutual Insurance, from 10 MacChesney? 11 July 18, 1949, to October 3, 1974, you're referring to a 11 A. Right. 12 few of these broker letters by Nicoll & MacChesney; is 12 Q. And they were the agent of Troy Belting? 13 13 that right? A. Right. 14 A. Well --14 Q. And you -- it's your testimony that Nicoll & 15 MR. BRENNAN: Objection. 15 MacChesney told PEIC that they had put Unigard on notice? 16 A. No, no, no, no. Well, they were also involved 16 MR. BRENNAN: Objection. That's not what 17 in, of course, correspondence with Unigard. Ranalli went 17 he said. 18 over and came back, and has a memo in the file that said 18 A. It's my testimony that there's a memo in the 19 file that the agent said, We have notified Unigard of 19 that Unigard had coverage. 20 Q. (BY MR. KOTULA) Yeah. And did you review his 20 these claims, or something to that effect. 21 deposition? 21 Q. (BY MR. KOTULA) Who did that memo go to? 22 A. Yes. 22 MR. BRENNAN: Objection. 23 Q. Did he say that he reviewed insurance policies? 23 A. It went to Troy Belting, I think. 24 24 Q. (BY MR. KOTULA) No one else? 25 25 Q. Did he say that he looked at any documents to A. I don't recall.

Page 82 Page 84 Q. Paragraph 18 of your report, you say: At the 1 A. Well, just like I say, in their failing to 1 2 conclusion of this investigation by PEIC, PEIC's claim 2 follow up on the information that they had in the Pennell 3 handlers sent correspondence and had communications with 3 file, particularly. They wait until 2009 to put them on 4 Unigard Insurance Company regarding the Pennell claim. 4 notice of some pro rata, when they've been handling claims 5 Do you see that? 5 for 20 or 30 years and had an opportunity at that 6 A. Yes. 6 particular time -- a better opportunity to find out who, 7 Q. And did you read PEIC's claims handler's 7 if anybody, preceded them. 8 deposition? Q. Is there anything else? 9 A. Which one? A. No, that's it. 10 O. William Fields. 10 Q. That's what you're saying? 11 A. Yes. 11 A. That's what I'm saying. 12 Q. Is that who you're referring to? 12 O. You say that this conduct has impaired Troy 13 13 Belting's ability to prove the existence of these older 14 Q. Did you read his deposition? 14 policies. 15 15 A. Yes. Do you see that? 16 Q. And so you're aware that he testified that 16 A. Yeah. 17 Unigard's response in correspondence with him indicated 17 Q. And what are you saying there? 18 that they didn't know what coverage they may have had to 18 A. Just what I just said. I mean, they had --19 Troy Belting? 19 they've been handling these claims for 20 to 30 years, MR. BRENNAN: Objection. 20 20 and, at that point, they could have had better 21 A. I think there was a letter there from them, 21 opportunities to find out who was involved before them 22 Unigard, saying it wasn't material or something, because I 22 than Troy Belting has in 2009. And that -- by not doing 23 that, by not following up on that information, it 23 guess he figured that it wasn't -- the manifestation date 24 wasn't within their policy period, so they weren't 24 certainly compromised Troy Belting in trying to establish 25 forthcoming with any information. 25 coverage beyond their --Page 83 Page 85 Q. (BY MR. KOTULA) But you understand Mr. Fields 1 Q. Go ahead. 2 testified in his deposition that he took Unigard's 2 A. -- beyond that period of the '74 period. Q. So it's your opinion that Troy Belting's ability 3 correspondence to him to mean that they didn't know what 4 to prove the existence of policies in the 1949 to 1974 gap 4 type of coverage they may have issued? 5 period has been impaired? MR. BRENNAN: Objection. I'm going to 5 6 object to the extent --A. That's correct. Q. And by that, you mean, Troy Belting doesn't have A. I don't recall that 8 the type of evidence to prove those policies that they 8 MR BRENNAN: -- that it's not his 9 might have had if they had -- if other things had 9 testimony. 10 happened; is that what you're saying? 10 Q. (BY MR. KOTULA) We'll look at it. 11 MR. BRENNAN: Objection. 11 A. Sure. 12 A. It would have been very easy for them 30 years 12. Q. We'll look at it. 13 A. I think we should. 13 ago to find that out, as opposed to 2009. 14 Q. (BY MR. KOTULA) But is it fair to say it's Q. Can you turn to page 5 of your report. 15 your opinion that Troy Belting's quantum of evidence of 15 A. (Witness complies.) Q. About halfway down the page, you state -- and 16 what policies were allegedly issued to it in the 1949 to 17 I'm just going to quote: It is my opinion that PEIC and 17 1974 gap period was reduced by this conduct? 18 A. That's correct. 18 Hartford's conduct in this regard violated claims 19 19 standards and has impaired Troy Belting's ability to prove Q. And so that seems to recognize that the quantum 20 the existence of these older policies and its ability to 20 of evidence isn't what it could be. 21 otherwise obtain coverage from those policies, unquote. 21 MR. BRENNAN: Objection. 22 22 O. (BY MR. KOTULA) Does it not? Did I read that right?

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MR. BRENNAN: Objection.

A. Well, obviously, if PEIC and Hartford had, at

25 the time, gone back and -- to Unigard, they might have had

A. Yes.

Q. So what's the basis for your statement that PEIC

25 and Hartford's conduct violated claims standards?

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Page 86 Page 88 1 the primary policies. I don't know. Who knows? 1 otherwise investigate Troy Belting's earlier carriers, Q. (BY MR. KOTULA) But as we sit here now, we 2 PEIC and Hartford has hampered Troy Belting's rights 3 know Troy Belting doesn't have any actual policies from 3 against these policies. 4 1949 to 1974, right? 4 Do you see that? 5 MR. BRENNAN: Objection; asked and A. That's correct. 6 answered. 6 Q. How have PEIC and Hartford hampered Troy 7 A. That's my understanding, yes. 7 Belting's rights against these rights, in your opinion? Q. (BY MR. KOTULA) They don't have any evidence 8 A. By not having -- not doing the things they 9 of policy numbers, aside from that one Exhibit 3 we looked 9 should have done at the time by good claims practices and 10 at? 10 finding out who the other carriers are, they've hampered 11 MR. BRENNAN: Objection. 11 Troy Belting's right to get in on the policy information. 12 A. Okay. 12 If they had done that 30 years ago, there wouldn't be much 13 Q. (BY MR. KOTULA) Right? 13 of a controversy now. 14 A. Uh-huh. 14 MR. KOTULA: This might be a good time for 15 Q. Yes? 15 us to take a --16 A. Yes. 16 THE WITNESS: Pardon me? 17 Q. They don't have any evidence of the type of 17 MR. KOTULA: Good time to take a 18 liability policy that was issued, apart from Exhibit 3 18 five-minute break. 19 that we looked at? 19 (Recess in the proceedings from 12:10 to 20 A. Exhibit 3 also said at the bottom, liability. 20 12:19 p.m.) 21 Q. Right. M&C policy liability, right? 21 Q. (BY MR. KOTULA) Sir, you've expressed the 22 A. Yeah. 22 opinion in your report at page 5 that PEIC and Hartford 23 Q. But they don't have anything besides that as to 23 had a duty to search for insurance history and prior 24 the type of liability, right? 24 insurers of Troy Belting before their tenure. And I would 25 MR. BRENNAN: Objection. 25 ---Page 87 Page 89 A. Not that I'm aware of. A. What paragraph are you on? I'm sorry. 1 1 2 Q. (BY MR. KOTULA) They don't have any evidence 2 Q. No, I'm just taking about page 5 generally. 3 of policy limits --3 A. Oh, okay. 4 MR. BRENNAN: Objection. Q. It's the tenor of your opinion, is it not, that 5 Q. (BY MR. KOTULA) -- as we sit here now, right? 5 PEIC and Hartford had a duty that they violated to search MR. BRENNAN: Objection. 6 for insurance history and do an investigation of insurance 6 7 A. Right. 7 history to find out who was on -- an insurer of Troy 8 Q. (BY MR. KOTULA) They don't have any evidence 8 Belting before that, right? 9 of policy periods, as we sit here now? A. Yes. 10 10 MR. BRENNAN: Objection. Q. That's your opinion? 11 11 A. Yeah. A. Yes. 12 Q. (BY MR. KOTULA) Right? 12 Q. And is there some policy provision that you 13 A. Yes. 13 maintain obligates them to do that? 14 You said you haven't served as a lost policy 14 Q. 15 expert. 15 Q. And what provision in their insurance policy 16 Do you have an understanding that there are 16 obligates them to do that? 17 cases where parties seeking coverage have better evidence 17 A. The insuring agreement. 18 18 than Troy Belting has here? Q. And go ahead and tell me --19 MR. BRENNAN: Objection. 19 A. Duty to defend. And their duty to defend the A. Well, I'm sure there are. I mean, how would I 20 policyholder encompasses whatever it takes to get them as 21 know? I mean, there's -- thousands of those go on each 21 much coverage as they can, if there's coverage available, 22 day, each year. 22 and whatever it needs, be it excess insurance or Q. (BY MR. KOTULA) You say in the middle of page 23 concurrent insurance, previous insurance; whatever. It's 24 5, in that same paragraph we were just looking at: In 24 their duty, in my estimation.

And also it's a claim -- it's simply a

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25 failing to act upon information in their own files or to

Page 90 Page 92 1 claim -- a prerogative that you have to do that. You have 1 us. 2 to -- as a claims adjustor, you have to adjust and see who 2 THE REPORTER: Sorry. 3 was on the claims -- see who might be on a claim, and MR. KOTULA: She's just asking for the 4 notify them, notify your policyholder. And that's in your 4 courtesy of a pause. 5 duty to defend. You have to do whatever you have to do to 5 THE REPORTER: Thank you. 6 6 get all that information. That's what I think. THE WITNESS: Sorry. 7 The insurance agreement certainly gives the Q. (BY MR. KOTULA) We all want this transcript to 8 policy defense rights. And in that, the carrier has to do 8 be a proper reading of what took place. So that's what 9 whatever is necessary to find whatever coverage he can for 9 that's -- it's a good thing. 10 the insured, if he's going to defend him, right? He's 10 A. That's what it is. 11 going to see if there's any excess carrier, any concurrent 11 Q. We want to know what your opinions are, and we 12 coverage; whatever. 12 want to know what they're based on so when this day is 13 Q. Okay. Are you complete with your answer? 13 over, we can go back and look at them; all right? 14 14 A. Right. 15 Q. I didn't want to cut you off. 15 Q. It's your interpretation of the duty to defend 16 A. Okay. 16 language in the insuring agreement that PEIC and Hartford 17 Q. It was a little longer than some of your other 17 have a duty to not only defend the lawsuit, but to look 18 answers. I'm not editorializing, but I just didn't want 18 for other coverages. 19 to step in when you were in mid-thought. And I know you 19 The words themselves don't say that, you 20 were ruminating at some point there. 20 would agree, right? 21 21 A. Yeah. MR. BRENNAN: Objection. Q. So are you aware of any court of law in the 22 22 A. Right. 23 United States agreeing with what you just said? 23 Q. (BY MR. KOTULA) Okay. Now, you indicated in 24 MR. BRENNAN: Objection. 24 Exhibit B to your expert report that you reviewed the 25 A. I'm not aware of any legal decisions, no. 25 deposition transcript of Michael Moran. Page 93 Page 91 A. Yes. Q. (BY MR. KOTULA) Okay. And is it your 1 2 understanding that PEIC and Hartford defended Troy Belting 2 Q. Do you understand that? 3 3 against all of the asbestos claims that were presented to A. Yes. 4 them? Q. And Mr. Moran was an office manager at Troy 5 Belting at some period of time --5 MR. BRENNAN: Objection. 6 A. It's my understanding they did, yes. 6 A. Yes. 7 Q. (BY MR. KOTULA) Did they ask Troy Belting to Q. -- is that right? 8 8 pay anything at the time? A. Yes. 9 A. Which time? Q. Now, do you understand he testified that Troy 10 Belting didn't keep its insurance policies? 10 Q. When they were defending them. 11 11 MR. BRENNAN: Objection. A. Yes. A. What period of time are you talking about? 12 Q. In fact, we can mark --12 13 13 Q. (BY MR. KOTULA) At any period of time. (Exhibit 5 marked.) 14 A. Well, they had in 2009. 14 Q. (BY MR. KOTULA) Showing you now what's been 15 marked as O'Malley Exhibit 5. It is the cover page from MR. LEASURE: Objection. 15 16 Q. (BY MR. KOTULA) Before 2009, did they ask Troy 16 Mr. Moran's deposition and page 191 of his deposition. 17 Do you see that? 17 Belting to pay anything for that defense? 18 A. Yes. 18 MR. LEASURE: Objection, form. MR. BRENNAN: Objection. 19 Q. And he was asked the question: Do you know 19 20 A. No, not that I'm aware of. 20 whether Troy has copies of any of the Jamestown Mutual 21 THE REPORTER: When they're making their 21 Insurance policies allegedly issued to it? 22 objections, if you could just hold off for just one second 22 Answer: I don't believe so. 23 so I can get all of it. 23 Do you know who at Troy would know whether 24 Troy has such copies of such policies? 24 MR. KOTULA: She has to type everything. 25 25 MR. BRENNAN: Take a breath when you hear No.

Page 94 Page 96 1 Question: If Troy had copies of such 1 about the other. 2 policies, where would they be? 2 Q. (BY MR. KOTULA) What's the question about 3 Answer: That's a good question, indeed, 3 caused-by-accident policies? 4 unquote. A. Well, I really don't know. I don't know. I 5 Did I read that right? 5 can't tell you that. 6 A. Yes. Q. But it's your opinion -- go ahead. 7 7 Q. So you understood Troy doesn't have copies of A. It's -- it's always been interpreted as -- as an 8 any of its policies after the policies expired, right? 8 occurrence. But in the earlier -- in some of the earlier 9 policies, they weren't. A. That's what he said. I guess this goes 10 together. 10 Q. So it's your understanding that, even though a 11 Q. Now, Mr. Hughes was asked at his deposition if 11 policy may -- a liability policy may expire, if it's on an 12 he ever learned whether the broker maintained copies of 12 occurrence basis, for example, that it may still respond 13 insurance policies issued to Troy Belting. And he 13 even for claims that are received after the policies 14 expired? 14 testified that he didn't believe the broker kept the 15 15 policies after the expiration dates either. MR. BRENNAN: Objection. 16 MR. BRENNAN: Objection. 16 A. Oh, of course, yes. 17 Q. (BY MR. KOTULA) Do you have any information 17 Q. (BY MR. KOTULA) So it's not a good idea for 18 about that? 18 Troy Belting or its agent or broker to not keep copies of 19 A. No, I don't. 19 those policies after the expiration; is it? 20 Q. Do you have any reason to dispute Mr. Hughes? 20 MR. BRENNAN: Objection. 21 21 A. I think this lawsuit proves that; doesn't it? 22 22 Q. What do you think about the practice of a broker MR. BRENNAN: Can I have five minutes to 23 or an agent discarding insurance policies after the 23 make a call? Can I have five minutes to make a call? I 24 expiration date of the policy term? 24 just thought of something I need to take care of. Another 25 MR. BRENNAN: Objection. 25 five-minute break real quick? Page 95 Page 97 A. What do I think about it? 1 MR. KOTULA: Unrelated to this? 2 Q. (BY MR. KOTULA) Do you have any opinions about 2 MR. BRENNAN: Unrelated to this. 3 it? 3 MR. KOTULA: Sure. 4 A. Yes. 4 MR. BRENNAN: Completely unrelated to this. (Recess in the proceedings from 12:29 to 5 5 Q. What are your opinions? A. I think he should have kept them. They all 6 12:43 p.m.) 7 should keep them. I think these long-tail claims that 7 (Exhibit 6 marked.) 8 have come out about pollution and asbestos is a good point Q. (BY MR. KOTULA) Sir, we've placed before you 9 as to why they should have. 9 what the court reporter has marked as Exhibit 6. Exhibit Q. Now, at some point in time, M&C policies were 10 6 was previously marked as Hughes Exhibit 7. And it's a 10 11 November 16, 1977, letter from Edward Nicoll, Nicoll & 11 coverages triggered on a cause-by-accident basis. 12 Do you understand that? 12 MacChesney, to Mr. Allen Decker at Troy Belting. 13 13 Yeah, I think I said November 16, 1977. A. Yes. 14 14 Q. And then later perhaps on an occurrence basis? Have you ever seen this document before? 15 15 A. Yes. 16 Q. Are you familiar with that? Q. And the letter states that the carrier of the 16 17 A. Yes. 17 liability coverage for the past 10-year period prior to 18 Q. And does that mean that these policies could 18 July 8, 1976, was the Jamestown Mutual Insurance Company, 19 respond to claims that would be considered covered claims 19 paren, Unigard Insurance Company, end paren, unquote, 20 even after the policies had expired, as long as something 20 right? 21 happened during the policy period to trigger coverage? 21 A. Yes. 22 A. On which ones? 22 Q. And can you tell from the reference to liability 23 Q. The cause-by-accident or the occurrence policy. 23 coverage what type of liability policy he's referring to? 24 MR. BRENNAN: Objection. 24 MR. BRENNAN: Objection. 25 A. The occurrence policy, definitely. I'm not sure 25 A. In this letter? No.

Page 98 Page 100 Q. (BY MR. KOTULA) Okay. And it's fair to say, A. No, I don't. I'm just saying it could say who 2 sir, that Troy Belting does not currently allege that 2 has -- did Jamestown have your liability in comprehensive 3 Jamestown Mutual issued an insurance policy up to 3 -- I mean, I don't know what it said. 4 July 8, 1976, correct? Q. I'll represent to you it doesn't say that A. I don't think that's -- I think it was cut off 5 Jamestown has the comprehensive general liability. MR. BRENNAN: Objection. 6 before that period. Q. Right. It's currently Troy Belting's claim that A. All right. 8 Jamestown Mutual issued policies up to October 1974, Q. (BY MR. KOTULA) So can you tell from this what 9 right? 9 type of liability policy they had? A. Yes. 10 10 A. No. 11 Q. Okay. 11 Q. So this date isn't even correct, right? 12 A. If that's true, then this is not right. 12 (Exhibit 8 marked.) 13 Q. Right. 13 Q. (BY MR. KOTULA) Sir, showing you now what the 14 (Exhibit 7 marked.) 14 court reporter has kindly marked as O'Malley Exhibit 8. MR. KOTULA: For the record, it's a 15 Q. (BY MR. KOTULA) Showing you now what the court 15 16 reporter has marked as Exhibit 7. It was previously 16 one-page document on insurance company, North America, 17 marked as Hughes Exhibit 8. And it's a letter dated 17 form paper, dated January 3, 1978, and it's signed by 18 September 15, 1978, from Edward Nicoll, Nicoll & 18 Peter Ranalli. It has a Bates stamp of PEIC-013412. 19 MacChesney, to Mr. Allen Decker. 19 Q. (BY MR. KOTULA) Have you ever seen this 20 Do you see that? 20 document before? 21 21 22 Q. Have you seen this document before? 22 Q. Is this a document you testified about earlier, 23 A. Yes, I have. 23 a note that Mr. Ranalli made about meeting with Nicoll & 24 MacChesney? 24 Q. All right. And now he states: Our records show 25 that the Jamestown Mutual Insurance Company, paren, 25 A. Yes. Page 101 1 Unigard Insurance Company, provided coverage from Q. All right. And it says, quote: I met with 1 2 July 18, 1949, to October 3, 1974, at which time the 2 insurance agent, Nicoll & MacChesney. 3 Right; that's the first line? 3 policy was cancelled. 4 Correct? 4 A. Right. 5 Q. Does he say who he met with? A. Yes. Q. And then he says: Our records do not show the A. Pardon me? 7 7 extent of coverage, unquote. Q. Does he say which person he met with there? 8 Right? A. No, he didn't say that. 8 9 9 Q. Okay. He says: Their records indicate that a A. Yes. 10 10 policy for Troy Belting & Supply was originally effective Q. Do you know what he means by that? 11 A. No, I don't know -- I don't. 11 on -- I can't tell if that's January 1949 or -- it looks 12 Q. Can you tell from reading this letter the type 12 like Jan 1949. 13 of coverage that he's saying Jamestown Mutual Insurance 13 Is that how you read that? 14 Company provided? 14 A. I don't know whether it's June or January; I'm 15 MR. BRENNAN: Objection. 15 not sure. 16 A. Well, not without, I guess, referencing the 16 Q. By Jamestown Mutual. 17 September 14th, 1978, letter from Troy -- from Allen All right. Did I read that line right? 17 18 Decker. 18 A. Right. 19 Q. (BY MR. KOTULA) And you don't know if that 19 Q. Does he say that he looked at the records? 20 letter actually says the type of policy or type of 20 A. He didn't say it here. 21 liability policy that it may have been or not, right? 21 Q. He uses the word "indicate," right? 22 A. The Troy Belting letter --22 A. I would assume that you looked at the records, 23 O. Yeah. 23 if you're going to say "the records indicate." 24 A. -- from Allen Decker? 24 Q. Does he say that he looked at the records? 25 25 Q. Uh-huh. A. No, he didn't say that. Didn't say it like

Page 102 Page 104 1 that, no. 1 Answer: I have no recollection of meeting 2 Q. Right. Doesn't say he examined the records? 2 with them. 3 12: After reading this report, does it O. This could be that the broker told him the 4 refresh your recollection in any way of a meeting with 5 records indicate something, right? 5 Nicoll & MacChesney? A. Well, if he's --Answer: No recollection whatsoever, 7 MR. BRENNAN: Objection. 7 unquote. A. It could say that. It could say that, yes. Of 8 8 Did I read that right? 9 course, it could say that. It also -- probably, if he's A. That's right. 10 over at the agency, why wouldn't he say -- why wouldn't he 10 Q. Page 34, line 14. He's reading from his memo, 11 say, Let me look at them; let me see them? 11 which was O'Malley Exhibit 8. Q. (BY MR. KOTULA) Okay. Doesn't say he did --12 I met with insurance agent, Nicoll & 13 A. Doesn't say he did. 13 MacChesney. Their records indicate that a policy for Troy 14 Q. -- right? 14 Belting & Supply was originally effective on January 1949 15 A. He says "the records indicate," so, I mean, he 15 by Jamestown Mutual. Unigard later bought out Jamestown 16 obviously had some -- looked at them. 16 and had a policy until cancellation on November 1st, 1974. 17 Q. I don't believe he says anywhere in this 17 Only carrier on record. Signed, Peter Ranalli. 18 document that he looked at them. 18 Did I read that right? 19 Do you see words that say, I reviewed -- I 19 A. Yes. 20 Q. Question: So this indicates at a meeting 20 reviewed their records? 21 MR. BRENNAN: Objection. 21 with the insurance agent, there were some records A. No. It just says "their records indicate." 22 available -- question at the top of 35 -- is that fair to 22 23 (Exhibit 9 marked.) 23 say? 24 Q. (BY MR. KOTULA) Sir, we've placed before you 24 Answer: It is fair to say. It says what 25 now what the court reporter has kindly marked as O'Malley 25 it says. Page 103 Page 105 1 Exhibit 9. Question: Well, you wrote "their records MR. KOTULA: For the record, it's a cover 2 2 indicate." Do you see that sentence? 3 page of the deposition of Peter Ranalli, R-A-N-A-L-L-I, 3 Answer: Yes. THE REPORTER: You've got to slow down. 4 in this case. And it is portions of, so pages 1 to 2, 4 5 pages 31 to 37, pages 41 to 46, and pages 92 to 94. MR. KOTULA: Sorry. 5 Q. (BY MR. KOTULA) You reviewed Mr. Ranalli's 6 Q. (BY MR. KOTULA) Do you know whether you would 7 deposition in preparation of your expert report, correct? 7 have written that unless you had reviewed records? A. Yes, I have. 8 Answer: I have no recollection. Q. All right. Now, if you'll look at the top of 9 Did I read that right? 10 page 31 of his deposition -- are you there? 10 A. Right. 11 A. Yes. 11 Q. Do you know if you would have used that language 12 Q. He's referring to the document with the Bates 12 without reviewing records? 13 stamp 13412, which we just marked as O'Malley Exhibit 8, 13 Answer: No recollection. 14 correct? Question: As you sit here today, do you 15 A. Yes. 15 know whether you reviewed any records while you were at 16 Q. And he's asked at line 12 on page 31: Do you 16 Nicoll & MacChesney that indicated that Jamestown Mutual 17 recognize that document? 17 or Unigard were a carrier for Troy Belting? 18 Answer: I have no recollection of the 18 Answer: I have no recollection of my 19 document, but it is my handwriting. It is my signature 19 meeting with Nicoll & MacChesney. I can only say that in 20 dated January 3rd, 1978. 20 over 30 years, I have never lied on a report. 21 Right? 21 Right? 22 A. Right. 22 A. Right. 23 Q. Page 32, line 8. 23 Q. So then, question at the bottom of page 35: 24 Question: Just to be clear, do you recall 24 So based upon your custom and practice and 25 ever meeting with Nicoll & MacChesney? 25 in reviewing these records, do you know whether there were

Page 106 Page 108 1 any records available to you at that time that indicated 1 Did I read that right? 2 that Jamestown Mutual or Unigard were an insurer for Troy 2 A. Yeah. I'm -- I'm... 3 Belting? Q. Just yes or no? 4 Answer: This says -- this report says the 4 A. Yes, yes. I'm just trying to keep up with you 5 records indicate there was a policy for Troy Belting with 5 here. 6 Jamestown. I can't say anything more about that. 6 Q. Would you have had a custom and practice 7 Did I read that right? 7 regarding the types of records you would ask from an 8 8 insurance agent to review in investigating coverage in an A. Right. 9 9 asbestos case? Q. Page 37, line 18. 10 Mr. Ranalli was asked: Do you recall ever 10 Answer: The answer I gave a moment ago 11 having any meetings with anyone from Troy Belting 11 would probably apply to that as well. 12 regarding their prior coverage history? 12 And then page 44, line 4. 13 Answer: I have no recollection of any 13 Answer: I don't know if I would say I had 14 a custom and practice. I would act in the appropriate 14 meetings with Troy Belting. 15 Page 41, line 17. 15 manner given the facts of the case. 16 Let's refer you quickly back to Exhibit 2, 16 Question: And do you know during the time 17 if you don't mind. And I know you indicated that you 17 that you were at Nicoll & MacChesney investigating the 18 didn't have any recollection of that meeting, but just for 18 coverages on behalf of Troy Belting, whether you ever 19 clarity, do you recall who you met with at Nicoll & 19 reviewed any policies issued by Jamestown or Unigard? 20 Answer: I have no recollection of what 20 MacChesney? 21 Answer: My report says I met with 21 happened at that meeting. 22 insurance agent. I can say nothing further about whom I 22 Do you know whether you ever personally 23 met with. 23 communicated with anybody at Unigard regarding Troy 24 Question: Did you know an Edward Nicoll? 24 Belting? 25 Have you ever met him? 25 Answer: No recollection. Page 107 Page 109 Answer: I have no recollection of meeting 1 Do you know whether you ever personally 1 2 him, although it is possible he may have been the person I 2 communicated with anybody at Jamestown Mutual Insurance 3 spoke with. 3 regarding Troy Belting? 4 Have you ever met a Robert or Bob 4 Answer: No recollection. 5 5 MacChesney? I read that right, correct? Answer: The same reply again as I just 6 7 said with Nicoll. Q. So on page 94, Mr. Ranalli is asked, line 12: 8 Then he was asked on page 42: Would you 8 But, specifically, was this -- were the records -- meaning 9 have a custom and practice regarding the types of records 9 the records that he said indicate --10 10 you would be looking to review when going to an insurance A. Which line are you on? 11 11 agent to investigate coverage history? Q. Line 12. 12 Answer: The answer to that is, it would 12 But, specifically, was this -- were the 13 depend on the nature of the case and the facts, and, you 13 records written notes, were they policies themselves, or 14 know, I would adjust myself accordingly. 14 15 15 He continues: I can't give you one flat Answer: I have no idea. 16 answer, but I would probably ask for the history of the 16 Question: -- were they declaration pages? 17 coverages, the names of the carriers, the effective dates. 17 Answer: No recollection whatever. 18 18 43: Would it have also been your custom Question: Were they letters? 19 and practice to ask for records regarding those matters? 19 Answer: I can't tell you. 20 Answer: It would depend on the case. 20 Do you see that? Question: With respect to an asbestos 21 A. Yes. 22 case, did you ever investigate insurance coverages in an 22 Q. I read that right, correct? 23 asbestos case? 23 24 Answer: I did so few asbestos --24 Q. So Mr. Ranalli can't tell us that he looked at 25 asbestosis cases that I would probably have to say no. 25 policies or anything else for that matter; he can't say

Page 110 Page 112 1 what he looked at in this deposition; isn't that right? 1 A. Yes. Q. Is this one of the letters you were talking 2 MR. BRENNAN: Objection. 3 about in terms of correspondence that Mr. Field exchanged 3 A. When was this deposition taken? 2015; you're 4 talking about 30 years later. I doubt very seriously if 4 with Mr. Dixon? 5 he can recall all that. A. Yes. Q. (BY MR. KOTULA) Do you know whether Unigard Q. Mr. Dixon states, quote: The agent's records 7 was given an opportunity to speak about what evidence 7 indicate that our coverage goes back through Jamestown 8 Mutual to July 18, 1949, although I cannot see that this 8 there were of policies they may have issued before then? 9 is material. Going back beyond recent years, there are no MR. BRENNAN: Objection. Before when? 10 A. What do you mean "were they given an 10 memoranda to indicate precisely what the coverage was. We 11 don't know who may have preceded Jamestown. 11 opportunity"? 12 Q. (BY MR. KOTULA) Well, you're pointing out that 12 Did I read that right? 13 13 Mr. Ranalli didn't remember these things in 2015. A. No, you pointed it out. Yes. 14 Q. Mr. Dixon didn't say that Unigard had records 15 indicating that Jamestown had coverage; did he? 15 Q. Right. But what evidence are you aware of that 16 MR. BRENNAN: Objection. 16 somebody presented any of this to Unigard or Jamestown 17 A. In this letter? 17 Mutual and asked them to look at it? 18 Q. (BY MR. KOTULA) Yes. 18 MR. BRENNAN: Objection. I mean, what --19 A. Well, from the exhibits I saw in the Field's 19 A. No. 20 Q. He said that the agent had records? 20 deposition, they were corresponding with Unigard. (Exhibit 10 marked.) 21 A. Right. Q. He doesn't even say he saw those records? 22 Q. (BY MR. KOTULA) Showing you now what the court 22 23 MR. BRENNAN: Objection. 23 reporter has kindly placed before you and marked as 24 24 O'Malley Exhibit 10. It's an August 11, 1978, letter from A. Right. But he doesn't think they're material 25 anyway. So -- but it's funny, though, he asked for any 25 Mr. Field to Unigard. Page 111 Page 113 Have you seen this document before, sir? 1 medical reports that you -- when received. Why would he 1 2 A. Yes. 2 want those? 3 Q. All right. And in addition to enclosing a copy 3 Q. (BY MR. KOTULA) Well, we'll get into that in a 4 of a bill of particulars and an attorney letter, Mr. Field 4 second. 5 asks: Would you kindly advise me of the dates and history 5 (Exhibit 12 marked.) 6 of your coverage on this risk? I understand you had it Q. (BY MR. KOTULA) Sir, we've placed before you 7 for at least 10 years prior to our policy. Do you know 7 what the court reporter has kindly marked as O'Malley 8 who preceded your company? 8 Exhibit 12. 9 9 Right? MR. KOTULA: And Exhibit 12 is a transcript 10 10 in this case of the deposition of William Field, and it A. Yes. 11 Q. I read that correctly? 11 includes the first pages. And then in mini-script form, 12 A. Yes. 12 or the four-pages-to-a-page form, it has page 73 to 76, Q. Is this what you're referring to as 13 173 to 176, 177 to 180, and 181 to 184. 14 correspondence Mr. Field had? I could have probably done that in a better 15 A. That's some of it, yes. 15 way, but we know what it is for the record. 16 (Exhibit 11 marked.) 16 MR. BRENNAN: Yep. Q. (BY MR. KOTULA) So you reviewed Mr. Field's 17 Q. (BY MR. KOTULA) Sir, I've placed before you 17 18 what the court reporter has kindly marked as O'Malley 18 deposition transcript, right? 19 Exhibit 11. 19 A. Yes. 20 MR. KOTULA: For the record, it's an 20 Q. And I'm going to refer you to the top of page 21 August 21, 1978, letter from James Dixon at Unigard 21 73, line 1. And Mr. Field is being asked about what we've 22 Insurance Group to Mr. William Field at Insurance Company 22 marked as O'Malley Exhibit 11. 23 of North America? 23 He says: It says the agent's records Q. (BY MR. KOTULA) Have you seen this document 24 indicate --24 25 before, sir? 25 A. 12?

Page 114 Page 116 1 Q. Well, you're in -- you're in 12. Q. Correct? Mr. Field is saying that his reading 2 2 of Mr. Dixon's letter is that they have coverage, meaning, A. I'm sorry. Q. But he's referring in his testimony to what 3 they issued policy or policies, but they don't know what 4 we've marked as Exhibit 11, the letter from Mr. Dixon at 4 it is; they don't know what type? 5 Unigard, right? MR. BRENNAN: Objection. A. Right. 6 Q. (BY MR. KOTULA) Isn't that what he's saying? 7 Q. And he says: It says -- meaning the document --MR. BRENNAN: Objection. 8 8 quote, the agent's records indicate that our coverage goes A. Doesn't know what type of liability? 9 back through Jamestown Mutual to July 18, 1949, although, 9 Q. (BY MR. KOTULA) Yes, sir. 10 I cannot see that this is material. Going back beyond 10 A. Yeah, but I don't know -- that's not exactly 11 recent years, there are no memoranda to indicate precisely 11 what he said. But he says they -- they had coverage, but 12 what the coverage was. We don't know who may have 12 they don't know what it is, apparently. 13 preceded Jamestown. Q. And that's the same as saying they had policies, 14 14 but they don't know what they are? So he was shown that language. And on page 15 76, in the bottom of the same page you're looking at, he 15 MR. BRENNAN: Objection. 16 was -- he provided the following answer, line 10: It says 16 A. All right. 17 that Jamestown Mutual had the coverage from July 18, 1949, 17 Q. (BY MR. KOTULA) Right? 18 but they didn't know what the coverage was and they don't A. You have to have a policy to have coverage. But 18 19 know who preceded Jamestown. That's about what it says. 19 I'm just saying that's not what -- you said he had a 20 Question: Based upon the reading of that 20 policy. He didn't say he had a policy; he said he had 21 paragraph, do you have an understanding one way or another 21 coverage. 22 as to whether Jamestown issued coverage to Troy Belting? 22 Q. I said, In effect, he is saying they had -- they 23 were saying they had policies, but they don't know what Answer: They had coverage, but they don't 24 know what it was, apparently, unquote. 24 type of policies they have? 25 Did I read that right? 25 A. That's --Page 115 Page 117 A. Right. MR. BRENNAN: Objection. 1 1 2 Q. So Mr. Field, what he made of Mr. Dixon's letter 2 A. -- that's what he said, yes. 3 3 was that they had issued policies, but they don't know Q. (BY MR. KOTULA) Yeah. If you'll turn to page 4 what kind of policies they issued, correct? 4 179. 5 MR. BRENNAN: Objection. 5 A. (Witness complies.) A. No. He said they had coverage, but they don't Q. Actually, look at page 180, line 3. 6 6 7 7 know exactly what it was. Mr. Field was asked: Did you ever see a Q. (BY MR. KOTULA) Isn't that the same thing? 8 Unigard insurance policy for Troy Belting? 8 9 MR. BRENNAN: Objection. 9 Answer: No. 10 10 Line 7: Did you ever see a Jamestown A. Not policy, no. Q. (BY MR. KOTULA) Well, if you say you have 11 insurance policy for Troy Belting? 11 12 coverage, isn't -- aren't you saying you have a policy? 12 Answer: No. 13 13 A. Yes. That's what he said is --You saw that; you understand Mr. Field has 14 Q. I asked you early on in the deposition, If you 14 never seen a policy, right? 15 have -- someone says they have liability coverage, isn't 15 A. Right. 16 that the same as saying they have a liability policy? 16 Q. Now, there's reference to the Pennell case. 17 17 A. Right. You've referred to it in your report, 18 Q. And can you tell what type of liability policy 18 correct? 19 they have if they say they have liability coverage? 19 A. Yes. 20 And you said, No. 20 Q. And in your testimony today? 21 A. That's correct. 21 22 Q. If they say they have a liability policy, can 22 O. And Pennell was an asbestos bodily injury case, 23 you tell what type of liability policy? 23 correct? 24 And you said, No. 24 25 25 A. Right. Q. And is it your understanding that Pacific

Page 118 Page 120 Q. So Mr. Field said that one reason Jamestown and 1 Employers Insurance Company defended Troy Belting in the 1 2 Pennell matter? 2 Unigard may not have paid anything for Pennell is they A. Yes. 3 didn't have coverage, right? Q. And did they fully defend Troy Belting in that 4 A. That's one possible reason, yes. 5 5 matter? (Exhibit 13 marked.) A. Yes. 6 Q. (BY MR. KOTULA) Sir, we're placing before you 7 Q. Did they pay all of the defense in that matter? 7 what the court reporter has kindly marked as O'Malley 8 8 Exhibit 13. It's portions of the deposition of Peter 9 Ranalli. We looked at some other portions a moment ago. Q. And is it your understanding that Pacific 10 Employers also reached a settlement on behalf of Troy 10 MR. KOTULA: For the record, this is pages 11 Belting in the Pennell matter? 11 1 to 2 for the cover page and appearances, and then pages 12 A. Yes. 12 48 to 49 and 97 to 98. 13 Q. And is it your understanding that Pacific Q. (BY MR. KOTULA) You reviewed Mr. Ranalli's 14 Employers paid the entire amount of the settlement that 14 deposition, I think you've already testified, correct? 15 was due on behalf of Troy Belting? 15 A. Yes. 16 A. Yes. 16 Q. Page 48, line 12. 17 Q. No one else paid any part of that settlement? 17 Question: Would you, in circumstances 18 where there was a denial of coverage, request to review 18 MR. BRENNAN: Objection. 19 A. No. 19 workers' comp testimony? Q. (BY MR. KOTULA) I'm going to refer you to 20 Answer: If it was pertinent to the case at 21 Exhibit 12 at page 175. It's at the bottom on the left 21 hand. 22 side. 22 Question: If there was no coverage 23 23 available, would you assign a claim number? A. Which page; I'm sorry? 24 MR. BRENNAN: 175. 24 Answer: Yes. 25 Q. (BY MR. KOTULA) Page 175. 25 Question: Would that be called a dummy Page 119 Page 121 1 A. All right. 1 claim number, or was there a name for it? 2 Q. And Mr. Field was asked: Would INA pay on a 2 Answer: No. It would be -- everything we 3 claim for which they had no coverage? 3 handled -- it says "as a claim" -- is assigned a claim 4 That's line 6. 4 number. 5 5 Page 49, line 3. Line 8: No. So the fact that Jamestown and Unigard did 6 Question: Was that true at INA? 7 7 not pay on the Pennell case, is that significant to you as Answer: Yes. 8 a claims professional? 8 Question: Everything had a claim number? 9 Answer: Yes. Answer: It's significant to me, but I 10 10 don't have any idea what the reason was. Question: Even if there was a Question: Does that suggest to you that 11 determination that there was no available coverage? 12 perhaps Jamestown and Unigard did not cover that 12 Answer: That is correct. 13 particular claim? 13 Do you see that? Answer: There would be a question, yeah, 14 A. Yes. 15 unquote. 15 Q. And that was Mr. Ranalli's testimony in this 16 Did I read that right? 16 case, right? A. Okay. 17 A. Yes. 17 18 Q. And then he says -- he's asked at line 21: 18 Q. You agree with that, right; that's his 19 Could that be one of the reasons that Jamestown and 19 testimony? 20 Unigard did not pay, because they didn't cover the claim; 20 A. That's what he said, yes. 21 is that one reason that's possible? 21 Q. Now, page 97, line 9, Mr. Ranalli was asked: 22 Top of line -- page 176, line 1. 22 Was there ever a time that you were notified by another 23 Answer: Yes. 23 carrier that the carrier was putting INA on notice that 24 Did I read that right? 24 they felt INA supplied some or all of the coverage for a 25 25 particular claim? A. Yes.

Page 122 Page 124 1 Answer: It is possible. 1 Q. (BY MR. KOTULA) I'm showing you now --2 2 Question: If that were to happen, would MR. BRENNAN: 14? 3 you open a claim file or a number? 3 MR. KOTULA: Yes. 4 Answer: Most likely, yes. 4 O. (BY MR. KOTULA) -- what we've marked as 5 Question: Would you investigate to see 5 O'Malley Exhibit 14. 6 whether it was true that, in fact, INA provided coverage? MR. KOTULA: And for the record, it is a 7 Answer: Yes. 7 summons with notice in the matter of Rose M. Pennell 8 Question: Would you ask for information 8 against Johns-Manville Sales Corp., et al. 9 from the one who was putting you on notice? Q. (BY MR. KOTULA) Have you ever seen this 10 Answer: Yes. 10 document before, sir? 11 Would you also ask for information perhaps 11 A. I don't recall seeing it. I might have seen it, 12 about the underlying claim? 12 but I don't recall seeing it. 13 Yes. 13 Q. Do you know what a summons with notice is under 14 Do you see that? 14 New York court practice? 15 A. It says, You're -- you hereby have to answer to A. Right. 16 Q. Is it your opinion that when Unigard received 16 the complaint -- no. I mean, I don't know exactly what 17 notice of the Pennell matter, it shouldn't have opened up 17 that means. 18 a claim? Q. Are you aware that, in New York, an action could 18 19 MR. BRENNAN: Objection. 19 be commenced with the filing of merely a summons and with A. I don't know what their practice is, whether 20 no complaint being filed? 21 they dummy claim or open up a claim. You're talking about 21 MR. BRENNAN: Objection. 22 INA here. 22 A. It's my understanding in reading this document, 23 Q. (BY MR. KOTULA) No, I'm just asking you now 23 yeah. 24 about Unigard. 24 Q. (BY MR. KOTULA) Just from reading this 25 document --25 Is it your opinion that Unigard, when it Page 123 Page 125 1 received notice of the Pennell matter, that it shouldn't A. Not this document. 1 Q. -- and nothing else? 2 have opened up a claim file? 2 3 A. Just what I gathered from reading the other 3 A. It shouldn't have opened one? You mean, would 4 they have; is that what you're asking me? 4 documents and so forth. Q. No. I'm saying, is it your opinion that they 5 Q. Okay. So you understand that the Pennell case 5 6 should not have opened a claim file? 6 was commenced with merely a summons being filed? 7 MR. BRENNAN: Objection. 7 A. Okay. A. It's my opinion that they should have opened a 8 Q. Yes? 8 9 claim file. 9 MR. BRENNAN: Objection. 10 10 Q. (BY MR. KOTULA) Okay. They should have? Q. (BY MR. KOTULA) You do understand that? 11 A. Yeah. A. No, I did not understand that. But I understand 11 12 Q. And it's also your opinion then that they should 12 that now, yes. 13 have assigned a claim number to that claim file, correct? 13 Q. There's no complaint at this point in time, 14 MR. BRENNAN: Objection. 14 right? 15 15 A. Normally, they do, but some people don't. Some A. Right. 16 people have dummy files that don't have claim numbers. 16 MR. BRENNAN: At what point in time? Q. (BY MR. KOTULA) Is it your opinion that 17 17 MR. KOTULA: The time Exhibit 14 was filed. 18 18 Unigard should have conducted an investigation? MR. BRENNAN: You're talking July 8, 1976? A. They were. They were asking Pacific Employers 19 MR. KOTULA: Yes, sir. 20 about all this stuff. 20 MR. BRENNAN: Okay. I just want to make 21 Q. Right. 21 sure we're all on the same page. 22 A. Complaint, bill of particulars, any comp, any 22 MR. KOTULA: I'm not going to give any more 23 medical. 23 testimony, but... 24 Q. Now, I want to show you what's --24 MR. BRENNAN: Just want to make sure. Hey, 25 (Exhibit 14 marked.) 25 we want a good record, right?

Page 126 Page 128 Q. (BY MR. KOTULA) When Exhibit 14 was filed with 1 investigation to try to determine if they have -- if they 1 2 the court, and then served on Troy Belting, there was no 2 issued policies --A. Right. 3 complaint commencing that action. 4 Do you understand that now? Q. -- and what those terms were of those policies, 5 5 correct? A. Right. 6 Q. So there were no allegations to go look at in a 7 complaint? Q. So you don't deny that Unigard, when it was 8 placed on notice of the Pennell matter, had a duty to 8 A. Apparently not, no. 9 conduct a thorough investigation into whether it issued 9 Q. Okay. Now, if a suit is commenced with a 10 summons with notice like this, does the insurer have a 10 policies and what the terms of those policies may be? A. Well, no -- yes, they do. I mean, they were 11 duty to investigate if it's been put on notice of this? 12 MR. BRENNAN: Objection. 12 placed on -- if they had no liability insurance, whether 13 it was through M&C or comprehensive general liability, why 13 A. Does the insured? 14 Q. (BY MR. KOTULA) The insurer that's been put on 14 would they care what the medical is, what the bill of 15 particulars says, or anything else? 15 notice of a summons with notice, does it have a duty to I've handled claims long enough to know 16 16 investigate it? 17 that if somebody put me on notice of that, and I looked 17 A. Well, of course they would have a duty to 18 and said, We don't -- all we've got is a workers' 18 investigate. 19 (Exhibit 15 marked.) 19 compensation claim; they're wanting something else, I'd 20 write them back and say, Well, thanks a lot, but we don't 20 Q. (BY MR. KOTULA) I'm showing you now what we've 21 marked as O'Malley Exhibit 15. It is an expert report of 21 have any coverage for this. 22 James E. O'Malley, Junior, in a case captioned, United 22 So, obviously, they must have had coverage 23 for it or they wouldn't have continued the correspondence. 23 States Fidelity & Guaranty Company versus Soco West, Inc. MR. KOTULA: I'm going to move to strike 24 It's dated September 2, 2005. And it appears with a 2005 24 25 Westlaw 6578723 reference in the District Court -- US 25 that answer, and ask the question be read back. And you Page 127 Page 129 1 can answer the question I asked, because, with all due 1 District Court of Montana. 2 Are you familiar with what we've marked now 2 respect, I don't think that -- I think you may have 3 misapprehended the question. 3 as O'Malley Exhibit 15? 4 MR. BRENNAN: I don't think he did. A. No. It doesn't ring a bell to me at all. Q. All right. Did you ever provide an expert 5 MR. KOTULA: I don't think you were 5 6 report in a matter titled, USF&G versus Soco West, in 6 answering the question that I asked. So I would like it 7 Montana? 7 read back, and then I'd like you to consider an answer to 8 that question. A. It looks like I did, but I don't recall it. 9 Q. I'm going to refer you to paragraph 15 in your (The requested portion was read.) 10 A. What was the first part; you don't deny? What 10 report that we've marked now as Exhibit 15. Let me know 11 when you have it. 11 did you say? 12 Q. (BY MR. KOTULA) You don't deny that Unigard 12. A. Okay. Q. You state, quote: Over the past years, both 13 had a duty to conduct a thorough investigation? MR. BRENNAN: Objection. 14 USF&G and Continental have denied coverage to Soco on the 14 15 15 purported basis that a number of the policies they sold to A. Yes, I think they do have a duty to --16 Dyce, D-Y-C-E, are missing. In my opinion, USF&G and 16 Q. (BY MR. KOTULA) Right. You're agreeing they 17 Continental have failed to conduct a prompt and thorough 17 have -- they have to conduct a thorough investigation? 18 A. Right. 18 investigation for documents and information relating to 19 MR. BRENNAN: Objection. 19 the existence and terms of those policies. 20 Did I read that right? 20 Q. (BY MR. KOTULA) So they can't just simply say, 21 21 We're not going to do an investigation? We don't have --A. Right. 22 THE REPORTER: Hold on. Q. So in a lost policy case, when an insurer is put 23 on notice of a claim, and they don't have copies of the 23 (Pause in the proceedings from 1:26 to 24 24 policies that they're alleged to have issued to a party 1:41 p.m.) 25 Q. (BY MR. KOTULA) So I'm just picking up. 25 seeking coverage, they have a duty to conduct a thorough

Page 130 Page 132 1 We don't have any policies, question mark? 1 not going to continue it, if they had no policy. Or if 2 MR. BRENNAN: Can you just read the full 2 they had no policy, they would have said, We don't have a 3 question, because now that didn't make sense to me. Just 3 general liability policy; we don't need to communicate 4 read the full question back. 4 with you anymore. MR. KOTULA: I wasn't finished with the Q. (BY MR. KOTULA) Well, that's not what 6 question, so I needed the ending --6 Mr. Ranalli said he would do at INA; is it? 7 MR. BRENNAN: If she could read it from A. What, for instance? 8 start to the end now that you just -- I'm sorry to be a Q. We looked at his deposition testimony, and he 9 pain, but my recollection of the start didn't fit the end, 9 said that even if he didn't have evidence that INA issued 10 so I'm confused, and I don't want to be. 10 a policy, he would conduct an investigation, and he would 11 (Recorded portion played back due to 11 ask for information about the claim. 12 technical difficulties.) 12 MR. BRENNAN: Objection, form. 13 MR. BRENNAN: Objection. And I just wanted 13 MR. FOX: Objection. 14 to object, because we started talking about objection --14 A. He might have said that, but I don't think 15 excuse me; investigations into policies and the existence 15 that's what Unigard was thinking at the time. Unigard had 16 of policies, and I want to make sure that we're talking 16 a policy, or they wouldn't have been corresponding with 17 about the same thing, whether we're talking about 17 Mr. Field, asking these things. 18 investigations of the underlying claims or investigations Q. (BY MR. KOTULA) So you think Unigard had an 18 19 of whether the policies exist in the first instance. 19 actual policy? 20 20 A. I believe Unigard had a comprehensive general With that being said, you can answer the 21 question if you understand which one was meant. 21 liability policy or an M&C policy that covered liability 22 Q. (BY MR. KOTULA) You can answer. -- that covered completed operations and products. 23 MR. BRENNAN: Go ahead; you can answer. 23 Q. You think that Unigard had in its hand an actual 24 24 insurance policy, with the forms of an insurance policy, A. I'm sorry; what was the question? I've lost it. 25 Q. (BY MR. KOTULA) I'm just going to repeat it. 25 issued to Troy Belting? Page 133 Page 131 1 A. Yes. MR. BRENNAN: Objection. 2 MR. KOTULA: And you have a continuing 2 A. Yes. 3 3 objection. Q. (BY MR. KOTULA) What's your basis for saying 4 4 that? MR. BRENNAN: Thank you very much. Q. (BY MR. KOTULA) So an insurance company can't 5 5 A. Because of the correspondence back and forth 6 just say, We're not going to do an investigation of the 6 that they were wanting the information. Why would they 7 claim, because we don't have any policies --7 want -- why would they want all of this information if MR. BRENNAN: Objection. 8 they didn't have Troy Belting as a policyholder; what good 9 Q. (BY MR. KOTULA) -- right? 9 would it do them? 10 A. I didn't say that. Q. If they had a policy, why wouldn't they simply 10 Q. So what you're saying is, Unigard got notice of 11 say in one of the many letters, We have a policy? 12 A. Well --12 the Pennell claim, and they couldn't find any policies; 13 Troy Belting didn't have any policies. 13 Q. Are you aware of any correspondence from Unigard 14 or Jamestown Mutual saying, We have a policy that covers And is it your opinion that Unigard had no 15 duty to conduct a thorough investigation as to whether 15 comprehensive general liability or CGL insurance? 16 there was any evidence they issued policies? 16 A. No, they didn't say that. 17 MR. BRENNAN: Objection. 17 MR. BRENNAN: Objection. Q. (BY MR. KOTULA) Are you aware of any document A. No, that's not what I'm saying. I'm saying that 18 19 the documents that I reviewed and the correspondence I 19 where anyone from Unigard or Jamestown Mutual says, We 20 reviewed to Unigard, Unigard had a policy, a comprehensive 20 have a policy? 21 general liability policy, or they would not have continued 21 MR. BRENNAN: Objection. 22 to ask for workers' comp information, amended complaint; A. No, I didn't say that. I'm telling you, my 23 other things. 23 opinion is based upon the correspondence back and forth What they would have done would say, Well, 24 that went on for weeks and months. Why would they 25 look, this is outside of our policy period, and so we're 25 continue to correspond weeks later after they were

Page 134 Page 136 1 notified of this if they didn't have a comprehensive 1 A. That's what I said; I said, No. 2 Q. (BY MR. KOTULA) Yes or no? 2 liability policy or an M&C that covered products and A. I said, No, because --3 completed operations? The reason is, they were waiting to see 4 Q. See, your "because" is not responsive to my 5 whether or not this -- because at that time, manifestation 5 question. 6 was the thing that everybody lived by. And they were I just asked you: Did anybody ask them; 7 yes or no? 7 hoping, and they were right, that the manifestation was 8 8 outside of their policy limits, outside of their policy MR. BRENNAN: Objection; asked and 9 answered. 9 period. Q. (BY MR. KOTULA) Are you aware of any evidence 10 Q. (BY MR. KOTULA) And you said, "No"? 11 that Unigard or Jamestown had an actual policy that one of 11 A. That's right. 12 them had issued to Troy Belting? 12 Q. But then you gave your opinion about why the 13 answer was no. I didn't ask for that. MR. BRENNAN: Objection. 14 MR. BRENNAN: Objection. A. I don't have the actual policy. I'm giving my 15 A. It wasn't my opinion; it's a fact that the 15 opinion based upon what I see in the file -- in the 16 manifestation date was outside anybody else's policy 16 Pennell file. 17 period. 17 Q. (BY MR. KOTULA) Right. Are you aware of Q. (BY MR. KOTULA) And at that point in time, 18 anybody at any company saying, Jamestown or Unigard has in 18 19 hand a policy of insurance issued to Troy Belting? 19 hadn't INA lost on its position that a manifestation 20 trigger applied in asbestos cases in the District Court in 20 A. Well, nobody said that in those words, no. 21 Q. Is it your opinion that they did? 21 48 Insulations? 22 22 MR. BRENNAN: Objection. MR. FOX: Objection to form. Lack of 23 foundation. Calls for speculation. 23 A. I said nobody said that in those words, no. 24 MR. BRENNAN: What he said; objection. 24 Q. (BY MR. KOTULA) No, but is it your opinion 25 that someone had an actual copy of the insurance policy 25 A. I don't know what you're saying; I'm sorry. Page 135 Page 137 1 that's missing that had been issued to Troy Belting? Q. (BY MR. KOTULA) Are you familiar with the 48 1 2 MR. BRENNAN: Objection. 2 Insulations coverage case? 3 A. That's my opinion, yes. 3 A. The one that caused the pro rata? 4 Q. (BY MR. KOTULA) And what's your basis for Q. The one that went exposure trigger and pro rata 5 that? 5 time on risk allocation? A. Well, we just went through that. On the MR. BRENNAN: Objection. 6 7 7 correspondence that they keep asking William Field --MR. FOX: Objection. 8 MR. FOX: Objection to form. Excuse me. A. I'm not familiar with it. I know what happened. 8 9 Q. (BY MR. KOTULA) You can answer. 9 Q. (BY MR. KOTULA) Are you aware that the caption 10 A. -- William Field for information. And the long 10 of that case is, Insurance Company of North America versus 11 period of time that I've been in the claims business, I 11 48 Insulations? 12 had more to do than just correspond with people about 12 MR. FOX: Objection to form. MR. BRENNAN: Objection. 13 supposed coverage. If I didn't have any coverage, I'd go 13 14 on to something else, and I'm sure they would have, too. 14 A. No, I didn't know that. 15 Q. (BY MR. KOTULA) That's INA? 15 Q. Did anybody ask Unigard or Jamestown to pay 16 anything for the defense of Pennell at any time? 16 A. Right. A. No, because they found the manifestation date 17 17 MR. BRENNAN: Objection. 18 outside their policy period. 18 Q. (BY MR. KOTULA) Are you aware that at that 19 Q. That's not what I asked. point in time in 1978, the federal court in 48 Insulations 20 I asked you: Did anybody at any time ask 20 rejected INA's position for a manifestation trigger and 21 Unigard or Jamestown Mutual to pay anything for the 21 adopted an exposure trigger saying all policies in effect 22 defense cost of Troy Belting in the Pennell case? while someone was exposed to asbestos were triggered? 23 MR. BRENNAN: Objection; asked and 23 MR. FOX: Objection to form. 24 answered. 24 MR. BRENNAN: Objection.

Q. (BY MR. KOTULA) You can answer.

25

MR. FOX: Objection, form.

25

Page 138 Page 140 Q. -- you were asked: If it is determined that a 1 A. Yes. Q. All right. So you're saying INA wasn't asking 2 claim should be denied, then does the insurance company 3 for money, because they were going off of a manifestation 3 have an obligation to provide to claimant a reasonable 4 trigger, but that same manifestation trigger had been 4 explanation for the basis of the denial? 5 5 rejected in 48 Insulations? Answer: Yes. MR. BRENNAN: Objection. 6 Question: And that is generally provided 7 MR. FOX: Objection, form. 7 to the claimant in writing? 8 Answer: Most of the time. Sometimes it's A. I'm going by what their own people said --8 9 Barbara Shumaker said, We're going to go with this date, 9 orally, unquote. 10 and it's -- whatever it was, as the manifestation. That's 10 Did I read that right? 11 what she said. She was an INA employee. 11 A. That's correct. 12 Q. (BY MR. KOTULA) Well, isn't it a fact that no 12 O. So a denial of coverage can be provided orally 13 one ever asked Unigard or Jamestown to pay one cent for 13 as well, correct? 14 the defense of Pennell at any time? 14 A. Yes. 15 A. Is that a fact? 15 Q. And that was your testimony in the Roberts case 16 MR. BRENNAN: Objection. 16 in federal court? Q. (BY MR. KOTULA) Yes. 17 17 A. Yeah. In this automobile case, yes. 18 A. Yes. 18 Q. Now, you opined that the fact that you don't see 19 O. And isn't it a fact that no one ever asked 19 a written disclaimer of coverage from Unigard means that 20 Unigard or Jamestown to pay one cent for the settlement of 20 they didn't disclaim coverage, right? 21 the Pennell claim? 21 A. That's my opinion, yes. 22 22 MR. BRENNAN: Objection. MR. BRENNAN: Objection; asked and 23 answered. 23 Q. (BY MR. KOTULA) Yet you testified just now 24 A. That's correct. 24 that a disclaimer could be given orally, correct? 25 MR. KOTULA: Off the record. 25 A. Yes. That was an automobile case that had to do Page 139 Page 141 (Recess in the proceedings from 1:51 to 1 with a claimant that was in the car, as I remember. 1 2 2:01 p.m.) Q. And somehow you're not surprised that Troy 3 (Exhibit 16 marked.) 3 Belting can't find 25 years of primary policies from 1949 4 Q. (BY MR. KOTULA) I'm showing you now what we 4 to 1974, but you have some surprise that a disclaimer 5 have marked as O'Malley Exhibit 16. 5 can't be found from Unigard from 1977 or 1978, if one MR. KOTULA: For the record, it's a 7 two-page document in the matter of Roberts versus Printup, 7 MR. BRENNAN: Objection. 8 P-R-I-N-T-U-P, in the Federal District Court for Kansas. Q. (BY MR. KOTULA) -- is that right? 8 9 9 And it's the transcript of the trial testimony of James A. That's their business is disclaimers or 10 O'Malley, dated October 11, 2007. 10 acceptance of coverage; Unigard or any insurance carrier. Q. (BY MR. KOTULA: Were you involved in a case 11 Q. But Troy Belting is saying that they were 12 called Roberts versus Printup? 12 covered in primary policies issued by Jamestown Mutual for 13 A. Yes, I was. 13 a 25-year period, and they have no documentation, and 14 Q. And what was your role in that case? 14 their broker has no documentation to show a policy issued 15 A. I was an expert for -- wait a minute. This has 15 by Jamestown, right? 16 got -- it doesn't have the carrier on here. I can't 16 MR. FOX: Objection. 17 remember the name of the carrier. 17 MR. BRENNAN: Objection. 18 18 Q. Okay. A. I don't know that the broker didn't have it. 19 19 Q. (BY MR. KOTULA) Well, Mr. Hughes testified as A. Well, anyway, whatever. 20 Q. What do you remember about the case? 20 an expert that the broker discarded the policies after A. It was an automobile case, but I can't remember 21 they expired. 22 exactly what happened. I think this is about 10 years ago 22 I asked you: Do you have any reason to 23 or so. 23 dispute Mr. Hughes? 24 24 Q. So on the second page of Exhibit 16 --MR. BRENNAN: Objection. 25 25 A. If he said that, then he knows that. I mean, I A. Yeah.

- 1 don't know that from -- other than testimony that's his,
- 2 because the agent kept saying that they were covered by
- 3 Unigard, so they'd been put on notice.
- 4 Q. (BY MR. KOTULA) It's just interesting that
- 5 you're willing to overlook that nobody kept copies of the
- 6 policies for a 25-year period that are alleged to have
- 7 been issued, but you think the fact that no one can
- 8 produce a copy of a disclaimer letter or denial letter is
- 9 somehow surprising.
- Why is that?
- 11 MR. BRENNAN: Objection.
- 12 A. Unigard is in the insurance business. They know
- 13 what they should be doing. It's a disclaimer; if they're
- 14 not going to pay for it, say, You know, we don't have any
- 15 coverage; I'm sorry.
- Now, what does that have to do with a
- 17 policyholder discarding his coverage? I mean, I don't
- 18 understand the connection there.
- 19 Q. (BY MR. KOTULA) Let me ask you this: Is it
- 20 your understanding that if an insurer did not issue a
- 21 policy to a party seeking coverage, didn't have one, but
- 22 it doesn't deny coverage, that it now owes coverage under
- 23 a policy that never existed?

9 It's a hypothetical, okay?

A. Okay.

13 didn't issue a policy.

A. Right.

23 they issued a policy?

3

10

16

17

18

20

24

- 24 MR. BRENNAN: Objection.
- 25 A. I didn't say it would owe it. It would be an

1 indication -- I mean, what I'm saying in here is it's a 2 very good indication that they had coverage.

Q. (BY MR. KOTULA) Let me give you a

4 hypothetical. An insurer doesn't have a policy that they5 ever issued to the party seeking coverage, okay?

A. You said "insurer" or "insured"?

Q. An insurer never issued a policy to this

8 particular party seeking coverage. Accept that as true.

Q. They never issued a policy to them. But they

14 Is it your opinion that that insurer had15 coverage simply because they didn't issue a disclaimer?

Q. But if I hadn't said that, you would say, The

A. I said that the fact that they continued to ask

Q. (BY MR. KOTULA) And that's because I asked you

MR. BRENNAN: Objection.

19 to assume that they didn't issue a policy, right?

22 fact that they didn't issue a disclaimer is proof that

MR. BRENNAN: Objection.

A. In that hypothetical, no.

12 don't issue a disclaimer or denial of coverage saying, We

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- 1 for information, Unigard to INA, in my estimation, is a
- 2 fact that they have coverage; they have a liability
- 3 policy.
- 4 Q. (BY MR. KOTULA) Does -- if an insurance
- 5 company never issued a policy to a particular party,
- 6 through waiver, can it be responsible to -- as if it had
- 7 issued a policy of insurance to them?
- 8 MR. BRENNAN: Objection.
- 9 A. I'm not a legal expert. My claims expert would
- 10 say, no, but I have no idea.
- 11 Q. (BY MR. KOTULA) You testified earlier about
- 12 the Dario case.
- Do you recall that?
- 14 A. Yes.
- 15 Q. And have you ever seen a complaint in the Dario
- 16 case?
- 17 A. I don't know if I saw the complaint or not. I
- 18 think I saw a summary of something.
- 19 Q. If you told you that no one has a copy of the
- 20 complaint in Dario, would that be consistent with your
- 21 information?
- 22 MR. BRENNAN: Objection.
- 23 A. It could be. I saw some information about it; I
- 24 don't know if it was on the complaint or not. I think it
- 25 was in a -- where Troy Belting -- meetings or something

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- 1 like that I saw.
- 2 Q. (BY MR. KOTULA) Yeah. I'm going to ask you
- 3 about that.
- 4 So is it your understanding that the only
- 5 evidence about what claims were being made in the Dario
- 6 case is found in a discussion of the Dario case in the
- 7 Troy Belting board of directors meeting minutes?
- 8 MR. BRENNAN: Objection.
- 9 A. There might be other places, you know, but I
- 10 recall that one.
- 11 Q. (BY MR. KOTULA) Do you recall anything else,
- 12 anywhere else?
- 13 A. I said there might be others, but I don't recall
- 14 -- I do recall that.
- 15 Q. You can't point me to anything, other than that
- 16 discussion in a board of directors meeting minutes, right?
- 17 MR. BRENNAN: Objection; asked and
- 18 answered.
- 19 A. No.
- 20 Q. (BY MR. KOTULA) And from that discussion --
- 21 and we can take a look at it in the board of directors
- 22 meeting minutes -- it says that a summons was served, but
- 23 that they don't have a complaint.
- 24 Do you recall that?
- 25 A. No.

37 (Pages 142 - 145)

Page 146 Page 148 1 extrinsic to the summons, right here in this document, in 1 (Exhibit 17 marked.) Q. (BY MR. KOTULA) Sir, we've placed before you 2 that paragraph. 3 what the court reporter has kindly marked as O'Malley A. Okay. 4 Exhibit 17. 4 Q. Feel free to take a look at it. MR. KOTULA: For the record, it's a A. The same exhibit? 6 January 18, 1977, board of directors meeting minutes. Q. That same page 2, Exhibit 17. 7 7 It's previously marked as Hughes Exhibit 19. It's a A. Okay. 8 three-page document. 8 Q. Let me know when you've had a chance to look at Q. (BY MR. KOTULA) Is this the document you were 9 it. 10 referring to where you gleaned information about the 10 A. (Witness reviews document.) 11 claim? 11 Yeah, okay. 12 A. Yes, I think it is. 12 O. Are you aware that under New York law, an 13 Q. And do you see where it says in the first 13 insurer is not permitted to deny a duty to defend based on 14 sentence in the first full paragraph on page 2 of that 14 extrinsic evidence that it learns outside of the pleadings 15 exhibit --15 in a lawsuit? 16 16 A. Yes. MR. BRENNAN: Objection. 17 Q. -- A.E. Decker reported that we have received a 17 A. No, I'm not aware of that. I'm not a legal 18 summons of suit, dated 11/24/76? 18 expert. A. Yes. 19 Q. (BY MR. KOTULA) So if that's the case, then Q. And then if you go down several lines in that 20 finding out something about the claim that's in extrinsic 21 paragraph and right along the left margin, the sentence 21 evidence doesn't take away from an insurer's potential 22 begins, quote: Since no copy of the complaint has 22 duty to defend a claim that's vague and ambiguous; does 23 actually been filed, we do not know for sure why we are 23 it? 24 being sued, unquote. 24 MR. BRENNAN: Objection. 25 Did I read that right? (Indicating.) 25 A. Probably not, no. Page 147 Page 149 Since no copy --1 Q. (BY MR. KOTULA) Now, in another board of 2 A. Oh, yeah. Okay. 2 directors meeting minutes, Troy Belting recites that the 3 Q. Did I read that right? 3 Dario case was settled for Troy Belting with a payment of 4 A. Right. 4 \$2,000. O. So we talked before about New York court 5 Do you recall seeing that? 6 practice and summons with notice. 6 A. Yes. 7 Do you recall that? 7 (Exhibit 18 marked.) 8 A. Yes. Q. (BY MR. KOTULA) I'm showing you now what the 9 Q. So if Dario's suit had been commenced with a court reporter has marked as O'Malley Exhibit 18. 10 summons with notice, and they didn't have a complaint -- I 10 MR. KOTULA: For the record, Exhibit 18 is 11 asked you about the summons with notice in the Pennell 11 an affidavit of James E. O'Malley in a matter titled, 12 case; if insurers might have a duty to defend, based on 12 National Electrical Manufacturers Association against 13 vague allegations and a summons with notice. 13 Century Indemnity Company, in 1997. And you said -- and you correct me if I'm 14 A. Good lord. 15 wrong -- an insurer could have a duty to defend, because 15 Q. (BY MR. KOTULA) Have you seen this document, 16 that summons with notice is the commencement of a suit, 16 sir? 17 and an insurer has a duty to defend if there's any 17 A. I don't know. I haven't seen it for 18 years, I 18 potential for coverage under the policies; is that right? 18 guess. 19 MR. BRENNAN: Objection. Q. All right. And it has a Westlaw reference of 19 A. I did say that, yes. There's also other 20 1997, Westlaw 33795171, in the Eastern District of 21 evidence in there -- and I don't know where it is -- about 21 Virginia. 22 what the suit was about later on, because they said that 22 Do you see that? 23 she got her hair caught in a pulley or something. 23 Q. (BY MR. KOTULA) I believe there's some 24 Q. All right. I want to refer you to page 3 of 25 extrinsic statement, extrinsic to the complaint and 25 your affidavit.

Page 150 Page 152 1 And in paragraph 17, numbered 17, I would 1 Q. If you could turn to page 24, sir. 2 say -- the second sentence begins, quote: The generally 2 A. (Witness complies.) 3 accepted understanding in the insurance industry is that 3 Q. Do you have that? 4 the policyholder is entitled to a defense under the A. Yes. 5 insurance policy until the insurance company can prove 5 Q. I'm going to refer you to the part about a third 6 that none of the allegations against the policyholder 6 of the way down the page that says: Employers called 7 raise any possibility for coverage under the insurance 7 James Edward O'Malley, Junior, as a witness, and he 8 policy, unquote. 8 testified as follows. 9 Do you see that? Did I read that right? 10 A. Right. 10 A. Right. 11 Q. Is that your opinion? 11 Q. And paragraph 5, beneath that, it says that you 12 A. Yes. 12 testified as a witness that, quote, The purpose of a good 13 Q. If you could turn to page 7 of your affidavit. 13 claims manual is to make an adjustor, whether he likes it 14 A. (Witness complies.) 14 or not, focus on things that have nothing to do with the 15 Q. I'm going to refer you to paragraph number 49. 15 lawsuit itself, but which are commonly known within the 16 You state in the second sentence, again, quote: If 16 insurance industry as, quote, business decisions, unquote. 17 there's any question about --17 Do you see that? A. Excuse me; where are you quoting from? 18 A. Right. 18 19 Q. Paragraph 49. 19 Q. What do you mean there by "business decisions"? 20 20 A. I don't really know. I guess it's --A. Okay. 21 Q. About two-thirds of the way down. 21 MR. BRENNAN: Take a minute to review that 22 A. Okay. 22 thing. 23 23 THE WITNESS: Huh? Q. Quote: If there's any question about whether 24 MR. BRENNAN: Take your time and review it. 24 coverage applies, the insurance company must continue to A. I suspect it might be that -- I mean, it's been 25 defend until such time as it is conclusively determined in 25 Page 151 Page 153 1 a court or other legal proceeding that there is no 1 20 years ago. I have no idea what I was talking about. I 2 coverage for any of the allegations against the 2 don't even know what kind of a case it is. 3 MR. BRENNAN: Take your time and refresh 3 policyholder, unquote. 4 That was your opinion, right? 4 yourself. You can read the whole thing, if you need to. 5 THE WITNESS: I don't want to read the 5 A. Right. 6 Q. That's your opinion now, right? 6 whole thing. 7 A. Right. 7 (Witness reviews document.) 8 (Exhibit 19 marked.) A. You know, I don't recall -- I mean, without --9 Q. (BY MR. KOTULA) We're showing you now what the 9 like I said, this thing is 20 years old. Q. (BY MR. KOTULA) The claims people are supposed 10 court reporter has kindly marked as O'Malley Exhibit 19. 10 MR. KOTULA: For the record, Exhibit 19 is 11 to take into account business decisions? A. Pardon me? 12 a brief in the United States Court of Appeals for the 12 13 Fifth Circuit, in a case called, General Accident 13 Q. Claims people are supposed to take into account 14 Insurance Company against Employers National Insurance 14 business decisions? 15 Corporation, in 1994. 15 A. That's apparently what I said, yes. Were you ever retained, sir, on behalf of Q. Do you agree that insurance companies should 17 Employers National Insurance Corporation in a dispute with 17 consider making nuisance value settlements when the 18 other carriers? 18 opportunity arises and it's appropriate? A. It looks like I was. I don't remember it. A. It could be, yes, depending upon if they have 19 19 20 coverage. 20 That's been 20 years ago or so. Q. There's a Westlaw reference on this document, 21 Q. And do you have an opinion about whether -- if 22 1994, Westlaw 16067272 --22 an insurance company is defending vague allegations, 23 A. Okay. 23 whether a nuisance value settlement makes sense, to cut 24 Q. -- in the Fifth Circuit. 24 off that defense, even if it turns out they may not have 25 A. All right. 25 coverage?

Page 154 Page 156 1 MR. BRENNAN: Objection. MR. BRENNAN: Objection. This is now the A. Well, if I don't have liability insurance, and 2 fourth or the fifth time that you've asked the exact same 3 somebody makes a claim against my policyholder that 3 question. 4 involves liability insurance, I don't make a -- any kind MR. KOTULA: If you want to make an 5 of a settlement just because it's easy to make or to get 5 objection -- can you refrain from testifying, sir? 6 rid of. If I have a workers' compensation case or MR. BRENNAN: I am not testifying. You're 7 something -- I mean, why would I do that? There's no 7 asking the same question four or five times. We're not 8 reason to do that. 8 going to tire the witness out to try to get the answer Now, you're talking about -- what you said 9 that you want. He's given you the answer. 10 was "vague allegations." Now, that's a different story as Q. (BY MR. KOTULA) You can answer. 10 11 to whether you make a small settlement or something. I'm 11 A. Yes. I would have to have more information to 12 talking about not having or having a liability policy. 12 know about that before I would make any kind of a nuisance Q. (BY MR. KOTULA) Let's say you have an M&C 14 policy. Let's call it a hypothetical. You have an M&C Q. Right. And I asked you, What more information? 15 policy that you issued as an insurance company, and the 15 And you haven't told me. 16 allegations are so vague, they're not clear whether it's a 16 A. Facts, coverage, you know. 17 premises or operations claim that could be covered under 17 Q. I gave you -- in the hypothetical, I gave you 18 the M&C coverage, or it's a products claim. 18 the assumption that you are to assume that the insurer Would it be appropriate to make a nuisance 19 issued an M&C policy. 20 value settlement and cut off the defense obligation at 20 MR. BRENNAN: Objection; asked and 21 that point? 22 MR. BRENNAN: Objection. 22 Q. (BY MR. KOTULA) What other details do you need 23 A. You know, that's a hypothetical. I'd have to 23 to know? 24 have more facts; what kind of a case you're talking about; A. I don't know what the facts of the case are. I 24 25 how much money is involved. 25 mean, why would I give a \$2,000 settlement on a \$2 million Page 155 Page 157 1 allegation that I don't know anything about? I mean, I Q. (BY MR. KOTULA) Say the person claimed damages 2 of \$2-and-a-half million. 2 have no idea what you're talking about. People don't do 3 MR. BRENNAN: Objection. 3 that in the insurance business, that I know of. 4 Q. (BY MR. KOTULA) You could settle it for 4 They make nuisance settlements sometimes 5 because of other things. But if they don't have any 5 \$2,000. 6 coverage, if they don't have any liability, they don't A. Again, I'd have to have more facts. 6 7 Q. What other facts? 7 just say, Oh, we don't want to pay -- we don't want to 8 defend this because we don't have any coverage. They let A. Well, I'd have to know about what happened. 9 Q. You have a summons with notice that has no 9 the policyholder know, You don't have coverage for this. Q. So you're saying that if the allegations of a 10 allegations. MR. BRENNAN: Objection; asked and 11 complaint are vague and ambiguous, that -- and the insurer 12 can't tell the true nature of what is being claimed, and 12 answered. He's answered this question now four different 13 they're not allowed to consider extrinsic facts that they 13 times. He says it depends. 14 may know of, which aren't set forth in allegations in a 15 pleading, that the insurer cannot defend the policyholder. A. I mean, you'd have to have more information than 16 that just to have -- just to go pay \$2,000 for a case that 16 Is that your position? 17 17 you don't even know whether you have liability or whether MR. BRENNAN: Objection. 18 A. I didn't say that. You said "nuisance 18 you have any coverage. I've never done that. 19 settlement." You're talking about nuisance settlement. Q. (BY MR. KOTULA) I asked you a hypothetical; to 20 assume that the insurer has an M&C policy, and they're 20 Q. (BY MR. KOTULA) So if an insurer is defending 21 defending a summons with notice that has no allegations 21 under that circumstance, is it obligated to continue to 22 pay for defense when it could settle the case for a small 22 like you'd find in a complaint. And would it be an appropriate nuisance 23 sum? 24 MR. BRENNAN: Objection. 24 value settlement to pay \$2,000 to settle a claim for

A. I think it's obligated to make a determination

25

25 \$2-and-a-half million?

- 1 what the complaint is, what the bill of particulars are in
- 2 New York, before they make any kind of a settlement.
- Q. (BY MR. KOTULA) So it can't factor in business
- 4 decisions?
- 5 A. Sure, it could.
- 6 MR. BRENNAN: Objection.
- 7 A. But it doesn't necessarily mean that you would.
- Q. (BY MR. KOTULA) Have you ever factored in 8
- 9 business decisions in settling a claim?
- 10 A. Not in that kind of a situation. I might have
- 11 -- not that -- I really don't recall. I can't recall.
- Q. Are you aware of any evidence that Troy Belting
- 13 had been named in a product liability lawsuit prior to
- 14 1976?
- 15 A. I don't recall knowing anything about that or
- 16 not. I don't remember.
- 17 Q. If I told you that there isn't any evidence in
- 18 this case that's been exchanged that Troy Belting has been
- 19 named in a product liability lawsuit prior to one filed in
- 20 1976, would you have any information to disagree with
- 21 that?
- 22. A. No.

3 Belting? 4

5

13

18 him.

19

22

- 23 Q. Do I understand you correctly, sir, that it's
- 24 your opinion that because Unigard investigated the Pennell
- 25 case, but you can't find a disclaimer or denial of

1 coverage by them, that you believe that proves that they 2 issued comprehensive general liability coverage to Troy

A. It's my opinion that they have -- that they have

6 comprehensive general liability insurance or an M&C that 7 covers that incident because of the fact that this wasn't

8 a two or three -- this thing went on for weeks, and he

Q. (BY MR. KOTULA) And you think --

A. I think by that period of time that he would 15 have an idea that, They don't have any liability coverage;

16 why do I keep writing this guy for? I mean, this wasn't a

17 10-day deal. This went on for weeks that he kept asking

Q. And you believe that proves that Unigard or 20 Jamestown Mutual issued 25 years of primary comprehensive

Q. (BY MR. KOTULA) You believe that proves that?

MR. BRENNAN: Objection. A. It's my opinion that they had liability

11 saying, No medical yet. Do you have a bill of

12 particulars? No bill of particulars yet.

21 general liability policies to Troy Belting?

9 kept writing back, Dixon, or whatever his name is. You

10 know, Do you got any -- do you got any medical? He writes

MR. BRENNAN: Objection.

MR. BRENNAN: Objection.

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- 1 2 A. I believe it's a very good assumption that they
- 3 did have.
- Q. (BY MR. KOTULA) So you're making an
- 5 assumption?
- A. Well, I believe that they did have, or they
- 7 wouldn't have been acting like that.
- Q. Yet there isn't a single piece of secondary
- 9 evidence that has a policy number, other than the one page
- 10 we marked as Exhibit 3 from an M&C policy, right?
- 11 MR. BRENNAN: Objection.
- 12 A. And the fact that you settled the claim on the
- 13 gal that got her hair cut -- caught in a pulley or
- 14 whatever.

19

- 15 Q. (BY MR. KOTULA) In May of 1974?
- 16 A. Whatever.
- 17 Q. So you admit they have no policy numbers --
- 18 MR. BRENNAN: Objection.
 - Q. (BY MR. KOTULA) -- aside from Exhibit 3, which
- 20 has an "M" policy number, right?
- 21 A. That's correct.
- 22 Q. There's no evidence of policy limits --
- 23 MR. BRENNAN: Objection.
- 24 Q. (BY MR. KOTULA) -- for the whole 25-year gap
- 25 period, right?

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- 1 MR. BRENNAN: Objection.
 - 2 A. None that I saw.
 - 3 Q. (BY MR. KOTULA) There's no evidence of policy
 - 4 periods for that whole 25-year gap period, right?
 - A. Other than what the agent said and what the
 - 6 insurance archaeological people came up with.
 - Q. Which they said they were assuming the dates,
 - 8 right?
 - 9 A. Right.
 - 10 MR. BRENNAN: Objection.
 - Q. (BY MR. KOTULA) And the agent's dates kind of 11
 - 12 moved around a little bit; didn't they?
 - 13 A. Yeah. Well, what he did was, he looked at the
 - 14 policy, and it was through '76, but it had been cancelled
 - 15 pro rata back to '74 or whatever the date was.
 - 16 Q. You mean, looked at the Pacific Employers
 - 17 policy?
 - 18 A. I think it was a Unigard policy -- let's see;
 - 19 the Jamestown policy -- one of them was the pro rata
 - 20 cancelled, and I think it was Jamestown, I believe, and
 - 21 that's why he -- that's why he changed his -- I might have
 - 22 that wrong.
 - 23 Q. I'm just going to show you what's previously
 - 24 been marked as Hughes Exhibit 16. It's my only copy.
 - 25 It's the Pacific Employers policy commencing in 1974.

41 (Pages 158 - 161)

Page 162 Page 164 1 Is that the policy you're thinking of? 1 have policy limits? 2 A. Now, let's go back to the -- let's go back to 2 A. No. 3 the exhibit that has the agent's correspondence on it. I 3 MR. BRENNAN: Objection. 4 don't recall which one it was. Q. (BY MR. KOTULA) And nowhere does it have Q. There's a few of them. 5 policy periods or policy prefixes that would say "M" or "CGL," right? 6 A. Well, we have one where he was talking about --7 7 which had contradictory --MR. BRENNAN: Objection. 8 MR. LEASURE: 6 and 7. 8 A. Other than the M&C policy, the amendment. 9 THE WITNESS: What is it? 9 MR. KOTULA: I have no further questions 10 MR. BRENNAN: 6 and 7, I guess. 10 for you. Other folks may. 11 A. Yeah. 6 -- 6, he says it was prior to July 11 THE WITNESS: Can I go home? 12 the 8th, 1976. And then in Exhibit 7, he says that 12 MR. KOTULA: Other folks may. 13 it's -- provided coverage from July 18th, '49, to 13 (Recess in the proceedings from 2:35 to 14 October 3rd, '74. And I think in my -- well, what he did, 14 2:42 p.m.) 15 15 he had a pro rata cancellation there, and then wrote INA **EXAMINATION** 16 from that point forward. 16 BY MR. LEASURE: 17 Q. (BY MR. KOTULA) I would suggest to you that's 17 Q. Good afternoon, Mr. O'Malley. My name is 18 entirely speculation, because you don't have a single 18 Charles Leasure, from the law firm of Shipman & Goodman. 19 document that establishes that or provides support for 19 I represent The Hartford Accident & Indemnity Company, 20 Hartford Casualty Insurance Company, and The Hartford 20 that; do you? 21 A. No. 21 Insurance Company of the Midwest in this case. 22 MR. BRENNAN: Objection. 22 A. Okay. 23 Q. (BY MR. KOTULA) And --23 Q. I want to ask you a couple of questions in 24 A. But it certainly cancelled. 24 follow up to what Mr. Kotula asked you earlier today, and 25 specifically about the opinions that are contained in your 25 Q. And, by the way, didn't they get the Page 163 Page 165 1 report that, I believe, was marked today as Exhibit 2. 1 October 3, 1974, date from what was previously marked as 2 Hughes 16, the Pacific Employers policy which incepts on 2 And, specifically, I want to ask you a 3 that date? 3 little bit about your opinions in this case with respect 4 4 to the duties and obligations that you say are due from MR. BRENNAN: Objection. 5 Pacific Employers, PEIC, and from Hartford to Troy 5 Q. (BY MR. KOTULA) Isn't that where that date 6 came from? 6 Belting. 7 7 MR. BRENNAN: Objection. Is that okay? 8 A. Well, yeah, but that's -- but they didn't come A. Yes. 9 9 then, unless they cancelled the Unigard policy. (Pause in the proceedings from 2:44 to 10 10 Q. (BY MR. KOTULA) And then we have Mr. Ranalli's 2:45 p.m.) 11 Q. (BY MR. LEASURE) And so in that vein, I want 11 memo, that says the broker's records indicate there was a 12 to ask you a couple of questions about your earlier 12 policy from Jamestown effective on January 1949, but 13 Exhibit 7 says July 18, 1949. 13 testimony about your report. And, hopefully, we can cut 14 this short and turn it over to Mr. Fox to ask his Two different dates, right (indicating)? 15 questions so we can get you out of here before the seven 15 A. May I see that? 16 Q. (Attorney hands witness document.) 16 hours are up for our deposition today. 17 17 A. (Witness reviews document.) Just as a housekeeping matter, you are 18 appearing here today pursuant to subpoenas that were 18 Two different dates, right. 19 issued by the parties; is that correct? 19 Q. All right. And in all of the secondary 20 evidence, whether it be ledger entries, expense account 20 A. Yes. 21 documents, the broker letters, nowhere does it say the 21 Q. And are you aware that subpoenas were issued by 22 more than one insurance company in this case requesting 22 type of liability coverage, right? 23 MR. BRENNAN: Objection. 23 your appearance today? 24 A. Probably. I don't know if I saw all three of 24 A. Other than what we talked about on the M&C. 25 them or not. I've been gone for almost a month. 25 Q. (BY MR. KOTULA) Right. And nowhere does it

Page 166 Page 168 Q. Okay. So if I told you that Hartford issued a 1 deposition testimony in this case? 1 2 subpoena requesting your testimony, that would not be A. Not before this, no. 3 unusual? Q. Have you --4 A. No. 4 A. I'm sorry; yes, I did. Q. Okay. Would you say that an insurance policy is 5 Q. You reviewed his deposition testimony? A. Yes, I did. 7 7 A. Pardon me? Q. Did you review anybody else's deposition? Q. Would you say that an insurance policy is a 8 8 A. No, I don't think so. 9 contract? Q. Did you review any other documents, other than 10 10 what are listed on this? A. Yes. 11 Q. And would you say that the parties to that 11 A. No. 12 contract would be the policyholder on the one hand and the 12 Q. But you did review Mr. Heinze' deposition? 13 insurance company issuing the policy on the other hand? 13 A. Right. 14 A. Yes. 14 Q. When did you do that? 15 Q. Okay. And earlier today, and also in your 15 A. Right after I got back. I got back about the 16 report, you state that certain duties that you believe are 16 12th, and whenever -- shortly thereafter -- a week --17 due to the policyholder from an insurance company are 17 whatever -- a week or so after it was taken; I don't know. 18 contained in insurance contracts; is that fair? 18 Q. Okay. How did you get his deposition testimony? 19 A. Yes. 19 A. From Mr. Brennan. 20 Q. And if I asked you to look at your report, which 20 Q. And did you have occasion to speak with 21 we've marked as Exhibit 2, if you look at page 4, the very 21 Mr. Brennan about that testimony? 22 first sentence of your opinion states: Claims handling 22 A. Yes. 23 23 entails the fulfillment of the insurance company's Okay. When did you speak with Mr. Brennan about Q. 24 that? 24 promises to its insured as stated in the insurance policy. 25 Did I read that correctly? 25 A. I guess last Friday or so; I'm not quite sure. Page 167 Page 169 A. Yes. Q. Okay. Is there anything else that you reviewed 1 1 2 that's not listed on Exhibit B? 2 Q. And that's your opinion? 3 A. Yes. A. Not that I can recall. Q. And so you believe that the claims handling Q. Do you recall reviewing the exhibits that were 5 attached to Mr. Heinze' deposition? 5 duties that flow from an insurance company to its 6 policyholder are contained in the insurance policy? 7 7 A. Yes. Q. Which exhibits do you recall reviewing? Q. I'd also like to ask you to take a quick A. All of them. 9 look -- I believe, we've previously reviewed it, which is 9 Q. And are there any exhibits attached to 10 Exhibit B to your report. It's the "documents reviewed" 10 Mr. Heinze' deposition that aren't here on Exhibit B? 11 section. 11 A. There could have been some that are duplicates; 12 A. I just saw it here a minute ago. 12 I'm not sure. 13 MR. BRENNAN: It's tricky. 13 Q. Okay. And I don't see any insurers' policies 14 Q. (BY MR. KOTULA) And you have Exhibit B in 14 listed here on Exhibit B. 15 front of you? 15 Did you review any specific insurance 16 A. Yes. 16 policies in preparation for this report that you issued on 17 September 30th? 17 Q. And those are the documents you reviewed --18 18 A. No. A. Right. 19 Q. -- before your testimony today? 19 Q. Did you review any insurance policies that were 20 issued to Troy Belting after the time that you issued this 20 A. Yes. Q. And you testified that you didn't review any 21 report? 22 other or additional documents since the time that you 22 A. No. 23 prepared this report? 23 Q. Did you review any of the insurance policies 24 24 that were attached to Mr. Heinze' deposition? A. No. 25 25 A. I might have; I can't recall. Q. So, for instance, you didn't review Mr. Heinze'

- 1 Q. Okay. But you don't recall if you reviewed them 2 or not?
- 3 A. No, I don't.
- Q. And you hadn't reviewed --4
- A. I reviewed them all. I mean, I reviewed
- 6 everything there, but I don't remember specifically the 7 policy, though.
- Q. Okay. And you didn't review any insurance
- 9 policies prior to the time that you issued this report on
- 10 September 30th of 2015?
- 11 MR. BRENNAN: Objection.
- 12 A. No.
- 13 Q. (BY MR. LEASURE) So if I turn back to page 4
- 14 of your report that says that claims handling entails the
- 15 fulfillment of the insurance --
- 16 THE REPORTER: You're going to have to read
- 17 slower than that.
- 18 MR. LEASURE: Sorry.
- 19 Q. (BY MR. LEASURE) -- claims handling entails
- 20 the fulfillment of the insurance company's promises to its
- 21 insured as stated in the insurance policy, that's a
- 22 general statement of what your opinion is of the duties
- 23 that flow between the parties?
- 24 A. Where are you; I'm sorry?
- Q. The first line of your opinions on page 4 of 25

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- 1 Exhibit 2. A. Okay. What were you asking me; that first
- 3 sentence?

2

- 4 Q. I'm asking about that first sentence, yes.
- 5 That's a general statement of your opinion,
- 6 and it's not based on a review any particular policy?
- 7 A. That's just based on my experience.
- Q. Okay. But it's not based on the language that's
- 9 contained in, for instance, The Hartford policy issued to
- 10 Troy Belting?
- 11 A. No.
- 12 Q. And it's not based on, say, information
- 13 contained in a Pacific Employers policy that would have
- 14 been issued to Troy Belting?
- 15 A. No.
- 16 Q. But you do say that the promises are contained
- 17 in the insurance policy; is that right?
- 18 A. Yes.
- 19 Q. Let me ask you about the next sentence. It
- 20 says: When handling a claim on behalf of an insured, the
- 21 claim staff of an insurance carrier must do everything
- 22 possible to protect the interests of the insured in
- 23 defending against loss related to the claim.
- 24 Did I read that correctly?
- 25 A. Yes.

- Q. In this particular case, which involves asbestos
- 2 bodily injury claims by Troy Belting -- or against Troy
- 3 Belting, you are aware and you did testify that Troy
- 4 Belting's defense is being covered 100 percent for these
- 5 asbestos bodily injury claims; is that right?
- A. Yes.
- Q. Are you aware of Troy Belting paying any
- 8 indemnity payments or settlements or judgments --
- 9 A. Yes.
- 10 Q. -- to any of the asbestos bodily injury claims?
- 11 A. Yes.
- 12 Q. Troy Belting is paying them?
- 13 A. Pardon me?
- 14 Q. You're aware that Troy Belting is paying them,
- 15 or are you aware that their insurance companies are paying
- 16 them?
- 17 A. Insurance companies paid them.
- 18 Q. Okay. So if you had an asbestos bodily injury
- 19 claim, and you were defended by your insurance company
- 20 fully, and your insurance company paid the judgment or the
- 21 settlement fully, would you say that they are doing
- 22 everything possible to protect the interest of the insured
- 23 in defending against the loss related to that claim?
- 24 A. Well, not in this particular case. We're
- 25 talking about the possibilities of going back pro rata
 - Page 173
- 1 to -- and collecting some money from Troy Belting. So at
- 2 the time that they were doing the investigation and doing
- 3 the defense, they should have been looking into other
- 4 carriers, particularly Jamestown and Unigard, if they
- 5 intended to come forward in the next 30 years and try and
- 6 get some money from Troy Belting. So I don't think they
- 7 were doing everything.
- Q. Okay. But they were doing everything to defend
- 9 their policyholder for those claims.
- 10 You're not alleging that there's any bad
- 11 faith or undue claims handling practices here with respect
- 12 to defending the underlying policies, are you, in the
- 13 claim?
- A. Not in the actual defense of the policies -- I
- 15 mean, the actual defense of the claims. I'm talking about
- 16 the fact that they didn't go back and try to find out
- 17 about other policies when they had an opportunity 30 years 18 ago.
- 19 Q. Well, when they had an opportunity 30 years ago,
- 20 they certainly did, right? We just spent about six hours
- 21 looking over exhibits that reference the Pennell claim and
- 22 the correspondence from 1976, 1977, 1978.
- 23 That was, obviously, an investigation into
- 24 prior insurance coverage; was it not?
- 25 A. Yes.

Q. Okay.

2. 01....)

1

- A. Some.
- 3 Q. So they did, right?
- 4 Are you aware of any other prior coverage?
- 5 MR. BRENNAN: Objection.
- 6 Q. (BY MR. LEASURE) Are you aware of any gaps in
- 7 insurance from 1974 to 1977 to the present?
- 8 A. No.
- 9 Q. So they would be investigating that very same
- 10 coverage block that we looked at in the earlier exhibits,
- 11 correct?
- 12 A. Well, yeah, sure.
- 13 Q. Right. And they were doing that in the 1970s,
- 14 right?
- 15 A. Yeah.
- 16 Q. Which was at -- near or at the time of the
- 17 alleged gap in insurance coverage, right?
- 18 A. What I'm saying and what I had said and what I
- 19 intend to opine on is the fact that in 1977, in 1978, if
- 20 they had intended, like he indicated, that there's going
- 21 to be a pro rata distribution from any gaps that the
- 22 policyholder might have as far as coverage, they should
- 23 have been, in my estimation, trying to find out harder if
- 24 there is any coverage and who has it and what's the -- and
- 25 what's the limited liability on those coverages.
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- 1 Q. And you're saying they should have done that in 2 1977?
- 3 MR. BRENNAN: Objection.
- 4 A. Well, sure. You just said that INA was coming
- 5 down -- came down with that decision that said, you know,
- 6 we'll go back -- not manifestation, but in pro rata, when
- 7 you were first exposed to the asbestos.
- 8 Q. (BY MR. LEASURE) Right. But in this case, the
- 9 Pennell case, which is the first one we know about, and
- 10 every other case that we know about, the insurance
- 11 companies paid everything, right?
- 12 A. They paid it up to this point, yes.
- 13 Q. Right.
- 14 A. But now they're asking -- it's my understanding
- 15 they're asking for some reimbursement from the
- 16 policyholder on gaps in the coverage or at least beyond
- 17 Pacific Employers.
- 18 Q. Right. But to your knowledge, has Troy Belting
- 19 paid for any of those gaps?
- A. Not at this point, that I know of.
- Q. So how are they harmed in the defense of those
- 22 particular claims?
- A. By asking for it. I mean, you have a lawsuit
- 24 right now asking for it.
- Q. Right. But what does that have to do with the

- 1 underlying claims that have been paid for 100 percent
- 2 defense and indemnity?
- A. Those are not the ones that it involved?
- 4 Q. Well, I'm asking you: What harm happened in the
- 5 defense of the underlying claims? They're being paid for
- 6 100 percent, correct?
- 7 A. They were paid for 100 percent at the time.
- 8 It's my understanding in this lawsuit that Hartford and
- 9 Pacific Employers are going back and trying to get Troy
- 10 Belting to pay the time before '74, or whatever it was.
- 11 It might be in some of those cases.
- 12 Q. And that's right. And that's because PEIC and
- 13 Hartford believe they've paid too much or they've
- 14 overpaid.
- 15 Is that a fair characterization of what's
- 16 happening there?
- 17 A. They paid too much or they --
- 18 Q. Well, they think they paid more than their fair
- 19 share; is that accurate? Is that how you would understand
- 20 the lawsuit?
- 21 A. Yes. I mean, they think that there should be
- 22 contribution from the policyholder or from some other
- 23 carrier.
- 24 Q. Right. And so that would benefit PEIC or
- 25 Hartford, right, because they think they've paid too much?
 - Page 177

- 1 A. Yes.
- Q. Right. But Troy Belting hasn't paid too much;
- 3 have they? They haven't paid anything.
- 4 A. Not at this point, no.
- 5 Q. Okay. The second paragraph of your opinion says
- 6 that: There's a duty by the carrier to advise the insured
- 7 in a timely manner that it intends to seek recovery
- 8 against either the insured or other insurance carriers
- 9 that issued policies to that insured.
- Do you see that in the second paragraph?
- 11 A. Under "Opinion"?
- 12 Q. Yes.
- 13 A. The duty includes the duties -- is that what
- 14 you're saying?
- 15 Q. Yes.
- 16 A. Yeah, it's one of -- I'm sorry; go ahead and
- 17 read it again.
- 18 Q. Yeah. Well, I'm just asking if I read it
- 19 correctly. You can go ahead and read the first sentence.
- 20 I just have a couple of quick questions about it.
- 21 A. (Witness reviews document.)
- 22 Okay.
- Q. That duty that you reference there in that
- 24 sentence, is that derived from the insurance policy?
- 25 A. Well, only from the standpoint that, like I said

Page 178 Page 180 1 earlier, if you're going to defend them and then you're A. And under the defense clause, I think they have 2 going to ask for some money back, you should, at some 2 an obligation. 3 point, tell them when you're going to do that or if you're 3 Q. Okay. Why don't we mark the policy, and you can 4 going to do that. This is -- my understanding, some of 4 kind of tell me what you're talking about. 5 these are 20, 25 years old that they're asking them to 5 (Exhibit 20 marked.) 6 come back and pay for a pro rata share. MR. KOTULA: Off the record. 6 Q. I'm asking you if the duty to advise the insured 7 (Pause in the proceedings from 3:00 to 8 that it intends to seek recovery against either the 8 3:01 p.m.) 9 insured or other insurance carriers, is that language Q. (BY MR. LEASURE) Mr. O'Malley, we've marked as 10 included in the policy anywhere? 10 Exhibit 20, The Hartford policy issued to Troy that's for 11 A. Not there, no. 11 the policy period 1992 to 1993. 12 O. Okav. 12 A. Okay. 13 A. No. 13 Q. Have you had a chance to at least take a quick 14 Q. All right. Earlier Mr. Kotula asked you about 14 look at that policy? 15 point 13 in your report on the summary of facts, page 3. 15 A. Okay. 16 Q. And can you tell me where the duty to defend is 17 Q. Do you see that, paragraph 13? 17 contained in that policy; what page? If you look at the 18 A. Yes. 18 bottom of the document, it will have a Bates number. 19 Q. And you state: On several occasions, Troy 19 A. I'm looking right now. 20 Belting or its agents requested that PEIC and Hartford 20 Q. Okay. 21 help it investigate its older insurance carriers and help 21 A. Insuring agreement. 22 it preserve its rights under older insurance policies. 22 Q. Right. On the bottom right-hand side, is there 23 Do you see that? 23 a number? 24 A. Right. 24 A. 0474. 25 Q. And when is that? 25 Q. Okay. Can you tell me where the duty to defend Page 179 Page 181 A. Well, I don't think it's actually until 2009, 1 is contained on that page? 1 2 when they started making noise about getting money back A. Well, it says, We will have the right and duty 3 for them, that they asked for that kind of information --3 to defend, right there in the insuring agreement. 4 for that help. That's my understanding. 4 Q. Right. Let me read it to you. Q. Okay. And you go on to say that PEIC and 5 It says, We have the right and duty to 6 Hartford declined to perform those functions? 6 defend any suit seeking those damages. 7 They've never done it. A. Right. Q. All right. And never placed Unigard/Jamestown Q. We may, at our discretion, investigate any 9 on notice of any of the underlying asbestos claims. 9 occurrence and settle any claim or suit that may result. 10 10 Do you see that? A. Right. 11 11 Q. Okay. And it's your opinion that that is the 12 Q. Can you point to any policy provisions in either 12 language that would require, for instance in this case, 13 a PEIC or a Hartford insurance policy that would require 13 Hartford to search for and notice other insurance 14 PEIC and Hartford to investigate older insurance carriers? 14 companies of potential coverage? 15 15 Well, if the circumstances are like they are A. Well, notice them only because -- yeah. Sure, 16 it would, for two reasons. The defense clause -- of 16 now, where Hartford and PEIC is asking the policyholder to 17 contribute money for past claims that they've defended and 17 course, the insuring agreement is to protect the 18 settled, then certainly it is within the defense clause of 18 policyholder. And to protect the policyholder, if you 19 the insuring agreement that they should have told them at 19 have a suit, you defend them. If you're defending them, 20 that time or go back and find out at that time if there is 20 you want to find out whether there's other insurance 21 any other insurance. 21 available, any concurrent insurance, any excess insurance, Q. And you say that's within the insurance 22 any insurance that might happen before you or whatever.

But this is not only for the policyholder;

24 this is also for Hartford and Pacific Employers. As an

25 adjustor, you want to make sure that your company is not

23

24

25

23 clause -- insuring clause of the policy?

A. Insuring agreement.

Q. All right.

- 1 paying something they shouldn't be paying.
- Q. Well, that's right. And that would be -- you've
- 3 testified to -- you know, I'll shorthand it -- but good
- 4 and generally-accepted claims handling practices, right?
- A. Right.
- 6 Q. Right. And that's because, in this case, if you
- 7 went and searched for other insurance that might
- 8 potentially pay for the same claim, that's going to
- 9 benefit an insurance company that is otherwise paying 100
- 10 percent of the claim; right?
- 11 A. Right.
- 12 Q. And that's what we've have here. We have
- 13 insurance companies paying 100 percent of the claim. And
- 14 it would be in the insurance companies' interest to find
- 15 additional or other insurance, correct?
- 16 A. That's correct.
- 17 Q. Now, if you look at --
- MR. FOX: What's the Bates number, please?
- 19 MR. LEASURE: 474.
- A. If they do that, then, of course, they're
- 21 penalizing the policyholder.
- 22 Q. (BY MR. LEASURE) They're not penalizing the
- 23 policyholder in this particular case, though, are they,
- 24 because 100 percent of the defense and indemnity have been
- 25 paid for?

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- 1 MR. BRENNAN: Objection.
- 2 A. As far as I can see, certainly they're trying to
- 3 get part of that back.
- 4 Q. (BY MR. LEASURE) Right. But that doesn't have
- 5 anything to do with the defense in the case, which is what
- 6 this clause says, right?
- 7 MR. BRENNAN: Objection.
- 8 A. It's my opinion that that defense also extends
- 9 to what we just talked about, pulling together additional
- 10 coverages.
- 11 Q. (BY MR. LEASURE) Okay. And it does say that,
- 12 that the insurance company may investigate at our
- 13 discretion, correct?
- 14 A. Right.
- 15 Q. So it's the insurance company's choice whether
- 16 to do that or not?
- 17 A. Yes.
- 18 Q. If you move further down, you'll see that there
- $19\,$ is a -- there's a "but" and then there's a 1 and a $2\,$
- 20 clause. And I'd like to read this other paragraph to you
- 21 right there. It says --
- A. Which one?
- Q. If you keep moving on, underneath the Duty to
- $24\,$ Defend, Insuring Agreement 1A, then there's a 1 and a 2.
- 25 And you see underneath 2, it says: No

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1 other obligation or liability to pay sums or perform acts

- 2 or services is covered, unless explicitly provided for
- 3 under supplementary payments coverages A and B.
- 4 Is that right?
- 5 A. Right.
- 6 Q. So at least in this policy, it says specifically
- 7 that there's no other obligation or liability to perform
- 8 acts or services, unless it's in A and B, right?
- 9 A. To pay sums or perform acts or services.
- 10 O. Sure.
- 11 A. Okay.
- 12 Q. Right.
- 13 A. Okay.
- 14 Q. So, in other words, there's no other obligation
- 15 in this clause requiring an insurance company to search
- 16 for and notice other insurance companies of a potential
- 17 claim; is there?

19

- 18 MR. BRENNAN: Objection.
 - Q. (BY MR. LEASURE) It's not listed there?
- 20 It doesn't say that, right?
- 21 MR. BRENNAN: Objection.
- A. Well, I think you've got to go back to the 1A,
- 23 and then it says -- this says "no other obligation." And
- 24 1A already talks about defense, which I'm saying expanded
- 25 -- which is including -- which includes the carriers

- 1 looking for other insurance.
- 2 Q. (BY MR. LEASURE) Okay.
- 3 A. And this says "no other obligation."
- 4 Q. Okay. Maybe that's where I misunderstood you.
- 5 You believe that the defense of a claim
- 6 that is covered under a CGL policy includes the duty and
- 7 the obligation to search for and notice other carriers of
- 8 a potential claim?
- 9 MR. BRENNAN: Objection.
- 10 A. That's correct.
- 11 Q. (BY MR. LEASURE) And you think that the
- 12 language right here in the duty to defend that we just
- 13 looked at, for instance, in this 1992 policy, is what
- 14 requires that?
- 15 A. Yes.
- 16 Q. And it's the duty of an insurance company to do
- 17 that?
- 18 A. In defending the policyholder in the full -- the
- 19 best they can, because it's for their -- as well as their
- 20 own -- it's for the policyholder as well as for the
- 21 insurance carrier.
- Q. Well, I don't have any doubt that it's for the
- 23 insurance company's benefit if they can find somebody else
- 24 to pay for it; no question.
- But this policy is not the policy that's

Page 186 Page 188 1 issued by the insurance company, for instance, with 1 Q. Now, they are an insurance agent; is that right? 2 another insurance company; is it? 2 A. Yes. 3 A. No. 3 Q. And they are Troy Belting's insurance agent; is 4 MR. BRENNAN: Objection. 4 that right? Q. (BY MR. LEASURE) We talked about it earlier, 5 A. Yes. 6 right; it's a contract between, in this case, Troy Belting Q. And so for purposes of communicating with or 7 and Hartford, right? 7 placing insurance with or from insurance companies, would A. Yeah. 8 8 you expect Troy Belting to go through their agent for Q. So we're not contracting with other insurance 9 those purposes? 10 companies; are we? 10 MR. BRENNAN: Objection. A. No. You're being paid a premium to defend the 11 A. To find insurance? 12 policyholder in suits, and that defense includes looking 12 O. (BY MR. LEASURE) Yes. 13 for other policies, putting other carriers on notice, 13 A. Yes. 14 looking for excess, and that sort of thing. 14 Q. And so Nicoll & MacChesney would be Troy Q. But you're not aware of anything that says that 15 15 Belting's agent? 16 in the policy; this policy or any other policy? 16 A. Right. 17 MR. BRENNAN: Objection. 17 Q. And so for purposes of coordinating with or 18 A. Other than the fact that you have a duty to 18 communicating with insurance companies, Troy Belting would 19 defend. And that's part of the defense, in my estimation. 19 do that through its broker? Q. (BY MR. LEASURE) Are you aware of any court 20 20 A. Say that again; I'm sorry. 21 case in any state in the United States that tells that? 21 Q. Troy Belting would communicate with insurance 22 MR. BRENNAN: Objection. 22 companies through its agent; is that correct? 23 A. No, I'm not aware. 23 24 Q. (BY MR. LEASURE) Earlier, you talked about 24 Q. And Nicoll & MacChesney would be that agent? 25 that obligation to look for and notice carriers as a team 25 A. Right. Page 187 Page 189 1 effort. Q. All right. So you would expect that if an Do you remember that testimony? 2 2 insurance company was dealing with Nicoll & MacChesney 3 A. No, I don't -- wait. Say it again, please. 3 regarding policies issued to Troy Belting, that Nicoll & 4 I'm sorry. 4 MacChesney could speak for Troy Belting as its agent --Q. You used the term "team effort" once or twice MR. BRENNAN: Objection. 6 And I believe that you were using it with reference to Q. (BY MR. LEASURE) -- at least for purposes of 7 locating and noticing insurance companies of a claim. 7 the insurance? A. Yes. 8 MR. BRENNAN: Objection. Q. And so the team effort would include the 9 A. They should be able to. 10 policyholder; is that correct? 10 Q. (BY MR. LEASURE) And we did look at a couple 11 A. Yes. 11 of documents earlier that referenced a search for 12 Q. And it would include an agent or a broker? 12 insurance policies. 13 13 Do you remember those documents? 14 Q. And it would include an insurance company as 14 A. Right. 15 well? Q. And do you remember that Nicoll & MacChesney was 15 16 A. Yes. 16 involved in those, at least in the inquiries and in the 17 Q. Is there anybody else that you include in that 17 searches? 18 team effort? 18 A. Yes. 19 A. I think that would probably be it. 19 Q. Do you remember that we also had documented 20 Q. In this case, we've looked at a series of 20 testimony to the effect that -- when a Pacific Employers 21 documents from Nicoll & MacChesney. 21 or INA employee went to Nicoll & MacChesney to look for 22 Do you recall those documents or remember 22 documents and materials? 23 the name of that insurance company, that insurance 23 24 brokerage? 24 Q. And so would you expect that the employee from 25 A. Yes. 25 PEIC or INA was going to Nicoll & MacChesney to look for

1 Troy Belting materials?

- 2 A. Yes.
- 3 Q. And you expect that Nicoll & MacChesney would
- 4 have Troy Belting insurance-related materials?
- A. I would think so, yes.
- 6 Q. Right. And Nicoll & MacChesney was operating on
- 7 behalf of Troy Belting?
- 8 A. Well, they were operating -- purchasing
- 9 insurance for them, yes.
- 10 Q. Okay.
- 11 A. Through them.
- 12 Q. And you would expect that, for purposes, for
- 13 instance, of claims notification, that anything that
- 14 Nicoll & MacChesney did would be on behalf of Troy
- 15 Belting?
- 16 A. Anything they did, yes.
- 17 Q. Right. So if they had information or knowledge
- 18 about a particular claim at Nicoll & MacChesney, they
- 19 would have had that information from or through Troy
- 20 Belting?
- 21 MR. BRENNAN: Objection.
- 22 A. I don't understand the question.
- 23 Q. (BY MR. LEASURE) Would Nicoll & MacChesney go
- 24 out and have claim information about Troy Belting that it
- 25 got anywhere, except from Troy Belting?

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- 1 A. Any claim information?
- 2 MR. BRENNAN: Objection.
- 3 Q. (BY MR. LEASURE) Claim information.
- 4 A. Not that I know of. I mean, they would...
- 5 Q. Nicoll & MacChesney would then notify the
- 6 insurance companies that it thought would be on the risk
- 7 of a particular claim; is that right?
- 8 A. That's correct.
- 9 Q. So the agent would be the one who would put the
- 10 insurance companies on notice of a claim?
- 11 MR. BRENNAN: Objection.
- 12 A. Anybody can put the insurance company on -- the
- 13 other carriers on it; the policyholder, the agent, or one
- 14 of the other carriers.
- 15 Q. (BY MR. LEASURE) Okay. But the obligation to
- 16 give notice is contained in insurance policies; is that
- 17 right?
- 18 A. That's correct.
- 19 Q. And that obligation is the policyholder's
- 20 obligation, correct?
- 21 A. That's correct.
- Q. So when you talk about notice and it could come
- 23 from anywhere, you're talking about constructive notice or
- 24 just knowledge of a claim; is that right?
- 25 A. Right.

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- 1 Q. You're not talking about the specific notice
- 2 requirements that are in the policy?
- 3 A. No.
- 4 Q. Because that's the policyholder's duty?
- 5 A. Or the agent. I mean, the reality is that the
- 6 agent is the one. And the agent says that it put Unigard 7 and everybody else on notice.
- 8 Q. Right. That's what I'm asking. Okay.
- 9 And I'm not sure I understood your earlier
- 10 testimony, but I do have some notes that I'd like to ask
- 11 you about, and that is: It is your opinion and you have
- 12 in your report that you believe that PEIC and Hartford
- 13 violated claims standards to Troy Belting; is that your
- 13 violated claims standards to 1roy Beiting; is that yo
- 14 testimony?
- 15 A. Which -- which one are you talking about?
- 16 Q. Well, I'm looking at notes, and I believe you
- 17 said that they violated their duties --
- 18 A. I think --
- 19 Q. That's certainly in your conclusion.
- 20 PEIC and Hartford violated their duties to
- 21 Troy Belting by seeking contribution; is that what you
- 22 state? It's in your conclusion on page 6.
- 23 A. Page 6?
 - Q. Yeah, in your conclusion.
- 25 A. Yeah, that's what I said.

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1 Q. Okay.

24

- 2 A. Without taking the necessary steps to
- 3 investigate previous insurance --
- 4 Q. Okay. What I want to -- what I want to ask you
- 5 is: Is that sentence -- does that conclusion and that
- 6 opinion that what you want to render in this case, are you
- 7 making that for all time, for instance, from 1949 to the
- 8 present? I'm trying to pin you down for when you believe
- 9 that PEIC and Hartford violated their duties to Troy
- 10 Belting.
- 11 MR. BRENNAN: Objection.
- 12 Q. (BY MR. LEASURE) Right?
- 13 A. Yeah.
- 14 Q. Because we have already discussed the fact that
- 15 100 percent of the defense and 100 percent of the
- 16 indemnity are being covered for the underlying asbestos
- 17 claims, right?
- 18 MR. BRENNAN: Objection.
- 19 A. It's been covered at this point, yes.
- 20 Q. (BY MR. LEASURE) Right. Okay. So when did
- 21 they violate their duties?
- 22 A. When they -- well, when they started asking for
- 23 the pro rata on the cases that they settled and the cases
- 24 they defended.
- 25 Q. Okay.

- A. And my -- my opinion says that if they knew that
- 2 this was going to happen, which they should have, 20, 30
- 3 years ago, they should have been going back and seeing who
- 4 the carriers were and trying to make some determination as
- 5 to who the insurance carrier was before they came on.
- Q. Right. And we know they did that at least in
- 7 1977 with the Pennell file, right?
- A. Well, they made an attempt to, but we didn't get
- 9 any information on it.
- Q. And they asked Troy Belting to help in that
- 11 information -- the gathering of that information at the
- 12 time, correct?
- 13 A. Yes.
- 14 Q. And they asked -- Troy Belting's agent at Nicoll
- 15 & MacChesney was involved in the search, correct?
- A. Yes.
- 17 Q. And Unigard was involved in the search, right?
- 18 A. I don't know. They didn't say. I mean, they --
- Q. Well, you know that -- you know Unigard at least
- 20 received correspondence and had inquiries about the
- 21 coverage, correct?
- 22 A. That's correct.
- 23 Q. So somebody at least asked Unigard if they
- 24 issued policies?
- 25 A. Well, they were put on notice apparently by the

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- 1 They should have done this back 25 or 30 years ago. And
- 2 you said -- you said, Well, they did.
- Well, they didn't, because they don't have
- 4 the information.
- Q. But you think they might have the information
- 6 better in 2009 than they did in 1977?
- A. No, they would not.
- Q. Okay. And I guess what I would like you to tell
- 9 me is, are you saying that they're violating their duties
- 10 in 2009 by asking for an indemnification or an allocation
- 11 pursuant to New York law?
- 12 MR. BRENNAN: Objection.
- 13 A. Yes, because -- well, they're asking for it
- 14 because they didn't do the right thing; they didn't have
- 15 the right claim practices in place at the time of '74/'75,
- 16 whenever this Pennell case came up. That's when they
- 17 should have gone back, and that's when they should have
- 18 established. They waited 25, 30 years, and decided, Hey,
- 19 there's some uncovered places here that we need to find
- 20 out from Troy Belting because we don't know who it was
- 21 before us. And the reason we don't know who it was before
- 22 us is because we didn't look into it enough.
- Q. Well, let me ask you this question on behalf of
- 24 Hartford: Hartford wasn't asked to look into that in 1976
- 25 or 1977; were they?

- 1 agent, they said.
- Q. Okay.
- 3 A. And the response was, We don't think it's
- 4 material.
- Q. Right. Okay. But they did investigate the
- 6 prior coverages, right?
- A. I don't know that --
- 8 Q. Troy Belting did, right?
- 9 MR. BRENNAN: Objection. When are you
- 10 talking about?
- MR. LEASURE: 1977. 11
- 12 Q. (BY MR. LEASURE) You're saying that PEIC and 12
- 13 Hartford violated their duties without taking the
- 14 necessary steps to investigate Troy Belting's previous
- 15 insurance carriers.
- And I want to know who that is or when that
- 17 is, and is it anything different than what they were doing
- 18 in 1977?
- 19 A. Yeah, of course, it is. Now it's 30 years
- 20 later, 20 years later, they're trying to -- in 2009, they
- 21 were asking Troy Belting to make a contribution. Now, if
- 22 they would have done that work back 20, 30 years ago, they 22 that realm, correct?
- 23 might have had the information and would not have put Troy 23
- 24 Belting on notice for any pro rata share.
- 25 But I'm saying that this is old stuff.

- 1 A. No.
 - 2 Q. And Hartford was not in any kind of a
 - 3 contractual relationship with Troy Belting at the time;
- 4 were they?
- A. No.
- Q. But Nicoll & MacChesney was Troy Belting's
- 7 broker at the time, right?
- A. Yes.
- 9 Q. And they did look into this issue, right?
- 10 A. They said they did. They said they put Unigard
- 11 on notice.
- Q. And they also put Pacific Employers on notice,
- 13 right?
- 14 A. Yes.
- 15 Q. And Pacific Employers looked for the prior
- 16 insurance coverage as well; didn't they?
- 17 A. Well, I don't know how much. I mean, they
- 18 apparently didn't get the information.
- 19 Q. Well, they looked, though?
- 20 A. I don't know.
- Q. Well, you saw the exhibits that were entered, to 21
- A. Well, I didn't see where they found any
- 24 information on it, though.
- 25 Q. Well, you were asked a series of questions about

Page 198 Page 200 1 Mr. Ranalli's activities at his deposition. A. Yeah. But he didn't get the policy periods, and 2 2 he didn't get the limited liabilities. Do you remember that? 3 A. Right. Q. No, nobody has that information. Q. You remember that handwritten exhibit? 4 4 That's the basis of your dispute with 5 A. Right. 5 Unigard, right? Q. And the testimony that he went and looked -- and A. Right. 7 went to Nicoll & MacChesney to search for any indication 7 Q. But what I'm asking is: What should an 8 that there might be policies? 8 insurance company do who knows they issued policies? A. Yeah. 9 They're going to be in a position to gather information 10 Q. What other kind of an investigation do you think 10 that Troy Belting and his agent doesn't have or can't give 11 he should have made? 11 them? A. He should have had the policy numbers and the 12 A. Who? Who are you talking about now? 13 policy periods. 13 Q. I'm talking about any other insurance company Q. Policy numbers and policy periods for an 14 that you say has a duty or an obligation to look for, 15 insurance company that was not his own? 15 search, and notice other insurance companies of a A. Pardon me? 16 particular claim. 17 Q. You're telling me Ranalli should have had 17 A. Yeah. 18 insurance company policy numbers; for what insurance Q. You think that that person has better 18 19 company? 19 information than Troy Belting does about his own insurance 20 A. For Unigard or whoever was behind him. 20 policy? 21 21 Q. You're telling me that to search for other MR. BRENNAN: Objection. 22 insurance policies, that an employee of INA or Pacific 22 A. He doesn't at the time he starts the search, 23 Employers should have insurance policy numbers of a 23 but --24 different insurance company? 24 Q. (BY MR. LEASURE) No. And he doesn't have the A. What was he there for? 25 same information that the broker has either, right? 25 Page 199 Page 201 Q. Well, how is he going to get the information; A. But he went to the broker; he should have found 1 1 2 out. 2 who's going to give it to him? 3 Q. But what if the broker didn't have it, because 3 A. The insured -- I mean, the agent. 4 Q. And the agent is Troy Belting's agent, right? 4 you testified -- or you saw some testimony earlier about 5 5 the broker claiming that it destroyed its policies and A. Right. Q. Right. And so you don't know if he gave the guy 6 information, right? 7 7 from Pacific Employers any information with respect to A. Right. 8 policy numbers? Q. And I'm not -- I didn't review all the materials A. He didn't write it down if he did. 9 that you reviewed in preparation for this deposition, but 10 Q. And that's what I'm asking. 10 you did review ledger entries and other things, right? 11 A. I'm saying --11 12 Q. What other investigation would you like him to 12 Q. And Mr. Kotula asked you about the secondary 13 evidence, right? 13 make? 14 A. Pardon me? 14 A. Yeah. Q. What other investigation would you think should Q. Right. And none of that secondary evidence 15 15 16 be made? 16 shows any policy numbers or policy premium information or 17 A. He should have made the investigation who were 17 anything of the like, right? 18 MR. BRENNAN: Objection. 18 the prior carriers, who they were, and what was -- what 19 was the policy periods, and how much the limited 19 A. No, it did not. 20 liabilities were. 20 Q. (BY MR. LEASURE) And they looked for it at the Q. Okay. And he did that, right? He did that. He 21 time, right? 22 got that information from Troy Belting themselves and from 22 A. I don't know if they did or not.

A. What I'm saying is, 30 years later, you come to

25 Troy Belting and ask them for a pro rata share of claims

23

24

24

25

23 the brokers; did he not?

A. Got what information?

Q. Who the prior carrier was.

- 1 that you have been settling over the last 25, 30 years.
- 2 I'm saying a good claims practices would have been at the
- 3 time when you go to the agent and either he has the
- 4 information or has an opportunity to go back and find the
- 5 information then; not 30 years, not 2009, but 1974, 1976.
- Q. Do you know if Troy Belting is still receiving
- 7 bodily injury claims for asbestos?
- 8 A. Do I know that?
- 9 Q. Yes.
- 10 A. I don't know that.
- 11 Q. Do you know what the spread of years are? For
- 12 instance, assuming that the Pennell claim was the first
- 13 claim, 1976 or 1977, do you have any idea when the last
- 14 claim was made against Troy Belting?
- 15 A. No.
- 16 Q. Are you suggesting that an insurance company
- 17 that issued a policy in 1977 should have known at the time
- 18 that it wanted to share the risk with an insurance policy
- 19 that was issued in 1989 or 1992?
- 20 MR. BRENNAN: Objection.
- 21 A. I don't follow that at all. What I'm saying --
- 22 what I said -- what -- that they had an opportunity at
- 23 that time to find out what the policies were, a better
- 24 opportunity to find out policy number, limits, policy
- 25 periods in 1977 than they did in 2009, and they've been
 - Page 203
- 1 going all along here settling these claims and defending
- 2 them.
- 3 Q. (BY MR. LEASURE) That's right. No question
- 4 that they would have a better chance of finding insurance
- 5 program and policy information in 1977 than they would in,
- 6 for instance, 2001 or 2009; is that correct?
- 7 MR. BRENNAN: Objection.
- 8 A. That's right.
- 9 Q. (BY MR. LEASURE) Okay. And so it's your
- 10 testimony, it's your opinion that good claims handling
- 11 practices in 1977 would have been to do some further
- 12 additional different investigation than what was done by
- 13 Pacific Employers in this case?
- 14 A. Yes.
- 15 MR. BRENNAN: Objection.
- 16 Q. (BY MR. LEASURE) And it's your opinion that it
- 17 was their duty to notice those carriers of any potential
- 18 claims?
- 19 A. It's their duty to find out if there's any
- 20 additional coverage, because they're defending their
- 21 policyholder, and that's part of the defense, is to find
- 22 out whether their excess -- they put excess people on
- 23 notice. And they should have made a determination about
- 24 Unigard. They had Unigard there, and they should have
- 25 been able to get some more information from them, or at

1 least try.

- Q. Okay. But they should get some more information
- 3 for their own purposes if they want to share a loss,
- 4 because you already testified that the notice obligation
- 5 of an insurance policy is the policyholder's obligation to
- 6 notice insurance companies, right?
- 7 MR. BRENNAN: Objection.
- 8 A. That's right.
- 9 Q. (BY MR. LEASURE) Okay.
- 10 A. That's primary. But anybody can be -- I've been
- 11 noticed by claimants and everybody else on --
- 12 O. You're using the word "notice."
 - You've been made aware of a claim, right?
- 14 You're not noticed under the terms of an insurance policy.
- 15 You're not using those interchangeably; are you?
- 16 THE REPORTER: Can you slow down just a
- 17 bit?

13

- 18 MR. LEASURE: Okay. Sorry.
- 19 A. There's no way I can avoid saying that I wasn't
- 20 put on notice. If a claimant sends a letter to me through
- 21 an attorney and says, You owe us \$1 million for whatever
- 22 kind of claim, I can't say, Well, I didn't get notice from
- 23 the policyholder, so I'm not going to do anything about
- 24 it.
- Q. (BY MR. LEASURE) No. But in that case, it was

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- 1 an insure -- it was a lawyer --
 - A. Sometimes it is.
 - 3 Q. -- on behalf of the policyholder, right; that
 - 4 was your example?
 - 5 A. Not on behalf of a policyholder, but on behalf
 - 6 of a alaiment
 - 7 Q. Okay. Who had a policy written by you?
 - 8 A. No. You're saying that the only primary is that
 - 9 notice is from the policyholder. And I'm saying you get
 - 10 notices from everybody. You get notices from claimants;
 - 11 you get notices from attorneys; you get notices from the
 - 12 agents; you get notices from the policyholder. I mean,
 - 13 there's all kinds of -- you can't ignore them and say,
 - 14 337 11 '4 ' 4 337 1' 1 1 4 4 4' 6 41
 - 14 Well, wait a minute. We didn't get notice from the
 - 15 policyholder, although you got notice from an attorney
 - 16 over here that a claimant is injured.
 - 17 Q. Are you going to testify here or offer an
 - 18 opinion about what a late notice argument would be?
 - 19 A. Late notice? No.
 - Q. Yeah. In other words, that I didn't get notice.
 - Is anybody in this case arguing that they
 - 22 didn't get notice of the claim?
 - A. Not that I'm aware of.
 - Q. And that's what you're talking about. You're
 - 25 talking about notice of the claim, right? You're not

Page 206 Page 208 1 and Hartford refused to investigate the insurance history? 1 talking about an obligation of an insurance company to 2 notice another insurance company of a claim? 2 When is that? 3 You're not saying that's in the policy A. Well, from the time of that Pennell claim up to 4 anywhere; are you? 4 2009 or whatever the demand for the pro rata share is. A. I'm saying that if you have notice of a claim 5 Q. Okay. And you go on to say that they refused, 6 despite Troy Belting's repeated requests? 6 from anywhere, from the policyholder, from the agent, or 7 from the claimant, then you have an obligation to make an A. Yes. 8 investigation and see whether or not you should place 8 Q. And what are you referring to there? 9 other carriers, excess carriers, on notice or other people 9 A. The depositions I read -- I can't think --10 before you, particularly when you're talking about 10 Barcum particularly, I think. 11 long-tail cases. 11 Q. And what did Mr. Barcum say? Q. Right. And you say that that's contained in the 12 A. That he had made requests that they do that; 13 duty to defend; that's where it's -- that's where it is in 13 make some -- make some inquiries and make some 14 investigation into the other carriers. 14 the policy? 15 MR. BRENNAN: Objection. 15 Q. And when did he do that? A. Of course. 16 16 A. I don't know. Right after he was noticed that 17 MR. LEASURE: Let's take five minutes. 17 he needed -- was going to pay for it. 18 (Recess in the proceedings from 3:25 to Q. Okay. So 2009 or so? 18 19 3:34 p.m.) 19 A. Yeah. After, yeah. 20 Q. (BY MR. LEASURE) Mr. O'Malley, I just have a 20 Q. Okay. 21 couple of more questions. I'm going to turn it over to 21 MR. LEASURE: I don't have any further 22 Mr. Fox, and, hopefully -- hopefully, be done. I can't 22 questions at this time. I'm going to turn it over to 23 guarantee that I won't come back with a question or two. 23 Mr. Fox. I may be back for a question or two. 24 (Discussion held off the record 3:37 to But let me direct your attention to page 5 25 of your report, which is Exhibit 2. 25 3:37 p.m.) Page 207 Page 209 A. Okay. 1 (Examination was concluded at 3:37 p.m., 1 2 Q. And in the third paragraph that says "beyond and Examination began. 3 **EXAMINATION** 3 this," do you see that? 4 BY MR. FOX: A. Yeah. Q. It says: Beyond this, PEIC and Hartford both 5 Q. Okay. Good afternoon, Mr. O'Malley. I'm Brian 5 6 refuse to investigate the insurance history or to take any 6 Fox; we met earlier. I represent the Plaintiff, Pacific 7 steps necessary -- pardon me. Let me back up and start 7 Employers Insurance Company, in this case. 8 over; I misread. 8 I'll be asking you some questions, okay? 9 Beyond this, PEIC and Hartford both refuse A. All right. 10 10 to investigate the insurance history or to take any steps Q. Do you know who Bernd Heinze is, also known as 11 to preserve Troy Belting's rights against any such 11 Bernie Heinze? 12 carriers, despite Troy Belting's repeated requests. 12 A. Oh, you mean the expert? Yes, yes. 13 Q. And who is Mr. Heinze? Do you see that? 13 14 14 A. Pardon me? Q. Okay. And it's your opinion that Hartford and 15 Q. Who is he, to your knowledge? 15 16 PEIC refused to the investigate insurance history in this 16 A. He was an expert employed by Hartford and PEIC 17 case? 17 and maybe Unigard. 18 18 A. What I saw of the depositions of Barcum and some MR. KOTULA: Nope. 19 Q. (BY MR. FOX) Right. He was retained -- just 19 of the others that they had asked. Q. Okay. But you're not referring, for instance, 20 to be clear on the record, he was retained only on behalf 21 to the investigation that was undertaken during the 21 of Pacific Employers Insurance Company and Hartford. 22 Pennell claim that we looked at before? 22 And by the way, is it correct that if I say A. Well, I don't think I'm referring specifically 23 Pacific Employers or PEIC, you'll know -- or you use those 24 to Pennell, no. 24 terms, you'll know that they're interchangable terms for

25 purposes of this deposition, right?

Q. Are you referring to any specific time that PEIC

25

- 1 A. Right.
- 2 Q. Okay. Had you heard of Mr. Heinze before your
- 3 work on this case?
- 4 A. No, I had not.
- 5 Q. Okay. You testified a little while ago that you 6 read Mr. Heinze' deposition testimony.
- 7 Did you read his expert report issued in 8 this case?
- 9 A. Yeah, I read it. Not conversant with it.
- 10 Q. And -- and why did you read it?
- 11 A. Because it was attached to his deposition.
- 12 Q. Okay. And why did you read his deposition?
- 13 A. Because it was sent to me, and because it was in
- 14 opposition to what I was saying, or most of it.
- 15 Q. So it was sent to you by counsel, Mr. Brennan,
- 16 or someone from his office?
- 17 A. Yes.
- 18 Q. Okay. And did your review of Mr. Heinze'
- 19 deposition testimony or any of its exhibits, including Mr.
- 20 Heinze' expert report, did they cause you to revisit or
- 21 want to change anything in your expert report?
- 22 A. Absolutely not.
- Q. Okay. Referring to your expert report, which
- 24 has been marked as Exhibit 2, do you have that in front of
- 25 you?

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- 1 A. Yes.
- 2 Q. Did you write it?
- 3 A. Yes.
- 4 Q. Did you write every word of it?
- 5 A. Yes.
- 6 Q. Did counsel assist you in any way in writing it?
- 7 A. No.
- 8 Q. Now, am I correct you've never underwritten an
- 9 insurance policy; is that right?
- 10 A. No. Like I testified earlier, I was in charge
- 11 of the underwriting department for Union Standard, and I
- 12 set the standards for what we were going to write and that
- 13 sort of thing, but I was never a desk underwriter.
- 14 Q. Is it fair, you never underwrote an insurance
- 15 policy; is that fair?
- 16 A. Well, almost. I mean, I -- no. To say I was an
- 17 underwriter, no, I was not an underwriter.
- 18 Q. Okay. And did you read any of the Pacific
- 19 Employers insurance policies issued to Troy Belting that
- 20 are at issue in this case?
- 21 A No.
- Q. And do you plan to offer any opinions on what
- 23 those Pacific Employers policies require Pacific Employers
- 24 to do in this case?
- A. Other than what I've already testified before,

1 today. I mean...

Q. Okay. We'll get back to that. And same -- same 3 questions as to Hartford.

4 Did you read any of The Hartford insurance

- 5 policies issued to Troy Belting that are at issue in this
- 6 case? 7 A. No.
- 8 Q. And if I were to ask you that same other
- 9 question, do you plan to offer any opinions on what those
- 10 Hartford policies require Hartford to do in this case,
- 11 what is your answer to that?
- 12 A. What it requires Hartford to do? We just went
- 13 over the insurance agreement.
- 14 Q. Okay. Now, so, is it your -- is it -- withdraw.
- So you plan to offer opinions in this case
- 16 as to the Pacific Employers and Hartford insurance
- 17 policies only to the extent of the insuring agreements in
- 17 poncies only to the extent of the insuring agreements in 18 those policies?
- 19 A. Yeah.
- Q. Okay. So is it fair to say that -- withdrawn.
- 21 Other than the one Hartford policy that
- 22 Mr. Leasure showed you just a short while ago today, which
- 23 he marked as an exhibit, Exhibit 20, I believe, that's the
- 24 first time you saw either a Hartford or a -- that's the
- 25 first time you saw a Hartford policy issued to Troy
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- 1 Belting; is that correct?
- 2 MR. BRENNAN: Objection.
- 3 A. Yes.
- 4 Q. (BY MR. FOX) Okay. And with respect to
- 5 Pacific Employers, is it fair to say, then, that you
- 6 intend to give opinions as to what the Pacific Employers
- 7 policies require Pacific Employers to do without having
- 8 ever looked at any of those Pacific Employers policies; is
- 9 that right?
- 10 MR. BRENNAN: Objection.
- 11 A. I can give an opinion regarding what an
- 12 insurance agreement is in any policy, in any comprehensive
- 13 general policy, which includes Pacific Employers or
- 14 Hartford or Unigard or anybody else's.
- 15 Q. (BY MR. FOX) Okay. But it is accurate, is it
- 16 not, that you intend to offer opinions as to the Pacific
- 17 Employers policies, even though you've never looked at a
- 18 Pacific Employers policy in this case, right?
- 19 MR. BRENNAN: Objection.
- 20 A. Giving an opinion about insuring agreements and
- 21 comprehensive general liability and M&C policies about
- 22 what the insuring agreement says in any policy and, in
- 23 particular, the defense portion of that, we've discussed
- 24 earlier today.
- Q. (BY MR. FOX) What you referred to a little

- 1 earlier is what you're referring to as the defense portion
- 2 of the insuring agreement; do I have that right?
- 3 A. Right, right. Yes.
- 4 Q. Okay, sorry.
- 5 But I'm going to have to ask you this
- 6 again, because I don't think I got an answer to this.
- 7 It is correct, isn't it, that based on what
- 8 you've testified, you plan to offer one or more opinions
- 9 about what the Pacific Employers policies obligate Pacific
- 10 Employers to do in this case without having ever looked at
- 11 any of those policies, right?
- 12 MR. BRENNAN: Objection.
- 13 A. I have not looked at the policies. I know what
- 14 the insuring agreement says; I've looked at it 100 times.
- 15 And it's the same in any -- in all the comprehensive
- 16 general liability policies. And I'm going to give
- 17 testimony about that.
- 18 Q. (BY MR. FOX) Now, do you have an
- 19 understanding, Mr. O'Malley, that in the context of a
- 20 lawsuit, it's for a judge or jury to determine the rights
- 21 and obligations of a policyholder and the carrier to one
- 22 another under their insurance policy, and not you? Would
- 23 agree with that?
- 24 A. Correct.
- 25 MR. BRENNAN: Objection.

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- Q. (BY MR. FOX) Now, you've testified that
- 2 Pacific Employers and Hartford violated a duty here;
- 3 that's what you're -- that's what you're opining, right?
- 4 A. Yes.

1

- 5 Q. Okay. When was the first time that took place,
- 6 either as Pacific Employers or Hartford or both?
- 7 MR. BRENNAN: Objection.
- 8 Q. (BY MR. FOX) You know what, let me break it up
- 9 with the objection.
- When is the first time that, in your
- 11 opinion, Pacific Employers violated a duty here?
- 12 A. Well, I can't -- I can't pinpoint a date; I can
- 13 only pinpoint the fact that there were several cases that
- 14 were settled between '77 and 2009 in which they had an
- 15 opportunity to go back and look and see what the other
- 16 carriers are. I don't know what those dates are or when
- 17 those particular cases are or when they occurred.
- 18 Q. So other than the specific date -- I'm not
- 19 asking you for, you know, a month and day, but give me
- 20 some time frame, some time estimate, the best you can, as
- 21 to when, in your opinion, Pacific Employers first violated
- 22 a duty here.
- A. Well, they violated a duty when the first claim
- 24 came in after Pennell, from '77 all the way up to 2009, by
- 25 not taking the opportunity at that time to find out who

- 1 may also be on this policyholder's coverage. And so when
- 2 that occurred, the timing -- but that's not manifested
- 3 until 2009, when they come and ask for coverage or for a
- 4 pro rata share of it.
- 5 So I don't know when it was. At that
- 6 point, we know that they didn't do it, because they didn't
- 7 have any information. They hadn't gone back.
- 8 Q. So if I understand your last answer, in your
- 9 opinion, if Pacific Employers had not asked for money from
- 10 Troy Belting in 2009, then you would be of the opinion
- 11 that Pacific Employers did not violate any duty; is that
- 12 right?
- 13 MR. BRENNAN: Objection.
- 14 A. Well, they hadn't violated if they haven't asked
- 15 for the money. I mean, when they asked the policyholder
- 16 for money, then you have to look at it and say, Well, why
- 17 are you asking in 2009 for claims back in the '70s and
- 18 '80s? Why didn't you do something back at that time to
- 19 find out who -- maybe some other carriers, that would be
- 20 involved? Now you're coming to them in 2009, and so
- 21 you're asking them for that information 25, 30 years
- 22 later.
- 23 And my testimony -- my opinion is, you
- 24 violated good claims practices by not doing that back in
- 25 1976/77, or whatever it was, all the way up to the point
 - Page 217
 - 1 of where they are asking for money and asking -- giving
- $2\,$ percentages of how much they want on a particular claim
- 3 that they settled.
- 4 Q. (BY MR. FOX) And my question is: In your
- 5 opinion, if Pacific Employers had not asked Troy Belting
- 6 for money in 2009, would your opinion be that Pacific
- 7 Employers did not violate any duty?
- 8 MR. BRENNAN: Objection.
- 9 A. There wouldn't be any controversy.
- 10 Q. (BY MR. FOX) Okay. What's the answer --
- 11 what's the answer to my question then?
- 12 A. Yeah. Well, no, there wouldn't have been any
- 13 controversy if they hadn't asked for it. I mean, why
- 14 would there be? But when they did ask for it in 2009,
- 15 then you have to say, Well, why didn't you do this back
- 16 20, 25 years ago? And then you would look into it, and
- 17 you'd say, Well, that's not good claims handling coming
- 18 back 30 years from now and asking for money that you could
- 19 have looked at and would have had a better opportunity or
- 20 better served the insured if you would have found out that
- 21 information or tried to find out that information back 30
- 22 years ago.
- Q. So my question -- and we'll call it a
- 24 hypothetical, if that helps.
- 25 My question is: In your opinion, if -- if,

- 1 hypothetically, Pacific Employers had not asked Troy
- 2 Belting for any money in 2009, then would you agree that
- 3 your opinion would be that Pacific Employers did not
- 4 violate any duty?
- MR. BRENNAN: Objection.
- A. Would not be that, no. It would be who had
- 7 violated it. It just wouldn't have made -- wouldn't have
- 8 done anything to the policyholder, because they should
- 9 have done it back 30 years ago. And because it never
- 10 manifested until 2009, and then it did, then we go back
- 11 and say that they have.
- 12 Q. (BY MR. FOX) So if this -- I'm going to keep
- 13 using that 2009 date that you're referring to.
- If that hadn't happened in 2009, then you
- 15 -- am I correct that you would have no reason to opine
- 16 that Pacific Employers violated a duty in around 1977; is
- 17 that correct?
- 18 MR. BRENNAN: We wouldn't be here. There
- 19 would be no need -- go ahead.
- A. That's not what I said. What I said is that
- 21 they would have still not been good claim practices, but
- 22 there would have been no controversy, so there would be no
- 23 reason to say that they didn't have good claim practices.
- But when it was decided in 2009 that they
- 25 wanted some pro rata share, then you can find out that

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- 1 your earlier testimony that if things had happened 30
- 2 years earlier, the parties might have located Unigard's
- 3 alleged coverage, they might have, they might not have,
- 4 that you're engaging in speculation in saying that? Is
- 5 that fair to say?
- MR. BRENNAN: Objection. 6
- A. I'm saying that they certainly would have had a
- 8 better chance of finding coverage, because we knew at the
- 9 time that Unigard might have had coverage because of the
- 10 testimony that they had in their own file, in the Pennell
- 11 file.
- 12 Q. (BY MR. FOX) That who has in the Pennell file?
- 13 A. Pacific Employers.
- 14 Q. Okay. And those references, the ones to which
- 15 you just referred, that includes the INA representative
- 16 going to Troy Belting's broker, Nicoll & Chesney (sic) --
- 17 MR. BRENNAN: MacChesney.
- 18 Q. (BY MR. FOX) -- MacChesney and inquiring about
- 19 the alleged Unigard coverage, right?
- 20 A. Yes.
- 21 Q. Okay. I'd like to direct your attention to
- 22 paragraph 15 of your expert report, Exhibit 2, which is on
- 23 page 3. Please tell me when you're there.
- 24 A. Page 5?
- 25 Q. Page 3, actually.

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- 1 they had done that. If there's no money exchanged or
- 2 there's no demand, nobody would have looked into it.
- Q. (BY MR. FOX) Now, is it possible or impossible
- 4 that sometime between 1977 and 2009, the applicable law
- 5 might have changed? Is that -- is that possible, the
- 6 applicable law governing Pacific Employers' rights to seek
- 7 money from Troy Belting?
- 8 MR. BRENNAN: Objection.
- A. Are you talking about the manifestation clause
- 10 or the pro rata clause or whatever --
- Q. (BY MR. FOX) So in 1977, Pacific Employers did
- 12 not seek money from Troy Belting. I mean, I'm just going
- 13 to use these two dates that you've been using. Let me
- 14 stick with those.
- 15 So 1977, Pacific Employers did not
- 16 expressly seek money from Troy Belting; and in 2009, they
- 17 did, right? Are you with me so far?
- 18 A. Right.
- 19 Q. Okay. Is it possible or impossible that during
- 20 that period of time, the law governing Pacific Employers'
- 21 right to seek money from Troy Belting changed; is that
- 22 possible that that happened?
- 23 A. Sure.
- 24 MR. BRENNAN: Objection.
- 25 Q. (BY MR. FOX) Okay. Is it fair to say that

- MR. BRENNAN: Paragraph 15.
- 2 A. Oh, yes.
- 3 Q. (BY MR. FOX) Paragraph 15; tell me when you're
- 4 there.
- 5 A Yes
- 6 Q. Let me read it aloud and make sure I get it
- 7 right, and then I'll ask you some questions on this.
- 8 As this evidence pertains to PEIC, records
- 9 established that PEIC knew that Unigard Insurance Company
- 10 and/or its predecessor, Jamestown Mutual Insurance
- 11 Company, were Troy Belting's insurer for the term
- 12 described above since no later than December 1977.
- 13 Did I read that correctly, Mr. O'Malley?
- 14 A. Yes.
- Q. Okay. Now, let me direct your attention to that 15
- 16 first line there. As this evidence pertains to PEIC,
- 17 records establish that PEIC knew -- do you see that word
- 18 "knew"?
- 19 A. Oh, okay.
- 20 Q. And you see the end of the sentence. And take
- 21 additional time, if you'd like.
- 22 But my first question is: What did you
- 23 mean when you wrote the word "knew" in there?
- A. Well, they knew because they had correspondence 25 with Unigard that they had some -- they had liability or

24

1

3

- 1 should have known that they had a liability policy.
- Q. I'm sorry; what did you say? That who knew or
- 3 should have known?
- A. PEIC.
- Q. And what did or should PEIC have known in 1977?
- A. I think we've discussed that all afternoon about
- 7 the correspondence it had with Jim Dixon and at Unigard.
- Q. My question is: What are you saying that PEIC
- 9 knew or should have known in 1977 along these lines?
- 10 A. They should have known that Unigard had
- 11 coverage, liability coverage.
- 12 O. Okay. And when you write -- withdrawn.
- 13 When you wrote in paragraph 15 that records
- 14 established that PEIC knew, are you saying that in 1977,
- 15 PEIC was -- was certain of that, was certain that Unigard
- 16 or Jamestown was Troy Belting's liability insurer?
- 17 MR. BRENNAN: Objection.
- 18 A. I don't know if they were absolutely certain,
- 19 but they certainly -- they had an opportunity to find out.
- 20 Q. (BY MR. FOX) Okay.
- 21 A. They were corresponding and even had phone
- 22 conversations.
- 23 Q. And this is -- this is what I want to follow up
- 24 with you on right now.
- 25 Are you saying that they knew, or are you
 - Page 223
- 1 saying that they should have known?
- A. I'm saying that they probably knew.
- Q. Okay. So now it's -- you're no longer saying,
- 4 as it's reflected in your report, that PEIC knew. Now
- 5 you're saying that PEIC probably knew; is that right?
- A. Well, they knew --
- 7 MR. BRENNAN: Objection.
- 8 A. -- because they were corresponding with Unigard,
- 9 and Unigard was asking them questions. So they -- if they
- 10 didn't know, they should have known that they had
- 11 coverage, because they were talking about liability. They
- 12 weren't talking about compensation.
- Q. (BY MR. FOX) Okay. And as we sit here today,
- 14 does Troy Belting know that Unigard or Jamestown was ever 14
- 15 Troy Belting's liability insurer?
- 16 MR. BRENNAN: Objection.
- 17 A. Did who know that?
- Q. (BY MR. FOX) Troy Belting. Does Troy Belting 18
- 19 know that Unigard or Jamestown was Troy Belting's
- 20 liability insurer?
- 21 MR. BRENNAN: Objection.
- 22 A. Yeah. Well, they knew that Jamestown or Unigard
- 23 was, yes. They knew they had them for several years.
- 24 Q. (BY MR. FOX) Okay. And are they certain of
- 25 that?

- MR. BRENNAN: Objection.
- 2 Q. (BY MR. FOX) Do you have --
 - MR. FOX: Let me finish my question first.

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- 4 MR. BRENNAN: Sorry.
- 5 Q. (BY MR. FOX) Let me ask you: Do you have an
- 6 understanding that, as we sit here today, Troy Belting is
- 7 certain that Unigard or Jamestown was Troy Belting's
- 8 liability insurer?
- 9 MR. BRENNAN: Objection.
- 10 A. They knew that they had insurance through the
- 11 agent with Jamestown. I have no idea what they knew that
- 12 they had, because, apparently, they didn't have any
- Q. (BY MR. FOX) By the way, when you say "they 14
- 15 knew," you're referring to Troy Belting?
- 16 A. Troy Belting.
- 17 Q. Okay. So they knew that based on the dealings
- 18 with Nicoll & MacChesney back in the 1970s, right?
- 19 A. Right.
- 20 Q. Okay. Paragraph 11; if you could turn your
- 21 attention to that, please. I'm going to read it.
- 22 In each of the underlying asbestos cases,
- 23 PEIC and Hartford has asserted that Troy Belting or its
- 24 prior insurance carriers are liable for a, quote, pro rata
- 25 share, unquote, of the defense and indemnity payments made
- Page 225

1 in these underlying asbestos cases.

- 2 Do you see that?
- 3 A. Yes.
- Q. Okay. Mr. O'Malley, in your opinion, should a
- 5 policyholder ever have to pay its fair share of indemnity
- 6 payments in accordance with applicable law?
- 7 MR. BRENNAN: Object to the form.
- A. Yes, if that's the law. 8
- Q. (BY MR. FOX) If that's the applicable law --
- 10 if the applicable law requires a policyholder to pay its
- 11 fair share of, let's say, indemnity, then they should have
- 12 to do that, right?
- 13 A. That's right.
 - Q. Paragraph 13 now. I'm going to read it again.
- 15 I mean, I'm going to read it.
- 16 On several occasions, Troy Belting or its
- 17 agents requested that PEIC and Hartford help it
- 18 investigate its older insurance carriers and help it
- 19 preserve its rights under older insurance policies. PEIC
- 20 and Hartford declined to perform these functions and never
- 21 placed Unigard/Jamestown on notice of any underlying
- 22 asbestos claims.
- 23 Did I read that correctly?
- 24
- 25 Q. Okay. As to the first sentence -- actually, as

Page 226 Page 228 1 to the first clause, on several occasions -- and feel free 1 insurance policies. 2 to take time before you answer; read more of 13, if you'd 2. Did I say that roughly correctly? 3 A. Well, actually, I think what I said was the 4 My question is: The reference at the 4 policyholder, the insured, and the other carriers that 5 beginning of that -- of number 13 to "on several 5 might be involved. 6 occasions," when was the first such occasion? Q. I'm sorry. Who's in the team approach? I 7 MR. BRENNAN: Objection; asked and 7 thought you said policyholder and insured. Would you mind 8 answered. 8 repeating who's --9 A. As far as I can recall, it's after 2009. A. Policyholder, the insurance carrier, and any 10 Q. (BY MR. FOX) Okay. Other than what you've 10 insurance company that might be involved. 11 testified to thus far today, do you plan to offer any 11 Q. Insurance carrier and insurance company, are you 12 opinions concerning any of the terms of any of the Pacific 12 drawing some distinction there? 13 Employers insurance policies at issue in this case? 13 A. No. Policyholder, agent, and the insurance 14 MR. BRENNAN: Object to form. 14 company. 15 A. Other than what I've already testified to about 15 Q. Okay. And here, you've testified -- am I 16 the insuring agreement that, in my experience, I know what 16 correct -- that Troy Belting -- you testified that Troy 17 it is and I know what it says, that's all. 17 Belting should have -- withdrawn. Q. (BY MR. FOX) Okay. You don't plan to offer 18 Am I correct that you testified that Troy 19 opinions about anything else in the Pacific Employers 19 Belting should not have -- should not have discarded its 20 policies, other than what you just said, right? 20 policies, right? 21 A. Right. 21 MR. BRENNAN: Objection. 22 Q. Same question for Hartford. I'll repeat it, if 22 A. Well, at that point in time in history, most of 23 you'd like. 23 the carriers -- most insureds did. They didn't want to 24 A. Yes. 24 stack them around. Now you come back and say, Well, yeah, 25 O. Same answer? 25 they shouldn't have. But, I mean, I don't know if that Page 227 MR. BRENNAN: Objection. 1 was in violation of anything at that time -- at that point 1 2 A. Yes. 2 in time. 3 Q. (BY MR. FOX) Your testimony is that most of MR. BRENNAN: I'm going to object to this. 4 Q. (BY MR. FOX) Okay. Well, let me ask it. I'm 4 the insureds in the 1970s discarded insurance policies? 5 not sure what counsel's objection is to. Let me put it on A. Well, not most of them, but a lot of them did 6 because they had no need for them anymore, and they had no 6 the record then. 7 So the same question as to Hartford: Other 7 idea about this long-tail stuff. When the policy period 8 than what you've testified to today, do you plan to offer 8 was over, they got a new one. 9 any testimony about any of the terms of any of The Q. So it's your testimony -- when I say 10 Hartford policies at issue? That's the question. 10 "occurrence-based policies," do you know what I'm 11 MR. BRENNAN: Objection. 11 referring to? 12 A. Other than what I've already testified about the 12 A. Yeah. 13 insuring agreement and the defense of the insuring 13 Q. It's your testimony that -- that when a -- that

14 agreement --15 Q. (BY MR. FOX) Other than that, no?

16 A. Yes, nothing other than that. 17 Q. Okay. Did you ever speak with anyone that you 18 believed to have ever been affiliated with Troy Belting? 19 A. No.

20 MR. BRENNAN: Objection.

Q. (BY MR. FOX) We heard your testimony and then

22 there was some follow-up questions on the -- correct me if

23 I'm missphrasing this; I don't mean to -- the team

24 approach that it's the responsibility of the broker and 25 the insurer and the party seeking coverage to locate

23 Q. (BY MR. FOX) By the way, when you say "of 24 course," it's certainly not obvious to me. I have a lot 25 other -- a lot of other cases in which -- and

14 there's nothing wrong with a policyholder discarding their

MR. BRENNAN: Objection.

A. Nothing wrong at the time, of course. But

18 looking back, it certainly would have helped if they had

20 didn't know at the time. That's why they have insurance 21 archaeological firms that go back. There are many, many,

19 kept them. But, I mean, that's, you know, something they

15 occurrence-based insurance policies?

22 many that have done that.

58 (Pages 226 - 229)

16 17

- 1 policyholders do not generally discard insurance policies.
- 2 But you don't find any fault at all in Troy
- 3 Belting discarding its insurance policies; is that right?
- 4 MR. BRENNAN: Objection, form.
- 5 A. Well, I just said, you know, it would have been
- 6 better if they hadn't, but there's nothing they can -- it
- 7 was their belief at the time that there wasn't any need to
- 8 keep them. So, I mean, it would be nice if they had them.
- 9 Q. (BY MR. FOX) And how do you know that that was
- 10 their belief at the time?
- 11 A. Because they got rid of them. That's what they
- 12 said. They said they got rid of them at the end of the
- 13 policy periods. That's what they testified to.
- 14 Q. Okay. That's the sole basis of your belief?
- 15 A. That's what they said, yeah.
- 16 Q. Okay. And -- but is it fair to say that Troy
- 17 Belting discarding these insurance policies, that that was
- 18 not a good practice; is that fair to say?
- 19 MR. BRENNAN: Objection.
- 20 A. Looking back, it certainly wasn't, no.
- 21 Q. (BY MR. FOX) But at the time, you think that
- 22 was just fine?
- 23 A. It was for them. But, you know, I wouldn't have
- 24 done it. I wouldn't have thought about doing it. But, I
- 25 mean, they did it. No, it wasn't a good practice, but, I
- Page 231

- 1 mean, they did it.
- Q. Okay. And you testified also, am I correct,
- 3 that the broker should have held on to the Troy Belting
- 4 insurance policies; is that correct?
- 5 MR. BRENNAN: Objection.
- 6 A. I would have thought they would have made some
- 7 record of it. I mean, they didn't have to have the
- 8 physical policy. All we had to have is the deck page and
- 9 the policy period. That's all they need to keep.
- 10 Q. (BY MR. FOX) And as far as you could tell,
- 11 that was not done here?
- 12 A. As far as I know, it wasn't.
- 13 Q. Okay. And we've heard testimony that you also
- 14 find fault with Pacific Employers and Hartford in not
- 15 doing what you've opined they should have done in that
- 16 regard, right?
- 17 A. What, in going back and looking at them?
- 18 Q. Yes.
- 19 A. Yeah.
- Q. So in your view, all members of the team, the
- 21 policyholder, the broker, the carriers, all of them did
- 22 not act as you would have liked to have seen, right?
- 23 MR. BRENNAN: Objection.
- A. Well, I don't know about the carrier, because we
- 25 never did find out.

- Page 232
 Q. (BY MR. FOX) And the "carriers" is referring
- 2 to Pacific Employers and Hartford?
- A. And Unigard.
- 4 Q. Okay. So I'm sorry; what part of my question
- 5 are you taking issue with?
- A. I'm not exactly sure what you're asking me.
- Q. So you earlier described this -- am I correct in
- 8 characterizing it as a "team approach"; was that your
- 9 phrase?

1

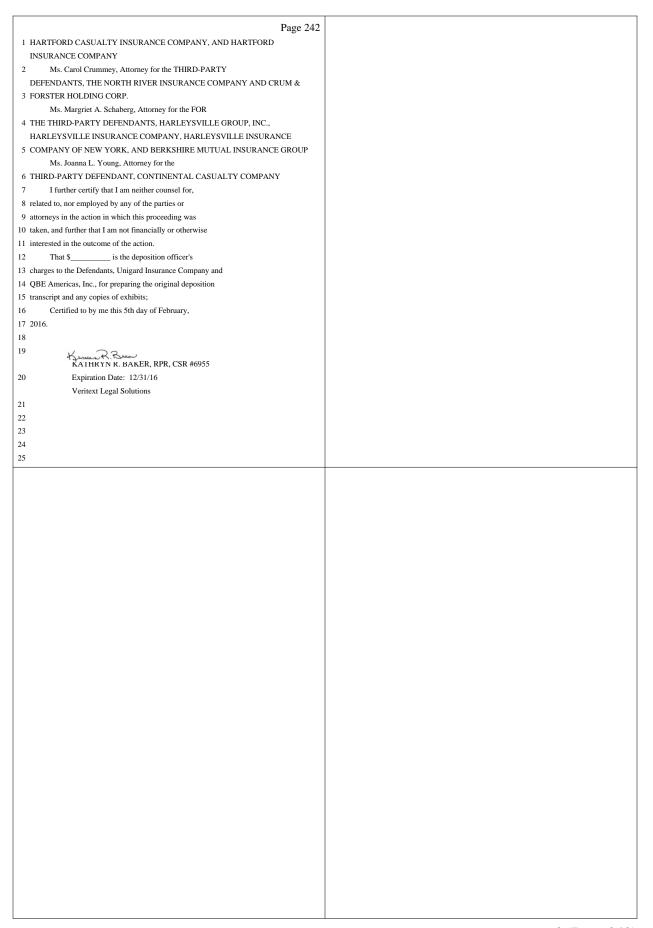
- 10 A. Right.
- 11 Q. Okay. And just to summarize, since I've been
- 12 questioning you, you find fault with all of the parties to
- 13 this team approach in --
 - MR. BRENNAN: Objection.
- MR. FOX: Let me finish.
- 16 MR. BRENNAN: Okay.
- 17 Q. (BY MR. FOX) -- in terms of what they should
- 18 have done with respect to Troy Belting's insurance
- 19 policies?

14

- 20 MR. BRENNAN: Objection.
- 21 A. Yes. I find -- you know, it would have been
- 22 nice if Troy Belting kept them; it would have been nice if
- 23 the agent had kept them; it would have been nice if the
- 24 carriers had done some. And at that time, most carriers
- 25 were microfiching most of their policies before they were
 - Page 233
- 1 destroying them.
 - Q. (BY MR. FOX) The entire team dropped the ball;
 - 3 fair to say?
 - 4 MR. BRENNAN: Objection.
 - 5 A. We don't know. Nobody went back and looked
 - 6 specifically with the carriers. We know that -- we know
 - 7 specifically that -- and I don't know if the agent got rid
 - 8 of all of his or not. I don't know that I saw any
 - 9 testimony on that.
 - 10 Q. (BY MR. FOX) You testified that the broker
 - 11 should not have discarded Troy Belting's policies, and you
 - 12 haven't seen any indication that the broker kept the
 - 13 policies; is that --
 - 4 A. Or has destroyed them, either one. I don't
 - 15 know. They obviously had something when they put Unigard
 - 16 on notice.
 - 17 Q. When who put Unigard on notice?
 - 18 A. The agent.
 - 19 Q. Just one minute.
 - 20 Okay. I'd ask you to turn -- still on your
 - 21 expert report, Exhibit 2. Ask you to turn to page 4, the
 - 22 very first part under the opinions heading on page 4.
 - 23 Just tell me when you're there, please.
 - 24 Are you there?
 - 25 A. Yeah.

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1 Q. You've heard this I think you even read this	1 (The requested portion was read.)
2 today, but let me do it again briefly; just the first two	2 A. Yes. With my other
3 sentences underneath "opinions."	3 MR. BRENNAN: Objection to the
4 Claims handling entails the fulfillment of	4 MR. FOX: Let the witness answer first,
5 the insurance company's promises to its insureds as stated	5 please.
6 in the insurance policy. When handling a claim on behalf	6 MR. BRENNAN: All right.
7 of an insured, the claim staff of an insurance carrier	7 A. Well, no. It's it's good claim handling.
8 must do everything possible to protect the interests of	8 It's not it's good claim handling practices to do that,
9 the insured in defending against loss related to the	9 when I said you can put everybody else on notice, the
10 claim.	10 excess, concurrent, or whoever else.
Did I read that correctly?	11 Q. (BY MR. FOX) So I was trying to short circuit
12 A. Yes.	12 this, but I'm afraid I don't understand why you can't
Q. Now and this is your opinion, correct?	13 answer yes or no. So I need to ask the court reporter to
14 A. Right.	14 read it back again.
15 Q. Okay. And when you opine that the claim staff	MR. BRENNAN: Objection to continuing to
16 of insurance carrier must do everything possible, you're	16 ask the same question, but go ahead.
17 seeking to impose on the carrier a legal requirement;	17 (The requested portion was read.)
18 isn't that true?	18 A. Yes.
19 MR. BRENNAN: Objection.	19 Q. (BY MR. FOX) Okay.
20 A. Through the contract.	MR. FOX: No further questions. Thank you.
21 Q. (BY MR. FOX) I'm sorry?	21 MR. LEASURE: I don't have anything
A. Through the contract they had with the	22 further.
23 policyholder, yeah.	23 MR. KOTULA: Nor I.
Q. When you say "through the contract with the	MR. BRENNAN: Anyone on the phone?
25 policyholder," you're referring to the insurance policy?	25 MS. CRUMMEY: No.
Page 235	Page 237
Page 235	Page 237 1 MS. SCHABERG: No.
1 A. Right.	1 MS. SCHABERG: No.
1 A. Right. 2 Q. And you're referring to what you've testified to	1 MS. SCHABERG: No. 2 MS. YOUNG: No.
 A. Right. Q. And you're referring to what you've testified to previously today, I think, the defense portion of the 	1 MS. SCHABERG: No. 2 MS. YOUNG: No. 3 MR. BRENNAN: All right. I think we're
 1 A. Right. 2 Q. And you're referring to what you've testified to 3 previously today, I think, the defense portion of the 4 insuring agreement, right? 	1 MS. SCHABERG: No. 2 MS. YOUNG: No. 3 MR. BRENNAN: All right. I think we're 4 good.
 A. Right. Q. And you're referring to what you've testified to previously today, I think, the defense portion of the insuring agreement, right? A. Right. 	1 MS. SCHABERG: No. 2 MS. YOUNG: No. 3 MR. BRENNAN: All right. I think we're 4 good.
 A. Right. Q. And you're referring to what you've testified to previously today, I think, the defense portion of the insuring agreement, right? A. Right. 	1 MS. SCHABERG: No. 2 MS. YOUNG: No. 3 MR. BRENNAN: All right. I think we're 4 good. 5 (Deposition concluded at 4:15 p.m.)
 A. Right. Q. And you're referring to what you've testified to previously today, I think, the defense portion of the insuring agreement, right? A. Right. Q. Any other portion of the insurance policy? 	1 MS. SCHABERG: No. 2 MS. YOUNG: No. 3 MR. BRENNAN: All right. I think we're 4 good. 5 (Deposition concluded at 4:15 p.m.) 6
 A. Right. Q. And you're referring to what you've testified to previously today, I think, the defense portion of the insuring agreement, right? A. Right. Q. Any other portion of the insurance policy? A. No. 	1 MS. SCHABERG: No. 2 MS. YOUNG: No. 3 MR. BRENNAN: All right. I think we're 4 good. 5 (Deposition concluded at 4:15 p.m.) 6 7
 A. Right. Q. And you're referring to what you've testified to previously today, I think, the defense portion of the insuring agreement, right? A. Right. Q. Any other portion of the insurance policy? A. No. Q. Okay. And 	MS. SCHABERG: No. MS. YOUNG: No. MR. BRENNAN: All right. I think we're good. Deposition concluded at 4:15 p.m.) Concluded at 4:15 p.m.)
1 A. Right. 2 Q. And you're referring to what you've testified to 3 previously today, I think, the defense portion of the 4 insuring agreement, right? 5 A. Right. 6 Q. Any other portion of the insurance policy? 7 A. No. 8 Q. Okay. And 9 A. Well, accepted claims practices is what's 10 involved in the defense part of the insuring agreement.	MS. SCHABERG: No. MS. YOUNG: No. MR. BRENNAN: All right. I think we're good. (Deposition concluded at 4:15 p.m.) (Deposition concluded at 4:15 p.m.)
1 A. Right. 2 Q. And you're referring to what you've testified to 3 previously today, I think, the defense portion of the 4 insuring agreement, right? 5 A. Right. 6 Q. Any other portion of the insurance policy? 7 A. No. 8 Q. Okay. And 9 A. Well, accepted claims practices is what's 10 involved in the defense part of the insuring agreement. 11 Q. And just so we're clear, this is a requirement	MS. SCHABERG: No. MS. YOUNG: No. MR. BRENNAN: All right. I think we're good. (Deposition concluded at 4:15 p.m.) (Deposition concluded at 4:15 p.m.)
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1 CHANGES AND SIGNATURE	1 IN THE UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF NEW YORK
2 WITNESS NAME: JAMES E. O'MALLEY, JR.	2 PACIFIC EMPLOYMENT INSURANCE)
3 DATE OF DEPOSITION: JANUARY 26, 2016	3 COMPANY,) Plaintiff,)
4 PAGE LINE CHANGE REASON	4)
5) 5 -against-)NO. 1:11-CV-0912(TJM/RFT)
6	6
	TROY BELTING & SUPPLY COMPANY,)
7	7 THE HARTFORD INSURANCE COMPANY) AND ABC COMPANIES 1 THROUGH)
8	8 20,
9	9 Defendants.)
10	10
11	TROY BELTING & SUPPLY COMPANY,)
12	11) Third-Party Plaintiff,)
13	12)
14	13 -against-
	14 UNIGARD INSURANCE COMPANY,)
15	QBE AMERICAS, INC., THE) 15 TRAVELERS COMPANIES, INC.,)
16	CNA FINANCIAL CORPORATION,)
17	16 FIREMAN'S FUND INSURANCE) COMPANY, THE NORTH RIVER)
18	17 INSURANCE COMPANY, CRUM &) FORSTER HOLDINGS CORP.,)
19	18 LIBERTY MUTUAL GROUP, INC.,)
20	HARLEYSVILLE GROUP, INC.,) 19 HARLEYSVILLE INSURANCE)
21	COMPANY, HARLEYSVILLE) 20 INSURANCE COMPANY OF NEW YORK,)
22	BERKSHIRE MUTUAL INSURANCE)
23	21 GROUP,)
	22 Third-Party Defendants.) 23 REPORTER'S CERTIFICATION
24	24 ORAL DEPOSITION OF JAMES E. O'MALLEY, JR.
25	25 JANUARY 26, 2016
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I, JAMES E. O'MALLEY, JR., have read the	I, Kathryn R. Baker, RPR, a Certified Shorthand Reporter in and for the State of Texas, hereby certify to
2 foregoing deposition and hereby affix my signature that	3 the following:
3 same is true and correct, except as noted above.	4 That the witness, JAMES E. O'MALLEY, JR., was
4	5 duly sworn by the officer and that the transcript of the
5	6 oral deposition is a true record of the testimony given by
6 JAMES E. O'MALLEY, JR.	7 the witness;
7	8 That the deposition transcript was submitted on
0	9 the 5th day of February, 2016 to the witness or to the
8	10 attorney for the witness for examination, signature and 11 return by the 7th day of March, 2016;
9 THE STATE OF)	12 That the amount of time used by each party at
10 COUNTY OF)	13 the deposition is as follows:
11	14 Mr. Michael A. Kotula (03:40:52)
Before me,, on this day personally	Mr. Charles E. Leasure, III (00:49:21)
13 appeared JAMES E. O'MALLEY, JR., known to me (or proved to	15 Mr. Brian Fox
14 me under oath or through) (description	Mr. Timothy S. Brennan (00:00:00) 16 Ms. Carol Crummey (00:00:00)
15 of identity card or other document) to be the person whose	Ms. Margriet Schaberg (00:00:00)
•	17 Ms. Joanna L. Young (00:00:00)
16 name is subscribed to the foregoing instrument and	That pursuant to information given to the
17 acknowledged to me that they executed the same for the	19 deposition officer at the time said testimony was taken,
18 purposes and consideration therein expressed.	20 the following includes all counsel for parties of record:
19 Given under my hand and seal of office this	21 Mr. Brian Fox, Attorney for the PLAINTIFF
20 day of, 2016.	Mr. Timothy S. Brennan, Attorney for the
21	22 DEFENDANT/THIRD-PARTY PLAINTIFF, TROY BELTING & SUPPLY COMPANY AND THE WITNESS
22	23 Mr. Michael A. Kotula, Attorney for the
	1
	DEFENDANTS, UNIGARD INSURANCE COMPANY AND QBE AMERICAS,
23 NOTARY PUBLIC IN AND FOR	DEFENDANTS, UNIGARD INSURANCE COMPANY AND QBE AMERICAS, 24 INC.



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Federal Rules of Civil Procedure Rule 30

- (e) Review By the Witness; Changes.
- (1) Review; Statement of Changes. On request by the deponent or a party before the deposition is completed, the deponent must be allowed 30 days after being notified by the officer that the transcript or recording is available in which:
- (A) to review the transcript or recording; and
- (B) if there are changes in form or substance, to sign a statement listing the changes and the reasons for making them.
- (2) Changes Indicated in the Officer's Certificate. The officer must note in the certificate prescribed by Rule 30(f)(1) whether a review was requested and, if so, must attach any changes the deponent makes during the 30-day period.

DISCLAIMER: THE FOREGOING FEDERAL PROCEDURE RULES

ARE PROVIDED FOR INFORMATIONAL PURPOSES ONLY.

THE ABOVE RULES ARE CURRENT AS OF SEPTEMBER 1,

2014. PLEASE REFER TO THE APPLICABLE FEDERAL RULES

OF CIVIL PROCEDURE FOR UP-TO-DATE INFORMATION.